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# 1987

## Census of Retail Trade

RC87-A-17

GEOGRAPHIC AREA SERIES

# Kansas

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# ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1987 Census of Retail Trade.

The overall planning and review of the census operations were performed by the staff of the Office of the Assistant Director for Economic and Agriculture Censuses.

This report was prepared in the Business Division. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of retail trade. Planning and implementation were under the direction of **Mark E. Wallace**, Chief, Retail Census Branch, with primary staff assistance by **Anne M. Sigda**, **M. Yvonne Wade**, **Charles F. Brady**, **Pamela J. Palmer**, and **Thomas G. Dassel**.

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Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

If you have any questions concerning the statistics in this report, call (301) 763-7038.

# 1987

## Census of Retail Trade

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# Kansas

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Issued August 1989



**U.S. Department of Commerce**  
**Robert A. Mosbacher**, Secretary  
**Michael R. Darby**, Under Secretary  
for Economic Affairs

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# INTRODUCTION

## PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

*Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.*

*Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.*

*State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.*

*Trade associations study trends in their own and competing industries, and keep their members informed of market changes.*

*Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.*

## AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

## AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

## WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

## HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial



activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

## CENSUS OF RETAIL TRADE

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual.<sup>1</sup> It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.



number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000<sup>2</sup> and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>2</sup> Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.<sup>3 4</sup>
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>2 3</sup> For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.<sup>2</sup>

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

<sup>2</sup>According to 1980 Census of Population or subsequent special census.

<sup>3</sup>Those defined as of January 1, 1987.

<sup>4</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.

(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.	CMSA	Consolidated Metropolitan Statistical Area.
(IC)	Independent city.	MSA	Metropolitan Statistical Area.
(NA)	Not available.	n.e.c.	Not elsewhere classified.
(NC)	Not comparable.	PMSA	Primary Metropolitan Statistical Area.
(X)	Not applicable.	pt.	Part.
		r	Revised.
		SIC	Standard Industrial Classification.



# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
<b>GEOGRAPHIC AREAS</b>											
The State .....	X	X	X	X							
CMSA's and MSA's in the State .....								X			
PMSA's in the State .....								X			
Area of the State not in any CMSA, PMSA, or MSA .....									X		
Counties in the State .....					X		<sup>1</sup> X				X
Places in the State .....					<sup>2</sup> X	<sup>1</sup> X				<sup>2</sup> X	
<b>DATA ITEMS<sup>3</sup></b>											
Establishments .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
Sales .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
Annual payroll .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
First quarter payroll .....	X			<sup>4</sup> X	X	X	X	X	X		
Paid employees for pay period including March 12, 1987 .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
Unincorporated businesses .....	X				X	X	X	X	X		
Sales per establishment .....		X									
Sales per employee .....		X									
Payroll per employee .....		X									
Employees per establishment .....		X									
1982 to 1987 comparative statistics (establishments, sales, payroll, employees) .....			<sup>4</sup> X								
Summary statistics for industries having an SIC change between 1972 and 1987 .....				<sup>4</sup> X							
Counties ranked by volume of 1987 sales .....											X
Places ranked by volume of 1987 sales .....										<sup>2</sup> X	

<sup>1</sup>Includes areas with 350 retail establishments or more.

<sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

<sup>3</sup>See Explanation of Terms, appendix A.

<sup>4</sup>Based on 1972 Standard Industrial Classification.

# Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organization	Selected topics
<b>GEOGRAPHIC AREA SERIES</b>											
United States.....	X	X	X	X	X						
State.....	X	X	X	X	X						
CMSA, PMSA, MSA.....	X	X	X	X							
County.....	X	X	X	X	X						
Place.....	X	X	X	X	X						
<b>NONEMPLOYER STATISTICS SERIES</b>											
United States.....	<sup>1</sup> X	<sup>1</sup> X									
State.....	X	X									
CMSA, PMSA, MSA.....	X	X									
County.....	X	X									
Place.....	X	X									
<b>ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)</b>											
United States.....	X	X	X	X			X	X	X	X	
<b>MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES</b>											
United States.....		X	X							X	<sup>2</sup> X
<b>MERCHANDISE LINE SALES</b>											
United States.....	X	X				X					
State.....	<sup>3</sup> X	<sup>3</sup> X				<sup>3</sup> X					
CMSA, PMSA, MSA.....	<sup>3</sup> X	<sup>3</sup> X				<sup>3</sup> X					
<b>MISCELLANEOUS SUBJECTS</b>											
United States.....	X	X	X	X							<sup>4</sup> X
State.....	X	X	X	X							<sup>4</sup> X
CMSA, PMSA, MSA.....	X	X	X	X							<sup>4</sup> X
<b>ZIP CODES</b>											
United States.....	<sup>5</sup> X	<sup>5</sup> X									
State.....	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X							
<b>SPECIAL REPORT SERIES—SELECTED STATISTICS</b>											
United States.....	<sup>1</sup> X	<sup>1</sup> X	X	X	X		<sup>6</sup> X				<sup>1</sup> <sup>7</sup> X
State.....	<sup>6</sup> X	<sup>6</sup> X	X	X	X						<sup>7</sup> <sup>8</sup> X
CMSA, MSA.....	<sup>6</sup> X	<sup>6</sup> X	X	X	X						<sup>8</sup> <sup>9</sup> X

<sup>1</sup>Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

<sup>2</sup>Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>3</sup>Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

<sup>4</sup>For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

<sup>5</sup>Data available on public-use computer tapes and CD-ROM only.

<sup>6</sup>Data available by sales size of establishments without payroll only.

<sup>7</sup>Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

<sup>8</sup>Includes data for all establishments and establishments with payroll.

<sup>9</sup>Includes percent of retail sales inside and outside central cities within each individual MSA.

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## SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that Kansas' 16,797 retail stores with payroll had sales totaling \$13.4 billion. In 1982, 17,220 stores had sales of \$10.5 billion.

For establishments with payroll in 1987, sales of grocery stores accounted for 20.3 percent of the State's total sales by retailers compared to 21.4 percent in 1982. Other leading retail kinds of business in 1987 were new car dealers with 19.0 percent of sales, department stores (including leased departments) with 11.4 percent, gasoline service stations with 8.5 percent, and refreshment places with 4.8 percent.

For 1987, sales for establishments with payroll in the State averaged \$798 thousand per establishment, compared to \$611 thousand in 1982. In 1987, department stores (including leased departments) averaged \$12.9 million per establishment; new car dealers, \$6.2 million; grocery stores, \$2.1 million; miscellaneous general merchandise stores, \$1.7 million; and lumber and other building materials dealers, \$1.2 million.

For retail establishments with payroll, 1987 sales per employee averaged \$77 thousand. New car dealers had sales per employee of \$268 thousand, which contrasts sharply with the \$19 thousand per employee average for restaurants and lunchrooms.

The 1987 payroll of retailers in the State amounted to \$1.6 billion, compared to \$1.2 billion for 1982. Payroll as a percent of sales of establishments with payroll averaged 11.7 percent for all retailers, 28.7 percent for retail bakeries, and 6.0 percent for liquor stores.

There were 174,947 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 155,079 employees in 1982. Refreshment places were the largest employers with 29,281 employees; followed by restaurants and lunchrooms, 24,400 employees; and grocery stores, 23,316.

Johnson County led the counties in the State, accounting for 20.7 percent of total sales by retailers. Wichita had the largest sales among all places in the State, with 17.9 percent of the State total.



Figure 1. State Map

KANSAS - Metropolitan Statistical Areas, Counties, and Selected Places

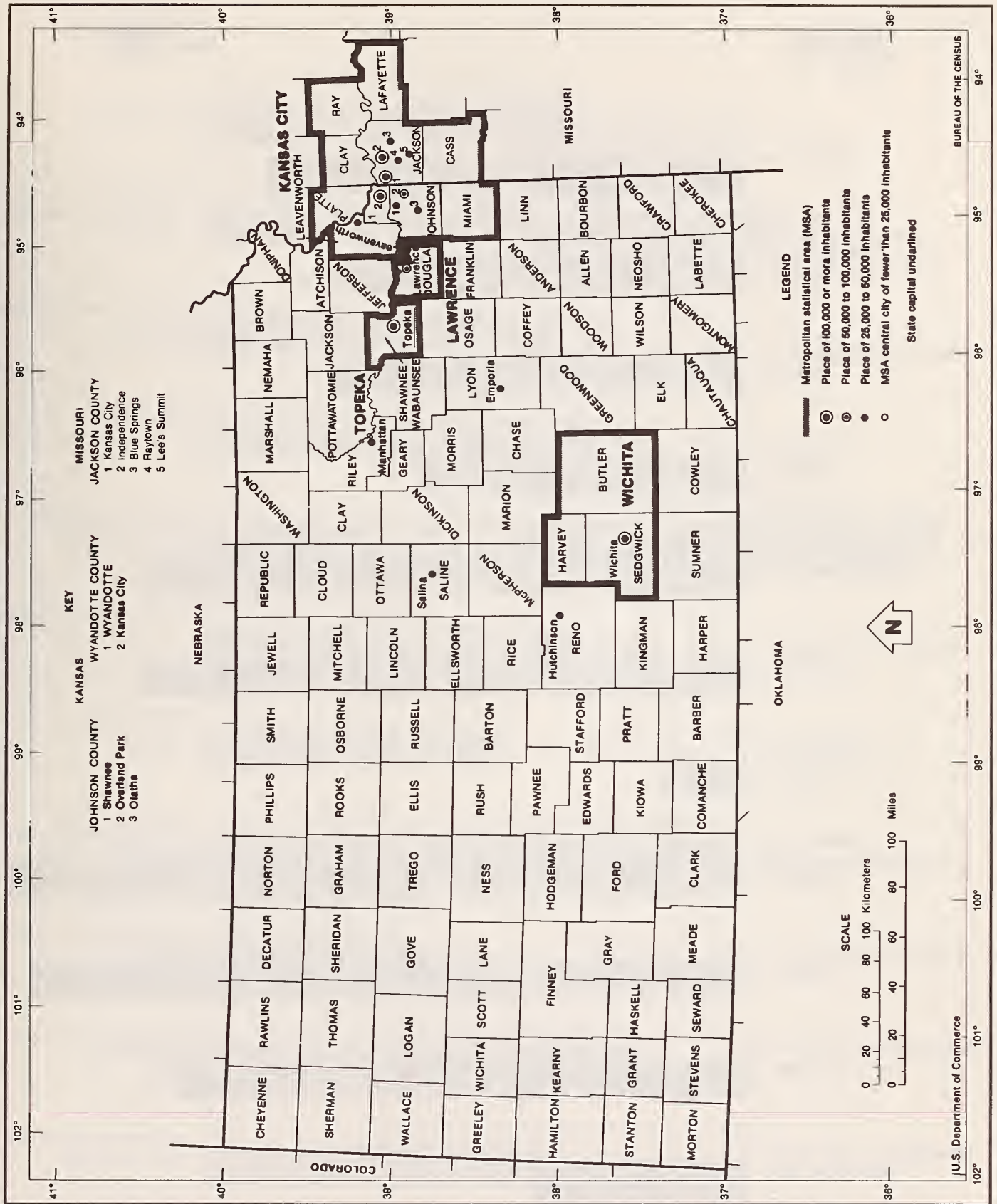
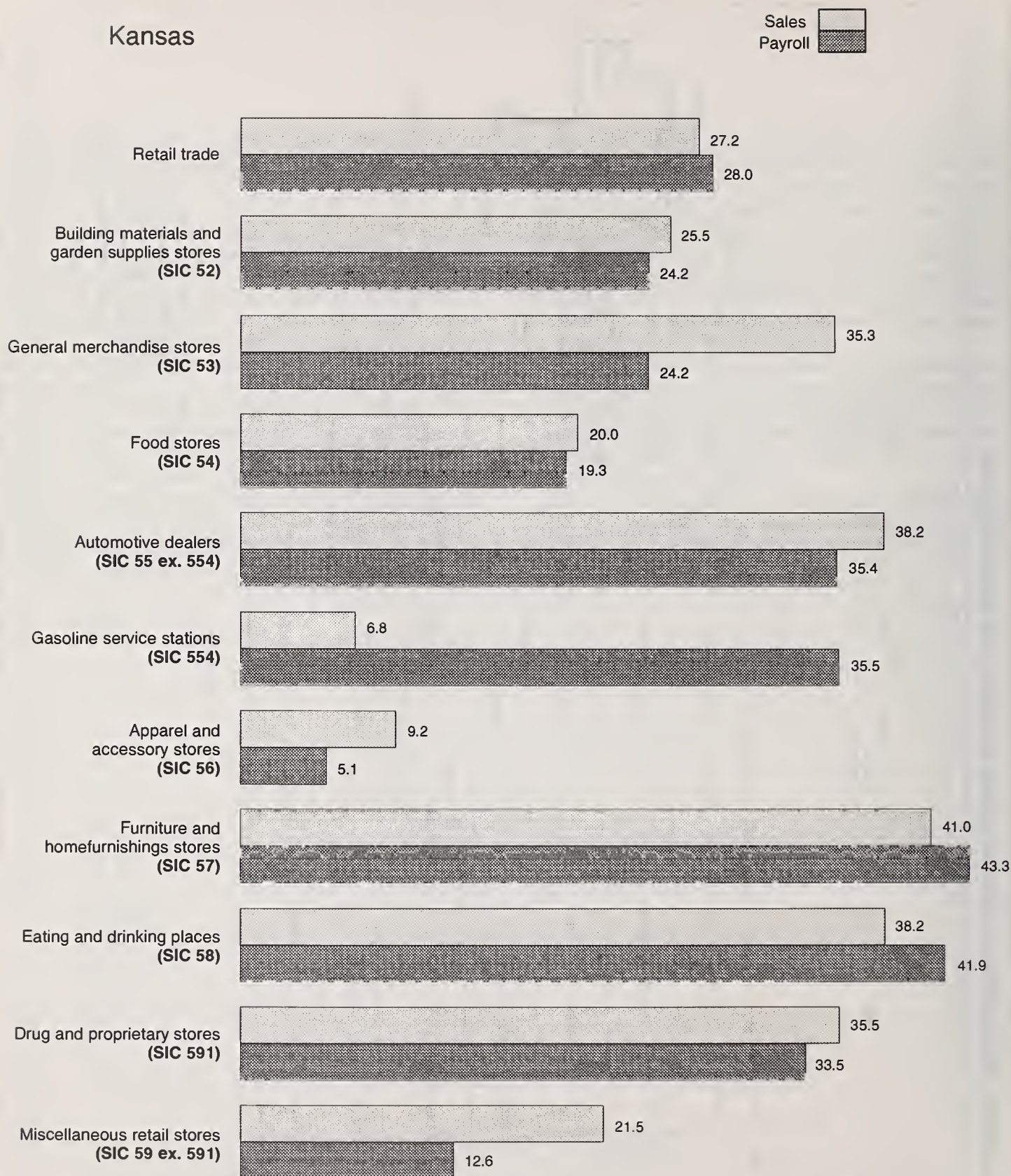


Figure 2. **Percent Change in Sales and Annual Payroll : 1982 to 1987**  
(Includes only establishments with payroll)

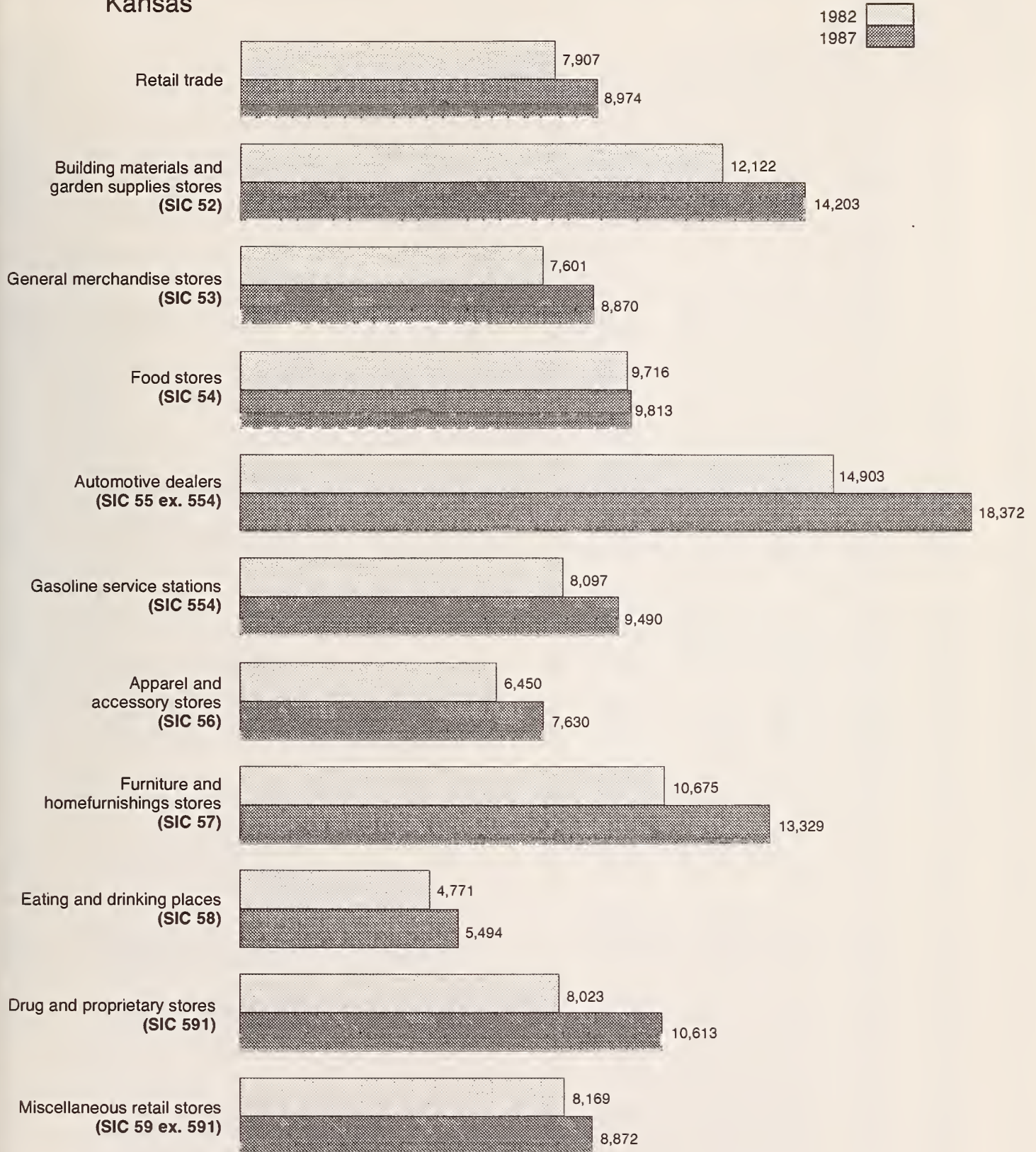


Note: Data are based on 1972 Standard Industrial Classification.



Figure 3. **Annual Payroll Per Employee: 1987 and 1982**  
(In dollars)

**Kansas**



Note: Data are based on 1972 Standard Industrial Classification.

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**Table 1. Summary Statistics for the State: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>Retail trade -----</b>	<b>16 797</b>	<b>13 396 598</b>	<b>1 569 548</b>	<b>368 948</b>	<b>174 947</b>	<b>6 359</b>	<b>1 266</b>
52	<b>Building materials and garden supplies stores -----</b>	<b>995</b>	<b>783 298</b>	<b>100 445</b>	<b>23 340</b>	<b>7 072</b>	<b>281</b>	<b>49</b>
521, 3	Building materials and supply stores -----	560	578 806	70 606	16 750	4 427	126	27
521	Lumber and other building materials dealers -----	432	537 521	64 312	15 328	3 978	80	23
523	Paint, glass, and wallpaper stores -----	128	41 285	6 294	1 422	449	46	4
525	Hardware stores -----	258	106 581	16 336	3 873	1 489	109	12
526	Retail nurseries, lawn and garden supply stores -----	121	56 995	9 520	1 784	884	39	10
527	Mobile home dealers -----	56	40 916	3 983	933	272	7	-
53	<b>General merchandise stores -----</b>	<b>404</b>	<b>1 792 685</b>	<b>185 404</b>	<b>44 348</b>	<b>20 902</b>	<b>73</b>	<b>16</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	118	1 521 946	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> -----	118	1 438 138	153 051	36 242	16 808	-	-
531 pt.	Conventional <sup>1</sup> -----	17	241 082	27 436	6 581	2 462	-	-
531 pt.	Discount or mass merchandising <sup>1</sup> -----	71	799 604	76 402	17 808	9 465	-	-
531 pt.	National chain <sup>1</sup> -----	30	397 452	49 213	11 853	4 881	-	-
533	Variety stores -----	110	63 392	8 307	2 201	1 231	28	4
539	Miscellaneous general merchandise stores -----	176	291 155	24 046	5 905	2 863	45	12
54	<b>Food stores -----</b>	<b>1 766</b>	<b>2 802 821</b>	<b>251 873</b>	<b>60 281</b>	<b>25 667</b>	<b>613</b>	<b>148</b>
541	Grocery stores -----	1 313	2 719 376	236 708	56 780	23 316	380	98
542	Meat and fish (seafood) markets -----	91	27 165	3 684	873	386	52	7
546	Retail bakeries -----	206	27 242	7 760	1 789	1 229	108	28
546 pt.	Retail bakeries—baking and selling -----	198	26 301	7 556	1 743	1 195	102	28
546 pt.	Retail bakeries—selling only -----	8	941	204	46	34	6	-
543, 4, 5, 9	Other food stores -----	156	29 038	3 721	839	736	73	15
543	Fruit and vegetable markets -----	8	3 106	313	67	45	6	-
544	Candy, nut, and confectionery stores -----	50	6 562	1 203	290	259	23	3
545	Dairy products stores -----	28	6 761	756	149	164	14	2
549	Miscellaneous food stores -----	70	12 609	1 449	333	268	30	10
55 ex. 554	<b>Automotive dealers -----</b>	<b>1 300</b>	<b>3 006 477</b>	<b>255 824</b>	<b>58 168</b>	<b>13 925</b>	<b>350</b>	<b>73</b>
551	New and used car dealers -----	408	2 548 615	195 999	44 491	9 503	51	16
552	Used car dealers -----	173	116 164	9 086	2 177	674	78	13
553	Auto and home supply stores -----	580	256 788	42 312	9 599	3 094	179	38
553 pt.	Tire, battery, and accessory dealers -----	487	199 008	34 514	7 942	2 352	146	32
553 pt.	Other auto and home supply stores -----	93	57 780	7 798	1 657	742	33	6
555, 6, 7, 9	Miscellaneous automotive dealers -----	139	84 910	8 427	1 901	654	42	6
555	Boat dealers -----	34	18 925	1 942	410	145	10	-
556	Recreational vehicle dealers -----	40	33 956	2 776	635	217	14	2
557	Motorcycle dealers -----	52	27 699	3 170	718	257	16	3
559	Automotive dealers, n.e.c. -----	13	4 330	539	138	35	2	1
554	<b>Gasoline service stations -----</b>	<b>1 576</b>	<b>1 140 894</b>	<b>78 180</b>	<b>18 623</b>	<b>8 238</b>	<b>620</b>	<b>86</b>
56	<b>Apparel and accessory stores -----</b>	<b>1 429</b>	<b>556 174</b>	<b>73 260</b>	<b>17 631</b>	<b>9 601</b>	<b>355</b>	<b>104</b>
561	Men's and boys' clothing stores -----	154	50 007	8 663	2 268	936	37	5
562, 3	Women's clothing and specialty stores -----	564	194 385	25 452	6 051	3 764	169	44
562	Women's clothing stores -----	526	179 977	22 158	5 166	3 547	159	42
563	Women's accessory and specialty stores -----	38	14 408	3 294	885	217	10	2
565	Family clothing stores -----	202	169 749	19 889	4 786	2 436	44	18
566	Shoe stores -----	366	115 966	15 495	3 637	1 845	42	23
566 pt.	Men's shoe stores -----	28	7 338	977	211	83	2	1
566 pt.	Women's shoe stores -----	81	22 424	3 617	855	409	5	1
566 pt.	Children's and juveniles' shoe stores -----	6	1 292	198	55	41	-	-
566 pt.	Family shoe stores -----	251	84 912	10 703	2 516	1 312	35	21
564, 9	Other apparel and accessory stores -----	143	26 067	3 761	889	620	63	14
564	Children's and infants' wear stores -----	68	12 149	1 364	336	292	33	8
569	Miscellaneous apparel and accessory stores -----	75	13 918	2 397	553	328	30	6
57	<b>Furniture and home furnishings stores -----</b>	<b>1 214</b>	<b>629 262</b>	<b>90 556</b>	<b>21 193</b>	<b>6 794</b>	<b>402</b>	<b>59</b>
5712	Furniture stores -----	340	217 228	34 178	8 182	2 272	99	16
5713, 4, 9	Home furnishings stores -----	291	125 411	19 373	4 283	1 523	98	17
5713	Floor covering stores -----	153	84 410	13 077	2 849	787	43	11
5714	Drapery and upholstery stores -----	32	4 527	871	194	103	23	3
5719	Miscellaneous home furnishings stores -----	106	36 474	5 425	1 240	633	32	3
572	Household appliance stores -----	180	58 184	8 173	1 885	702	92	12
573	Radio, television, computer, and music stores -----	403	228 439	28 832	6 843	2 297	113	14
5731	Radio, television, and electronics stores -----	251	148 633	18 351	4 263	1 370	78	7
5734	Computer and software stores -----	44	28 740	3 971	985	254	7	2
5735	Record and prerecorded tape stores -----	46	22 978	2 029	508	281	10	2
5736	Musical instrument stores -----	62	28 088	4 481	1 087	392	18	3

See footnotes at end of table.

Table 1. **Summary Statistics for the State: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partne- rships (number)
58	Eating and drinking places .....	4 186	1 286 590	338 666	78 782	61 638	1 733	421
5812	Eating places .....	3 671	1 229 245	328 114	76 042	59 443	1 443	376
5812 pt.	Restaurants and lunchrooms .....	1 625	454 516	130 549	31 337	24 400	784	183
5812 pt.	Cafeterias .....	91	58 936	16 797	3 910	2 134	20	3
5812 pt.	Refreshment places .....	1 680	638 702	152 245	34 409	29 281	554	164
5812 pt.	Other eating places .....	275	77 091	28 523	6 386	3 628	85	26
5813	Drinking places .....	515	57 345	10 552	2 740	2 195	290	45
591	Drug and proprietary stores .....	551	387 879	51 389	12 285	4 842	135	34
591 pt.	Drug stores .....	533	384 116	50 902	12 166	4 774	126	33
591 pt.	Proprietary stores .....	18	3 763	487	119	68	9	1
59 ex. 591	Miscellaneous retail stores .....	3 376	1 010 518	143 951	34 297	16 268	1 797	276
592	Liquor stores .....	779	171 012	10 323	2 445	2 090	694	69
593	Used merchandise stores .....	167	27 281	5 662	1 373	708	81	11
594	Miscellaneous shopping goods stores .....	1 239	370 550	55 531	13 323	6 860	487	112
5941	Sporting goods stores and bicycle shops .....	231	77 523	10 459	2 358	1 097	79	23
5941 pt.	General line sporting goods stores .....	104	39 982	5 939	1 389	630	33	7
5941 pt.	Specialty line sporting goods stores .....	127	37 541	4 520	969	467	46	16
5942	Book stores .....	106	56 777	8 405	2 026	1 190	28	12
5943	Stationery stores .....	45	14 893	2 160	527	245	12	4
5944	Jewelry stores .....	249	82 340	14 971	3 630	1 395	80	13
5945	Hobby, toy, and game shops .....	106	36 649	3 613	917	476	55	10
5946	Camera and photographic supply stores .....	26	11 730	2 010	444	134	10	1
5947	Gift, novelty, and souvenir shops .....	334	59 632	9 674	2 462	1 540	150	37
5948	Luggage and leather goods stores .....	15	3 225	482	101	50	5	-
5949	Sewing, needlework, and piece goods stores .....	127	27 781	3 757	858	733	68	12
596	Nonstore retailers .....	267	238 575	35 041	8 296	2 748	99	13
5961	Catalog and mail-order houses .....	105	107 615	11 157	2 672	917	50	5
5962	Merchandising machine operators .....	57	47 225	8 767	2 047	652	9	4
5963	Direct selling establishments .....	105	83 735	15 117	3 577	1 179	40	4
598	Fuel dealers .....	125	63 745	7 616	1 898	553	30	3
5983	Fuel oil dealers .....	22	(D)	(D)	(D)	(D)	8	1
5984	Liquefied petroleum gas (bottled gas) dealers .....	100	51 608	6 709	1 695	458	21	1
5989	Fuel dealers, n.e.c. ....	3	(D)	(D)	(D)	(D)	1	1
5992	Florists .....	347	52 450	11 794	2 898	1 614	230	35
5993	Tobacco stores and stands .....	8	1 389	200	95	43	2	-
5994	News dealers and newsstands .....	14	3 542	561	136	101	1	4
5995	Optical goods stores .....	121	23 194	5 751	1 322	460	37	7
5999	Miscellaneous retail stores, n.e.c. ....	309	58 780	11 472	2 511	1 091	136	22
5999 pt.	Pet shops .....	51	10 918	1 837	425	271	31	-
5999 pt.	Typewriter stores .....	8	2 453	286	67	31	5	-
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	250	45 409	9 349	2 019	789	100	22

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.



**Table 2. Selected Ratios for the State: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)		
	Retail trade .....	797 559	76 575	8 972	10
52	Building materials and garden supplies stores .....	787 234	110 760	14 203	7
521, 3	Building materials and supply stores .....	1 033 582	130 745	15 949	8
521	Lumber and other building materials dealers .....	1 244 262	135 123	16 167	9
523	Paint, glass, and wallpaper stores .....	322 539	91 949	14 018	4
525	Hardware stores .....	413 105	71 579	10 971	6
526	Retail nurseries, lawn and garden supply stores .....	471 033	64 474	10 769	7
527	Mobile home dealers .....	730 643	150 426	14 643	5
53	General merchandise stores .....	4 437 339	85 766	8 870	52
531	Department stores (incl. leased depts.) <sup>2 3</sup> .....	12 897 847	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>2</sup> .....	12 187 610	85 563	9 106	142
531 pt.	Conventional <sup>2</sup> .....	14 181 294	97 921	11 144	145
531 pt.	Discount or mass merchandising <sup>2</sup> .....	11 262 028	84 480	8 072	133
531 pt.	National chain <sup>2</sup> .....	13 248 400	81 428	10 083	163
533	Variety stores .....	576 291	51 496	6 748	11
539	Miscellaneous general merchandise stores .....	1 654 290	101 696	8 399	16
54	Food stores .....	1 587 101	109 199	9 813	15
541	Grocery stores .....	2 071 117	116 631	10 152	18
542	Meat and fish (seafood) markets .....	298 516	70 376	9 544	4
546	Retail bakeries .....	132 243	22 166	6 314	6
546 pt.	Retail bakeries—baking and selling .....	132 833	22 009	6 323	6
546 pt.	Retail bakeries—selling only .....	117 625	27 676	6 000	4
543, 4, 5, 9	Other food stores .....	186 141	39 454	5 056	5
543	Fruit and vegetable markets .....	388 250	69 022	6 956	6
544	Candy, nut, and confectionery stores .....	131 240	25 336	4 645	5
545	Dairy products stores .....	241 464	41 226	4 610	6
549	Miscellaneous food stores .....	180 129	47 049	5 407	4
55 ex. 554	Automotive dealers .....	2 312 675	215 905	18 372	11
551	New and used car dealers .....	6 246 605	268 191	20 625	23
552	Used car dealers .....	671 468	172 350	13 481	4
553	Auto and home supply stores .....	442 738	82 995	13 676	5
553 pt.	Tire, battery, and accessory dealers .....	408 641	84 612	14 674	5
553 pt.	Other auto and home supply stores .....	621 290	77 871	10 509	8
555, 6, 7, 9	Miscellaneous automotive dealers .....	610 863	129 832	12 885	5
555	Boat dealers .....	556 618	130 517	13 393	4
556	Recreational vehicle dealers .....	848 900	156 479	12 793	5
557	Motorcycle dealers .....	532 673	107 778	12 335	5
559	Automotive dealers, n.e.c. .....	333 077	123 714	15 400	3
554	Gasoline service stations .....	723 918	138 492	9 490	5
56	Apparel and accessory stores .....	389 205	57 929	7 630	7
561	Men's and boys' clothing stores .....	324 721	53 426	9 255	6
562, 3	Women's clothing and specialty stores .....	344 654	51 643	6 762	7
562	Women's clothing stores .....	342 162	50 741	6 247	7
563	Women's accessory and specialty stores .....	379 158	66 396	15 180	6
565	Family clothing stores .....	840 342	69 683	8 165	12
566	Shoe stores .....	316 847	62 854	8 398	5
566 pt.	Men's shoe stores .....	262 071	88 410	11 771	3
566 pt.	Women's shoe stores .....	276 840	54 826	8 844	5
566 pt.	Children's and juveniles' shoe stores .....	215 333	31 512	4 829	7
566 pt.	Family shoe stores .....	338 295	64 720	8 158	5
564, 9	Other apparel and accessory stores .....	182 287	42 044	6 066	4
564	Children's and infants' wear stores .....	178 662	41 606	4 671	4
569	Miscellaneous apparel and accessory stores .....	185 573	42 433	7 308	4
57	Furniture and home furnishings stores .....	518 338	92 620	13 329	6
5712	Furniture stores .....	638 906	95 611	15 043	7
5713, 4, 9	Home furnishings stores .....	430 966	82 345	12 720	5
5713	Floor covering stores .....	551 699	107 255	16 616	5
5714	Draperies and upholstery stores .....	141 469	43 951	8 456	3
5719	Miscellaneous home furnishings stores .....	344 094	57 621	8 570	6
572	Household appliance stores .....	323 244	82 883	11 642	4
573	Radio, television, computer, and music stores .....	566 846	99 451	12 552	6
5731	Radio, television, and electronics stores .....	592 163	108 491	13 395	5
5734	Computer and software stores .....	653 182	113 150	15 634	6
5735	Record and prerecorded tape stores .....	499 522	81 772	7 221	6
5736	Musical instrument stores .....	453 032	71 653	11 431	6

See footnotes at end of table.



Table 2. Selected Ratios for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)		
58	Eating and drinking places .....	307 355	20 873	5 494	15
5812	Eating places .....	334 853	20 679	5 520	16
5812 pt.	Restaurants and lunchrooms .....	279 702	18 628	5 350	15
5812 pt.	Cafeterias .....	647 648	27 618	7 871	23
5812 pt.	Refreshment places .....	380 180	21 813	5 199	17
5812 pt.	Other eating places .....	280 331	21 249	7 862	13
5813	Drinking places .....	111 350	26 125	4 807	4
591	Drug and proprietary stores .....	703 955	80 107	10 613	9
591 pt.	Drug stores .....	720 668	80 460	10 662	9
591 pt.	Proprietary stores .....	209 056	55 338	7 162	4
59 ex. 591	Miscellaneous retail stores .....	299 324	62 117	8 849	5
592	Liquor stores .....	219 528	81 824	4 939	3
593	Used merchandise stores .....	163 359	38 532	7 997	4
594	Miscellaneous shopping goods stores .....	299 072	54 016	8 095	6
5941	Sporting goods stores and bicycle shops .....	335 597	70 668	9 534	5
5941 pt.	General line sporting goods stores .....	384 442	63 463	9 427	6
5941 pt.	Specialty line sporting goods stores .....	295 598	80 388	9 679	4
5942	Book stores .....	535 632	47 712	7 063	11
5943	Stationery stores .....	330 956	60 788	8 816	5
5944	Jewelry stores .....	330 683	59 025	10 732	6
5945	Hobby, toy, and game shops .....	345 745	76 994	7 590	4
5946	Camera and photographic supply stores .....	451 154	87 537	15 000	5
5947	Gift, novelty, and souvenir shops .....	178 539	38 722	6 282	5
5948	Luggage and leather goods stores .....	215 000	64 500	9 640	3
5949	Sewing, needlework, and piece goods stores .....	218 748	37 900	5 126	6
596	Nonstore retailers .....	893 539	86 818	12 751	10
5961	Catalog and mail-order houses .....	1 024 905	117 356	12 167	9
5962	Merchandising machine operators .....	828 509	72 431	13 446	11
5963	Direct selling establishments .....	797 476	71 022	12 822	11
598	Fuel dealers .....	509 960	115 271	13 772	4
5983	Fuel oil dealers .....	(D)	(D)	(D)	(D)
5984	Liquefied petroleum gas (bottled gas) dealers .....	516 080	112 681	14 648	5
5989	Fuel dealers, n.e.c. ....	(D)	(D)	(D)	(D)
5992	Florists .....	151 153	32 497	7 307	5
5993	Tobacco stores and stands .....	173 625	32 302	4 651	5
5994	News dealers and newsstands .....	253 000	35 069	5 554	7
5995	Optical goods stores .....	191 686	50 422	12 502	4
5999	Miscellaneous retail stores, n.e.c. ....	190 227	53 877	10 515	4
5999 pt.	Pet shops .....	214 078	40 288	6 779	5
5999 pt.	Typewriter stores .....	306 625	79 129	9 226	4
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	181 636	57 553	11 849	3

<sup>1</sup>Based on number of employees for pay period including March 12.

<sup>2</sup>Includes sales from catalog order desks.

<sup>3</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Retail trade—</b>										
		Including used automobile parts and accessories stores <sup>1</sup> -----	18 845	17 256	13 407 764	10 540 750	27.2	1 571 696	1 227 678	28.0	175 146	155 272
		Excluding used automobile parts and accessories stores <sup>2</sup> -----	16 797	17 220	13 396 598	10 527 975	27.2	1 569 548	1 225 166	28.1	174 947	155 079
52	52	<b>Building materials and garden supplies stores</b> -----	995	1 085	783 298	624 072	25.5	100 445	80 889	24.2	7 072	6 673
521, 3	521, 3	Building materials and supply stores -----	560	602	578 806	454 875	27.2	70 606	57 142	23.6	4 427	4 254
521	521	Lumber and other building materials dealers -----	432	481	537 521	423 597	26.9	64 312	52 372	22.8	3 978	3 861
523	523	Paint, glass, and wallpaper stores -----	128	121	41 285	31 278	32.0	6 294	4 770	31.9	449	393
525	525	Hardware stores -----	258	295	106 581	85 509	24.6	16 336	12 667	29.0	1 489	1 422
526	526	Retail nurseries, lawn and garden supply stores -----	121	115	56 995	29 982	90.1	9 520	5 605	69.8	884	624
527	527	Mobile home dealers -----	56	73	40 916	53 706	-23.8	3 983	5 475	-27.3	272	373
53	53	<b>General merchandise stores</b> -----	404	453	1 792 885	1 324 906	35.3	185 404	149 308	24.2	20 902	19 644
531		Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> -----	139	133	(D)	1 029 124	(D)	(NA)	(NA)	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> -----	118	(NA)	1 521 946	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> -----	21	(NA)	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> -----	139	133	(D)	1 010 414	(D)	(D)	117 667	(D)	(D)	15 192
	531	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> -----	118	(NA)	1 438 138	(NA)	(NA)	153 051	(NA)	(NA)	16 808	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup> -----	21	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
533	533	Variety stores -----	110	172	63 392	178 197	-64.4	8 307	18 077	-54.0	1 231	2 705
539	539 pt.	Miscellaneous general merchandise stores <sup>8</sup> -----	155	148	(D)	136 295	(D)	(D)	13 564	(D)	(D)	1 747
54	54	<b>Food stores</b> -----	1 766	1 900	2 802 821	2 335 022	20.0	251 873	211 158	19.3	25 667	21 734
541	541	Grocery stores -----	1 313	1 456	2 719 376	2 254 573	20.6	236 708	198 133	19.5	23 316	19 327
5422, 3	5421	Meat and fish (seafood) markets -----	91	96	27 165	32 556	-16.6	3 684	4 444	-17.1	386	578
546	546	Retail bakeries -----	206	189	27 242	21 109	29.1	7 760	5 504	41.0	1 229	1 182
5462	546 pt.	Retail bakeries—baking and selling -----	198	182	26 301	20 343	29.3	7 556	5 350	41.2	1 195	1 145
5463	546 pt.	Retail bakeries—selling only -----	8	7	941	766	22.8	204	154	32.5	34	37
543, 4, 5, 9	543, 4, 5, 9	Other food stores -----	156	159	29 038	26 784	8.4	3 721	3 077	20.9	736	647
543	543	Fruit and vegetable markets -----	8	11	3 106	3 536	-12.2	313	277	13.0	45	37
544	544	Candy, nut, and confectionery stores -----	50	33	6 562	4 090	60.4	1 203	639	88.3	259	159
545	545	Dairy products stores -----	28	43	6 761	8 263	-18.2	756	1 058	-28.5	164	234
549	549	Miscellaneous food stores -----	70	72	12 609	10 895	15.7	1 449	1 103	31.4	268	217
55 ex. 554	55 ex. 554	<b>Automotive dealers</b> -----	1 300	1 266	3 006 477	2 174 677	38.2	255 824	188 881	35.4	13 925	12 674
551	551	New and used car dealers -----	408	470	2 548 615	1 808 197	40.9	195 999	140 858	39.1	9 503	8 754
552	552	Used car dealers -----	173	107	116 164	43 705	165.8	9 086	3 144	189.0	674	308
553	553	Auto and home supply stores -----	580	536	256 788	237 961	7.9	42 312	36 998	14.4	3 094	2 868
553 pt.	553 pt.	Tire, battery, and accessory dealers -----	487	454	199 008	201 684	-1.3	34 514	32 308	6.8	2 352	2 414
553 pt.	553 pt.	Other auto and home supply stores -----	93	82	57 780	36 277	59.3	7 798	4 690	66.3	742	454
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers -----	139	153	84 910	84 814	.1	8 427	7 881	6.9	654	744
555	555	Boat dealers -----	34	28	18 925	9 171	106.4	1 942	910	113.4	145	84
556	556, 559 pt.	Recreational and utility trailer dealers <sup>9</sup> -----	43	43	(D)	28 900	(D)	(D)	2 131	(D)	(D)	176
557	557	Motorcycle dealers -----	52	73	27 699	35 459	-21.9	3 170	3 645	-13.0	257	378
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] -----	10	9	(D)	11 284	(D)	(D)	1 195	(D)	(D)	106
554	554	<b>Gasoline service stations</b> -----	1 576	1 650	1 140 894	1 068 672	6.8	78 180	57 704	35.5	8 238	7 127
56	56	<b>Apparel and accessory stores</b> -----	1 429	1 658	556 174	509 216	9.2	73 260	69 726	5.1	9 601	10 811
561	561	Men's and boys' clothing stores -----	154	226	50 007	66 520	-24.8	8 663	10 597	-18.3	936	1 356
562, 3, 8	562, 3	Women's clothing and specialty stores -----	564	602	194 385	155 028	25.4	25 452	20 918	21.7	3 764	3 897
562	562	Women's clothing stores -----	526	558	179 977	147 263	22.2	22 158	19 495	13.7	3 547	3 721
563, 8	563	Women's accessory and specialty stores <sup>10</sup> -----	38	44	14 408	7 765	85.6	3 294	1 423	131.5	217	176
565	565	Family clothing stores -----	202	289	169 749	166 300	2.1	19 889	21 931	-9.3	2 436	3 297
566	566	Shoe stores -----	366	387	115 966	103 339	12.2	15 495	13 666	13.4	1 845	1 737
566 pt.	566 pt.	Men's shoe stores -----	28	32	7 338	6 900	6.3	977	1 025	-4.7	83	106
566 pt.	566 pt.	Women's shoe stores -----	81	85	22 424	20 679	8.4	3 617	3 342	8.2	409	432
566 pt.	566 pt.	Children's and juveniles' shoe stores -----	6	6	1 292	1 213	6.5	198	298	-33.6	41	30
566 pt.	566 pt.	Family shoe stores -----	251	264	84 912	74 547	13.9	10 703	9 001	18.9	1 312	1 169

See footnotes at end of table.



**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
56	56	<b>Apparel and accessory stores—Con.</b>										
564, 9	564, 9	Other apparel and accessory stores .....	143	154	26 067	18 029	44.6	3 761	2 614	43.9	620	524
564	564	Children's and infants' wear stores .....	68	78	12 149	9 120	33.2	1 364	1 093	24.8	292	282
569	569	Miscellaneous apparel and accessory stores .....	75	76	13 918	8 909	56.2	2 397	1 521	57.6	328	242
57	57	<b>Furniture and home furnishings stores --</b>	<b>1 214</b>	<b>1 261</b>	<b>629 262</b>	<b>446 364</b>	<b>41.0</b>	<b>90 556</b>	<b>63 197</b>	<b>43.3</b>	<b>6 794</b>	<b>5 920</b>
5712	5712	Furniture stores .....	340	379	217 228	163 693	32.7	34 178	23 758	43.9	2 272	2 113
5713, 4, 9	5713, 4, 9	Home furnishings stores .....	291	291	125 411	77 924	60.9	19 373	12 087	60.3	1 523	1 175
5713	5713	Floor covering stores .....	153	151	84 410	55 777	51.3	13 077	8 425	55.2	787	673
5714	5714	Drapery and upholstery stores .....	32	48	4 527	6 895	-34.3	871	1 305	-33.3	103	168
5719	5719	Miscellaneous home furnishings stores ..	106	92	36 474	15 252	139.1	5 425	2 357	130.2	633	334
572	572	Household appliance stores .....	180	210	58 184	67 403	-13.7	8 173	9 220	-11.4	702	921
573	573	Radio, television, computer, and music stores .....	403	381	228 439	137 344	66.3	28 832	18 132	59.0	2 297	1 711
5732	5732	Radio and television stores <sup>11</sup> .....	295	263	177 373	96 430	83.9	22 322	13 217	68.9	1 624	1 152
	5731	Radio, television, and electronics stores .....	251	(NA)	148 633	(NA)	(NA)	18 351	(NA)	(NA)	1 370	(NA)
	5734	Computer and software stores .....	44	(NA)	28 740	(NA)	(NA)	3 971	(NA)	(NA)	254	(NA)
5733		Music stores .....	108	118	51 066	40 914	24.8	6 510	4 915	32.5	673	559
	5735	Record and prerecorded tape stores .....	46	41	22 978	15 884	44.7	2 029	1 562	29.9	281	191
	5736	Musical instrument stores .....	62	77	28 088	25 030	12.2	4 481	3 353	33.6	392	368
58	58	<b>Eating and drinking places .....</b>	<b>4 186</b>	<b>4 028</b>	<b>1 286 590</b>	<b>930 809</b>	<b>38.2</b>	<b>338 666</b>	<b>238 619</b>	<b>41.9</b>	<b>61 638</b>	<b>50 013</b>
5812	5812	Eating places .....	3 671	3 442	1 229 245	882 432	39.3	328 114	229 467	43.0	59 443	47 715
5812 pt.	5812 pt.	Restaurants and lunchrooms .....	1 625	1 594	454 516	371 468	22.4	130 549	105 785	23.4	24 400	22 425
5812 pt.	5812 pt.	Cafeterias .....	91	81	58 936	31 767	85.5	16 797	9 248	81.6	2 134	1 545
5812 pt.	5812 pt.	Refreshment places .....	1 680	1 535	638 702	433 532	47.3	152 245	103 388	47.3	29 281	21 740
5812 pt.	5812 pt.	Other eating places .....	275	232	77 091	45 665	68.8	28 523	11 046	158.2	3 628	2 005
5813	5813	Drinking places .....	515	586	57 345	48 377	18.5	10 552	9 152	15.3	2 195	2 298
591	591	<b>Drug and proprietary stores .....</b>	<b>551</b>	<b>589</b>	<b>387 879</b>	<b>286 216</b>	<b>35.5</b>	<b>51 389</b>	<b>38 494</b>	<b>33.5</b>	<b>4 842</b>	<b>4 798</b>
591 pt.	591 pt.	Drug stores .....	533	568	384 116	284 009	35.2	50 902	38 219	33.2	4 774	4 733
591 pt.	591 pt.	Proprietary stores .....	18	21	3 763	2 207	70.5	487	275	77.1	68	65
59 ex. 591	59 ex. 591	<b>Miscellaneous retail stores<sup>1</sup> .....</b>	<b>3 424</b>	<b>3 366</b>	<b>1 021 684</b>	<b>840 796</b>	<b>21.5</b>	<b>146 099</b>	<b>129 702</b>	<b>12.6</b>	<b>16 467</b>	<b>15 878</b>
592	592	Liquor stores .....	779	863	171 012	130 896	30.6	10 323	8 694	18.7	2 090	2 302
593	593, 5015 pt.	Used merchandise stores <sup>1</sup> .....	215	211	38 447	35 921	7.0	7 810	6 822	14.5	907	753
594	594	Miscellaneous shopping goods stores ---	1 239	1 166	370 550	265 915	39.3	55 531	41 039	35.3	6 860	5 690
5941	5941	Sporting goods stores and bicycle shops .....	231	207	77 523	50 890	52.3	10 459	6 671	56.8	1 097	806
5941 pt.	5941 pt.	General line sporting goods stores ..	104	88	39 982	25 375	57.6	5 939	3 223	54.3	630	402
5941 pt.	5941 pt.	Specialty line sporting goods stores ..	127	119	37 541	25 515	47.1	4 520	3 448	31.1	467	404
5942, 3	5942, 3	Book, stationery stores .....	151	137	71 670	50 829	41.0	10 565	8 098	30.5	1 435	1 082
5942	5942	Book stores .....	106	91	56 777	32 280	75.9	8 405	5 049	66.5	1 190	789
5943	5943	Stationery stores .....	45	46	14 893	18 549	-19.7	2 160	3 049	-29.2	245	293
5944	5944	Jewelry stores .....	249	258	82 340	69 273	18.9	14 971	12 888	16.2	1 395	1 363
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	608	564	139 017	94 923	46.5	19 536	13 382	46.0	2 933	2 439
5945	5945	Hobby, toy, and game shops .....	106	108	36 649	19 314	89.8	3 613	2 352	53.6	476	398
5946	5946	Camera and photographic supply stores .....	26	32	11 730	12 519	-6.3	2 010	1 633	23.1	134	148
5947	5947	Gift, novelty, and souvenir shops .....	334	253	59 632	36 511	63.3	9 674	5 768	67.7	1 540	1 089
5948	5948	Luggage and leather goods stores .....	15	17	3 225	2 676	20.5	482	497	-3.0	50	66
5949	5949	Sewing, needlework, and piece goods stores .....	127	154	27 781	23 903	16.2	3 757	3 132	20.0	733	738
596	596	Nonstore retailers .....	267	315	238 575	231 456	3.1	35 041	44 482	-21.2	2 748	3 745
5961	5961	Catalog and mail-order houses .....	105	138	107 615	34 200	214.7	11 157	26 452	-57.8	917	2 114
5962	5962	Merchandising machine operators .....	57	76	47 225	48 697	-3.0	8 767	9 583	-8.5	652	833
5963	5963	Direct selling establishments .....	105	101	83 735	46 238	81.1	15 117	8 447	79.0	1 179	798
598	598	Fuel and ice dealers .....	131	124	64 978	77 823	-16.5	7 928	8 370	-5.3	572	679
5983	5983	Fuel oil dealers .....	22	19	(D)	13 729	(D)	(D)	925	(D)	(D)	79
5984	5984	Liquefied petroleum gas (bottled gas) dealers .....	100	96	51 608	62 494	-17.4	6 709	7 066	-5.1	458	573
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup> .....	9	9	(D)	1 600	(D)	(D)	379	(D)	(D)	27
5992	5992	Florists .....	347	327	52 450	43 181	21.5	11 794	9 335	26.3	1 614	1 503
5993	5993	Tobacco stores and stands .....	8	5	1 389	658	111.1	200	92	117.4	43	16
5994	5994	News dealers and newsstands .....	14	9	3 542	2 250	57.4	561	225	149.3	101	53

See footnotes at end of table.



**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	59 ex. 591	<b>Miscellaneous retail stores<sup>1</sup>—Con.</b>										
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] .....	424	346	80 741	52 696	53.2	16 911	10 643	58.9	1 532	1 137
5999 pt.	5995	Optical goods stores .....	121	95	23 194	11 936	94.3	5 751	3 086	86.4	460	289
5999 pt.	5999 pt.	Pet shops .....	51	33	10 918	5 920	84.4	1 837	1 000	83.7	271	167
5999 pt.	5999 pt.	Typewriter stores .....	8	14	2 453	3 084	-20.5	266	720	-60.3	31	52
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] .....	244	204	44 176	31 756	39.1	9 037	5 837	54.8	770	629

<sup>1</sup>Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

<sup>2</sup>Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

<sup>3</sup>Includes sales from catalog order desks.

<sup>4</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

<sup>5</sup>Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

<sup>6</sup>Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

<sup>7</sup>Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

<sup>8</sup>Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

<sup>9</sup>Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

<sup>10</sup>Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.

<sup>11</sup>Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

<sup>12</sup>Includes ice dealers classified in SIC 5982 based on 1972 SIC.

**Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		<b>Retail trade—</b>					
		Including used automobile parts and accessories stores <sup>1</sup> .....	16 845	13 407 764	1 571 696	369 507	175 146
		Excluding used automobile parts and accessories stores <sup>2</sup> .....	16 797	13 396 598	1 569 548	368 948	174 947
531	531	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> .....	139	(D)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> .....	118	1 521 946	(NA)	(NA)	(NA)
		Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> .....	21	(D)	(NA)	(NA)	(NA)
531	531	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 6</sup> .....	139	(D)	(D)	(D)	(D)
	539 pt.	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> .....	118	1 438 138	153 051	36 242	16 808
		Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> .....	21	(D)	(D)	(D)	(D)
539	539 pt.	Miscellaneous general merchandise stores <sup>9</sup> .....	155	(D)	(D)	(D)	(D)
5422, 3	5421	Meat and fish (seafood) markets .....	91	27 165	3 684	873	386
546	546	Retail bakeries .....	206	27 242	7 760	1 789	1 229
5462	546 pt.	Retail bakeries—baking and selling .....	198	26 301	7 556	1 743	1 195
5463	546 pt.	Retail bakeries—selling only .....	8	941	204	46	34
556	556, 559 pt.	Recreational and utility trailer dealers <sup>9</sup> .....	43	(D)	(D)	(D)	(D)
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] .....	10	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores <sup>10</sup> .....	38	14 408	3 294	885	217
5732		Radio and television stores <sup>11</sup> .....	295	177 373	22 322	5 248	1 624
	5731	Radio, television, and electronics stores .....	251	148 633	18 351	4 263	1 370
	5734	Computer and software stores .....	44	28 740	3 971	985	254
5733		Music stores .....	108	51 066	6 510	1 595	673
	5735	Record and prerecorded tape stores .....	46	22 978	2 029	508	281
	5736	Musical instrument stores .....	62	28 088	4 481	1 087	392
593	593, 5015 pt.	Used merchandise stores <sup>1</sup> .....	215	38 447	7 810	1 932	907
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup> .....	9	(D)	(D)	(D)	(D)
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] .....	424	80 741	16 911	3 784	1 532
	5995	Optical goods stores .....	121	23 194	5 751	1 322	460
	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] .....	244	44 176	9 037	1 970	770

See footnotes at end of table 3.

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

1	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprie- torships (number)	Partner- ships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Kansas .....	16 797	13 396 598	1 569 548	368 948	174 947	6 359	1 266	995	783 298	404	1 792 685	1 766	2 802 821
2	Allen County .....	117	50 309	6 519	1 550	918	49	19	10	5 840	4	(D)	7	14 254
3	Iola .....	80	40 809	5 090	1 197	689	32	7	7	(D)	3	(D)	5	(D)
4	Balance of county .....	37	9 500	1 429	353	229	17	12	3	(D)	1	(D)	2	(D)
5	Anderson County .....	55	20 810	1 950	468	251	37	2	2	(D)	3	(D)	5	4 715
6	Garnett .....	42	19 373	1 716	408	217	26	2	2	(D)	3	(D)	4	(D)
7	Balance of county .....	13	1 437	234	60	34	11	-	-	-	-	-	1	(D)
8	Atchison County .....	100	66 099	7 519	1 758	948	39	8	8	7 362	4	(D)	13	16 510
9	Atchison .....	91	62 414	7 026	1 650	884	34	7	7	(D)	4	(D)	11	(D)
10	Balance of county .....	9	3 685	493	108	64	5	1	1	(D)	-	-	2	(D)
11	Barber County .....	72	27 247	2 761	664	368	42	4	4	756	5	1 241	12	5 823
12	Barton County .....	269	180 365	21 049	5 146	2 463	104	24	17	6 908	8	26 235	28	44 286
13	Ellinwood .....	23	6 141	626	142	95	13	2	2	(D)	-	-	3	(D)
14	Great Bend .....	193	158 027	18 701	4 638	2 144	58	19	12	5 946	6	(D)	14	36 150
15	Hoisington .....	23	8 599	912	203	134	15	2	2	(D)	2	(D)	5	3 781
16	Balance of county .....	30	7 598	810	163	90	18	3	1	(D)	-	-	6	(D)
17	Bourbon County .....	107	74 394	8 481	1 941	1 060	42	11	8	3 773	2	(D)	9	19 239
18	Fort Scott .....	100	71 254	8 320	1 906	1 026	37	11	7	(D)	2	(D)	7	(D)
19	Balance of county .....	7	3 140	161	35	34	5	-	1	(D)	-	-	2	(D)
20	Brown County .....	66	35 599	3 192	766	452	37	6	8	3 114	2	(D)	11	10 924
21	Hiawatha .....	36	21 920	2 007	477	319	22	2	1	(D)	1	(D)	6	(D)
22	Balance of county .....	30	13 679	1 185	289	133	15	4	7	(D)	1	(D)	5	(D)
23	Butler County .....	269	175 536	19 261	4 513	2 289	138	26	18	9 599	5	(D)	30	38 636
24	Andover .....	24	11 990	1 308	279	151	11	2	3	(D)	-	-	2	(D)
25	Augusta .....	59	55 347	5 970	1 434	692	24	2	4	2 328	1	(D)	6	(D)
26	El Dorado .....	121	85 144	9 966	2 335	1 150	62	14	6	3 149	3	(D)	8	13 445
27	Balance of county .....	65	23 055	2 017	465	296	41	8	5	(D)	1	(D)	14	(D)
28	Chase County .....	22	7 218	806	209	133	10	2	-	-	1	(D)	4	(D)
29	Chautauqua County .....	24	7 949	642	166	97	14	7	2	(D)	1	(D)	6	3 669
30	Cherokee County .....	116	53 127	5 942	1 294	749	56	17	7	3 788	6	(D)	24	22 095
31	Baxter Springs .....	33	19 433	2 193	501	288	15	4	1	(D)	1	(D)	8	7 658
32	Columbus .....	44	18 013	1 778	395	226	20	6	4	(D)	2	(D)	6	6 601
33	Galena .....	13	7 062	610	138	74	6	3	-	-	1	(D)	2	(D)
34	Balance of county .....	26	8 619	1 361	260	161	15	4	2	(D)	2	(D)	8	(D)
35	Cheyenne County .....	40	12 548	1 339	326	176	25	7	3	1 452	1	(D)	7	4 648
36	Clark County .....	20	8 949	835	194	111	11	3	1	(D)	-	-	4	2 413
37	Clay County .....	77	33 933	3 331	857	471	49	3	2	(D)	3	(D)	8	9 097
38	Clay Center .....	58	30 814	3 050	784	405	31	3	2	(D)	2	(D)	5	(D)
39	Balance of county .....	19	3 119	281	73	66	18	-	-	-	1	(D)	3	(D)
40	Cloud County .....	95	50 190	5 170	1 204	674	47	11	9	2 978	2	(D)	12	11 347
41	Concordia .....	68	42 942	4 460	1 054	582	29	6	5	(D)	2	(D)	7	(D)
42	Balance of county .....	27	7 248	710	150	92	18	5	4	(D)	-	-	5	(D)
43	Coffey County .....	72	27 412	2 930	700	431	36	9	6	946	1	(D)	10	7 355
44	Burlington .....	45	15 502	1 585	393	251	24	6	1	(D)	1	(D)	4	4 590
45	Balance of county .....	27	11 910	1 345	307	180	12	3	5	(D)	-	-	6	2 765
46	Comanche County .....	24	6 349	644	150	90	16	2	3	(D)	-	-	5	(D)
47	Cowley County .....	247	165 160	18 891	4 461	2 374	128	24	19	8 169	9	22 865	22	35 470
48	Arkansas City .....	123	86 758	9 807	2 372	1 271	60	14	9	5 026	5	(D)	10	(D)
49	Winfield .....	97	70 649	8 040	1 840	994	51	7	8	(D)	2	(D)	10	17 881
50	Balance of county .....	27	7 753	1 044	249	109	17	3	2	(D)	2	(D)	2	(D)
51	Crawford County .....	238	160 477	18 352	4 421	2 342	90	11	13	12 765	6	24 292	31	43 606
52	Frontenac .....	6	2 902	316	70	35	2	2	-	-	1	(D)	2	(D)
53	Girard .....	28	14 951	1 790	411	234	15	1	3	(D)	-	-	5	4 924
54	Pittsburg .....	172	133 291	14 836	3 615	1 821	58	6	8	11 404	5	(D)	18	33 761
55	Balance of county .....	32	9 333	1 410	325	252	15	2	2	(D)	-	-	6	(D)
56	Decatur County .....	39	13 244	1 359	320	186	13	6	2	(D)	1	(D)	4	(D)
57	Dickinson County .....	160	65 568	6 976	1 629	1 024	90	16	11	4 309	4	(D)	17	18 815
58	Abilene .....	81	43 138	4 661	1 071	685	38	9	4	1 496	2	(D)	8	12 958
59	Herington .....	38	13 357	1 488	353	213	19	6	3	1 507	2	(D)	3	(D)
60	Balance of county .....	41	9 073	827	205	126	33	1	4	1 306	-	-	6	(D)
61	Doniphan County .....	41	22 227	1 937	450	243	21	5	4	(D)	3	(D)	9	6 139
62	Douglas County .....	488	383 320	48 196	11 074	6 070	149	35	27	24 616	10	46 484	39	82 399
63	Baldwin City .....	17	4 429	394	81	92	12	1	1	(D)	-	-	2	(D)
64	Eudora .....	10	3 989	535	118	81	5	1	1	(D)	-	-	2	(D)
65	Lawrence .....	450	371 404	46 975	10 823	5 880	124	32	23	22 545	9	(D)	34	77 939
66	Balance of county .....	11	3 498	292	52	17	8	1	2	(D)	1	(D)	1	(D)
67	Edwards County .....	35	9 306	1 082	269	182	23	2	4	851	1	(D)	5	3 643
68	Elk County .....	27	4 992	394	81	72	21	3	2	(D)	-	-	8	1 607
69	Ellis County .....	262	192 042	21 030	4 966	2 845	102	23	16	10 114	6	32 136	23	38 378
70	Hays .....	222	169 626	18 983	4 523	2 633	83	21	11	8 443	5	(D)	14	34 530
71	Balance of county .....	40	22 416	2 047	443	212	19	2	5	1 671	1	(D)	9	3 848
72	Ellsworth County .....	63	20 751	2 130	523	308	41	3	7	1 461	2	(D)	9	6 605
73	Finney County .....	224	203 196	21 885	5 136	2 252	104	12	12	14 977	7	34 496	11	46 353
74	Garden City .....	209	193 970	20 788	4 907	2 133	96	11	11	(D)	7	34 496	10	(D)
75	Balance of county .....	15	9 226	1 097	229	119	8	1	1	(D)	-	-	1	(D)



revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.													
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1 300	3 006 477	1 576	1 140 894	1 429	556 174	1 214	629 262	4 186	1 286 590	551	387 879	3 376	1 010 518
9	6 733	12	4 818	7	2 085	6	882	45	9 038	2	(D)	15	2 630
7	(D)	8	3 855	7	2 085	6	882	24	5 707	2	(D)	11	398
2	(D)	4	963	-	-	-	-	21	3 331	-	-	4	(D)
4	(D)	5	3 601	4	435	2	(D)	15	1 845	3	954	12	1 415
4	(D)	5	3 601	4	435	1	(D)	8	1 442	3	954	8	(D)
-	-	-	-	-	-	1	(D)	7	403	-	-	4	(D)
9	11 631	4	1 442	8	1 610	3	(D)	22	4 696	4	4 203	25	4 873
7	(D)	4	1 442	8	1 610	3	(D)	20	(D)	3	(D)	24	(D)
2	(D)	-	-	-	-	-	-	2	(D)	1	(D)	1	(D)
7	7 057	11	6 538	3	274	2	(D)	12	1 742	3	(D)	13	1 146
22	42 175	30	15 019	24	6 443	24	7 543	59	18 478	10	4 622	47	8 656
-	-	5	1 812	-	-	2	(D)	5	507	2	(D)	4	398
18	40 080	16	11 573	22	(D)	19	4 450	40	16 265	6	3 460	40	(D)
4	2 095	1	(D)	-	-	1	(D)	4	841	2	(D)	2	(D)
-	-	8	(D)	2	(D)	2	(D)	10	865	-	-	1	(D)
4	(D)	11	7 253	7	1 869	5	1 906	37	9 517	3	2 148	21	(D)
4	(D)	9	(D)	7	1 869	5	1 906	36	(D)	3	2 148	20	(D)
-	-	2	(D)	-	-	-	-	1	(D)	-	-	1	(D)
3	5 667	11	3 442	4	(D)	2	(D)	17	2 094	3	1 311	5	(D)
1	(D)	4	(D)	4	(D)	2	(D)	10	1 706	2	(D)	21	(D)
2	(D)	7	(D)	-	-	-	-	7	388	1	(D)	-	-
28	39 099	34	20 445	18	3 936	17	7 150	59	17 265	8	5 095	52	(D)
2	(D)	2	(D)	1	(D)	2	(D)	5	1 406	1	(D)	5	(D)
7	13 648	6	(D)	4	(D)	6	2 085	12	5 323	2	(D)	11	1 393
14	22 293	9	6 259	13	3 205	7	(D)	29	9 036	2	(D)	29	9 582
5	(D)	17	7 991	-	-	2	(D)	12	1 500	2	(D)	7	(D)
1	(D)	5	3 326	2	(D)	-	-	6	994	1	(D)	2	(D)
-	-	5	1 866	3	31	-	-	4	497	2	(D)	1	(D)
18	6 696	8	3 245	4	402	3	(D)	28	5 077	5	2 543	13	2 291
4	800	4	2 174	-	-	1	(D)	7	1 721	3	(D)	4	(D)
10	4 350	1	(D)	3	(D)	2	(D)	7	859	1	(D)	8	1 766
2	(D)	1	(D)	1	(D)	-	-	5	439	1	(D)	-	-
2	(D)	2	(D)	-	-	-	-	9	2 058	-	-	1	(D)
3	1 851	5	1 792	4	691	3	(D)	9	746	1	(D)	4	(D)
2	(D)	3	2 837	3	394	2	(D)	4	733	1	(D)	-	-
7	7 459	12	3 830	9	1 720	5	900	15	1 829	3	(D)	13	3 927
7	7 459	5	2 131	9	1 720	5	900	8	(D)	3	(D)	12	(D)
-	-	7	1 699	-	-	-	-	7	(D)	-	-	1	(D)
5	13 093	10	4 740	10	3 525	6	1 700	21	3 609	5	2 180	15	(D)
3	(D)	8	(D)	10	3 525	5	(D)	12	2 889	4	(D)	12	(D)
2	(D)	2	(D)	-	-	1	(D)	9	720	1	(D)	3	(D)
4	4 933	10	8 386	4	305	4	824	17	1 939	4	1 212	12	(D)
3	(D)	3	2 391	4	305	4	824	12	1 742	3	(D)	10	(D)
1	(D)	7	5 995	-	-	-	-	5	197	1	(D)	2	(D)
3	1 611	3	1 314	1	(D)	-	-	6	531	1	(D)	2	(D)
22	29 713	27	16 772	24	7 346	24	6 832	57	16 070	8	8 315	35	13 608
11	16 807	14	9 010	13	3 210	11	4 426	26	8 036	3	(D)	21	(D)
8	(D)	9	(D)	11	4 136	10	(D)	25	7 450	4	4 532	10	(D)
3	(D)	4	(D)	-	-	3	(D)	6	584	1	(D)	4	(D)
22	26 559	11	12 021	21	6 286	14	5 436	67	17 288	10	3 924	43	8 300
1	(D)	-	-	1	(D)	-	-	1	(D)	-	-	1	(D)
2	(D)	3	(D)	-	-	1	(D)	5	(D)	2	(D)	6	(D)
17	21 389	7	10 663	20	(D)	11	(D)	47	13 061	7	3 203	32	(D)
2	(D)	1	(D)	-	-	2	(D)	14	2 845	1	(D)	4	(D)
6	3 756	6	2 440	2	(D)	1	(D)	9	1 524	1	(D)	7	2 155
10	9 677	23	11 730	12	1 641	7	935	36	6 942	8	2 869	32	(D)
6	(D)	10	5 232	7	1 241	5	(D)	19	5 268	4	1 650	16	(D)
3	(D)	3	2 211	4	(D)	2	(D)	7	1 209	2	(D)	9	995
1	(D)	10	4 287	1	(D)	-	-	10	465	2	(D)	7	(D)
1	(D)	5	1 517	-	-	-	-	15	(D)	2	(D)	2	(D)
31	67 828	34	26 867	52	16 330	39	18 939	124	49 415	13	8 549	119	41 893
1	(D)	1	(D)	1	(D)	-	-	7	364	1	(D)	3	(D)
1	(D)	1	(D)	-	-	-	-	3	401	1	(D)	1	(D)
26	66 744	30	24 846	49	16 072	39	18 939	114	48 650	11	(D)	115	(D)
3	(D)	2	(D)	2	(D)	-	-	-	-	-	-	-	-
2	(D)	3	526	3	405	1	(D)	10	977	2	(D)	4	710
1	(D)	2	(D)	-	-	-	-	6	407	2	(D)	6	1 725
16	37 360	23	18 516	34	11 063	23	6 933	65	20 805	5	4 912	51	11 825
13	(D)	16	11 951	31	10 769	21	(D)	60	19 824	4	(D)	47	(D)
3	(D)	7	6 565	3	294	2	(D)	5	981	1	(D)	4	(D)
5	(D)	8	5 029	4	311	4	592	14	1 539	2	(D)	8	507
15	40 606	23	15 829	31	9 739	16	8 904	49	14 647	6	2 848	54	14 797
12	(D)	22	(D)	30	(D)	16	8 904	45	13 163	6	2 848	50	(D)
3	(D)	1	(D)	1	(D)	-	-	4	1 484	-	-	4	(D)



**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprie- torships (number)	Partner- ships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
Kansas—Con.														
1	Ford County .....	226	182 000	20 607	4 739	2 304	96	26	8	5 841	7	28 687	17	36 035
2	Dodge City .....	208	178 363	20 257	4 667	2 247	83	26	6	(D)	7	28 687	14	34 359
3	Balance of county .....	18	3 637	350	72	57	13	—	2	(D)	—	—	3	1 676
4	Franklin County .....	142	88 522	9 373	2 180	1 256	59	11	11	4 969	5	(D)	20	24 347
5	Ottawa .....	100	74 294	7 980	1 852	1 046	36	6	7	4 147	4	(D)	11	19 576
6	Balance of county .....	42	14 228	1 393	328	210	23	5	4	822	1	(D)	9	4 771
7	Geary County .....	228	153 450	20 276	4 686	2 416	97	15	4	5 895	6	25 282	11	(D)
8	Junction City .....	213	150 436	19 866	4 608	2 361	91	14	4	5 895	6	25 282	8	(D)
9	Balance of county .....	15	3 014	410	78	55	6	1	—	—	—	—	3	(D)
10	Gove County .....	30	13 478	1 453	342	196	18	1	2	(D)	—	—	4	(D)
11	Graham County .....	37	15 974	1 714	441	165	22	2	2	(D)	2	(D)	5	4 303
12	Grant County .....	57	33 686	3 699	915	480	31	6	5	2 500	2	(D)	5	(D)
13	Ulysses .....	54	31 510	3 372	831	442	30	6	4	(D)	2	(D)	5	(D)
14	Balance of county .....	3	2 176	327	84	38	1	—	1	(D)	—	—	—	—
15	Gray County .....	31	9 029	1 007	244	143	21	6	4	2 548	—	—	5	1 885
16	Greeley County .....	16	6 553	889	223	98	10	1	2	(D)	—	—	1	(D)
17	Greenwood County .....	71	22 184	2 238	542	311	48	7	7	2 768	1	(D)	9	7 220
18	Eureka .....	46	15 992	1 608	394	233	30	6	3	(D)	1	(D)	5	5 482
19	Balance of county .....	25	6 192	630	148	78	18	1	4	(D)	—	—	4	1 738
20	Hamilton County .....	22	5 447	509	115	88	12	2	1	(D)	1	(D)	—	—
21	Harper County .....	82	29 585	3 031	737	387	57	2	6	1 283	4	2 486	12	8 280
22	Anthony .....	37	14 745	1 698	421	211	24	1	1	(D)	3	(D)	5	5 302
23	Balance of county .....	45	14 840	1 333	316	176	33	1	5	(D)	1	(D)	7	2 978
24	Harvey County .....	217	141 560	17 226	4 041	2 077	82	20	15	16 603	8	(D)	25	35 301
25	Hesston .....	16	9 183	1 113	232	115	2	5	2	(D)	—	—	5	(D)
26	Newton .....	148	115 969	14 265	3 352	1 665	53	8	6	9 240	7	(D)	13	(D)
27	Balance of county .....	53	16 408	1 848	457	297	27	7	7	(D)	1	(D)	7	3 878
28	Haskell County .....	27	6 746	730	172	103	18	3	2	(D)	—	—	6	3 561
29	Hodgeman County .....	14	3 652	291	65	38	9	1	1	(D)	—	—	2	(D)
30	Jackson County .....	67	35 969	3 443	807	485	42	3	8	3 668	3	(D)	11	9 342
31	Holton .....	53	31 342	3 090	725	418	34	2	6	(D)	3	(D)	6	8 035
32	Balance of county .....	14	4 627	353	82	67	8	1	2	(D)	—	—	5	1 307
33	Jefferson County .....	79	20 009	2 040	457	310	44	10	5	1 102	5	541	12	6 830
34	Jewell County .....	30	7 078	916	181	124	17	4	4	(D)	1	(D)	4	2 487
35	Johnson County .....	2 149	2 778 223	331 489	77 946	32 056	420	96	106	125 339	38	413 729	206	478 123
36	Bonner Springs (part) ▲ .....	1	(D)	(D)	(D)	(D)	—	—	—	—	—	—	1	(D)
37	Fairway .....	18	17 661	2 653	518	194	8	—	2	(D)	—	—	3	(D)
38	Leawood .....	62	33 927	5 880	1 390	691	10	2	2	(D)	3	1 622	4	(D)
39	Lenexa .....	216	311 845	39 415	8 950	3 625	43	10	15	43 223	3	(D)	20	57 594
40	Memiam .....	72	171 985	15 806	3 560	1 198	16	4	6	8 581	1	(D)	8	13 941
41	Mission .....	113	117 054	14 693	3 452	1 372	22	6	5	1 287	2	(D)	9	22 116
42	Mission Hills .....	5	1 620	271	61	31	1	—	—	—	—	—	—	—
43	Olathe .....	263	428 979	41 521	9 616	3 990	61	15	16	19 978	7	42 244	20	91 111
44	Overland Park .....	961	1 254 844	158 050	37 817	15 145	133	35	30	27 693	15	264 431	75	130 269
45	Prairie Village .....	118	101 060	15 693	3 779	1 635	24	5	5	3 385	2	(D)	13	25 165
46	Roeland Park .....	18	35 506	3 580	828	323	5	—	2	(D)	1	(D)	5	13 454
47	Shawnee .....	186	229 652	24 056	5 620	2 710	49	10	12	11 960	4	(D)	24	76 723
48	Balance of county .....	116	(D)	(D)	(D)	(D)	48	9	11	5 609	—	—	24	33 928
49	Kearny County .....	18	6 484	615	137	100	11	2	1	(D)	—	—	5	3 314
50	Kingman County .....	66	26 260	2 962	686	364	39	5	5	1 419	4	2 206	10	8 470
51	Kingman .....	48	23 076	2 708	629	317	24	3	3	(D)	4	2 206	4	6 691
52	Balance of county .....	18	3 184	254	57	47	15	2	2	(D)	—	—	6	1 779
53	Kiowa County .....	37	13 740	1 713	439	242	20	2	1	(D)	1	(D)	5	3 815
54	Labette County .....	165	100 633	11 878	2 876	1 500	70	12	14	5 590	3	(D)	22	26 150
55	Parsons .....	105	81 835	9 801	2 389	1 227	8	8	7	4 274	3	(D)	9	18 927
56	Balance of county .....	60	18 798	2 077	487	273	32	4	7	1 316	—	—	13	7 223
57	Lane County .....	17	7 282	867	205	106	7	3	2	(D)	—	—	2	(D)
58	Leavenworth County .....	258	227 679	23 337	5 417	2 542	110	14	15	14 588	8	(D)	22	50 479
59	Lansing .....	19	13 662	1 355	318	125	6	—	2	(D)	—	—	—	—
60	Leavenworth .....	189	186 719	18 916	4 413	2 098	80	11	6	8 009	6	31 830	16	41 267
61	Balance of county .....	50	27 298	3 066	686	319	24	3	7	(D)	2	(D)	6	9 212
62	Lincoln County .....	32	9 343	938	259	146	16	5	2	(D)	3	465	3	2 741
63	Linn County .....	40	17 508	1 704	392	243	21	5	4	(D)	1	(D)	10	6 985
64	Logan County .....	43	22 304	2 162	505	211	17	6	4	951	1	(D)	7	5 430
65	Lyon County .....	239	188 139	21 690	5 161	2 565	87	21	12	7 476	6	27 826	22	39 817
66	Emporia .....	218	183 979	21 192	5 043	2 485	71	19	11	(D)	5	(D)	17	39 214
67	Balance of county .....	21	4 160	498	118	80	16	2	1	(D)	1	(D)	5	603
68	McPherson County .....	204	129 355	14 657	3 437	1 701	90	15	17	5 984	4	(D)	23	29 875
69	Lindsborg .....	30	9 193	1 236	255	193	14	4	4	610	—	—	5	(D)
70	McPherson .....	122	102 859	11 841	2 818	1 317	45	7	9	3 596	3	(D)	10	(D)
71	Balance of county .....	52	17 303	1 580	364	191	31	4	4	1 778	1	(D)	8	5 593

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

## Kind-of-business groups—Con.

Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and home furnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
23	50 355	19	11 405	25	9 423	21	8 880	48	17 541	7	4 108	51	9 725
21	(D)	17	(D)	25	9 423	21	8 880	44	17 136	5	(D)	48	(D)
2	(D)	2	(D)	-	-	-	-	4	405	2	(D)	3	(D)
12	14 014	16	8 080	13	2 399	6	1 569	37	8 785	6	3 167	16	(D)
10	(D)	10	6 839	13	2 399	5	(D)	23	7 363	5	(D)	12	(D)
2	(D)	6	1 241	-	-	1	(D)	14	1 422	1	(D)	4	(D)
27	27 482	24	20 429	12	3 265	19	8 800	79	25 637	4	1 665	42	(D)
23	26 078	24	20 429	12	3 265	19	8 800	76	25 469	3	(D)	38	(D)
4	1 404	-	-	-	-	-	-	3	168	1	(D)	4	(D)
5	3 527	3	4 502	-	-	2	(D)	10	1 823	2	(D)	2	(D)
3	(D)	4	2 345	1	(D)	1	(D)	10	1 123	1	(D)	8	692
5	8 977	4	1 596	4	637	3	732	17	3 606	2	(D)	10	2 662
4	(D)	4	1 596	4	637	3	732	16	(D)	2	(D)	10	2 662
1	(D)	-	-	-	-	-	-	1	(D)	-	-	-	-
3	1 384	3	973	2	(D)	1	(D)	8	672	2	(D)	3	(D)
2	(D)	2	(D)	2	(D)	-	-	3	347	1	(D)	3	225
4	(D)	10	3 832	4	367	3	(D)	19	2 010	6	1 817	8	697
3	(D)	5	2 409	4	367	3	(D)	12	1 552	3	(D)	7	(D)
1	(D)	5	1 423	-	-	-	-	7	458	3	(D)	1	(D)
2	(D)	2	(D)	1	(D)	1	(D)	6	532	1	(D)	7	1 356
10	8 627	4	2 742	12	1 304	1	(D)	21	2 580	2	(D)	10	612
3	(D)	2	(D)	7	1 062	-	-	11	1 412	1	(D)	4	(D)
7	(D)	2	(D)	5	242	1	(D)	10	1 168	1	(D)	6	(D)
15	19 043	21	17 543	16	5 408	13	6 924	56	15 880	5	2 529	43	(D)
2	(D)	2	(D)	1	(D)	1	(D)	3	424	-	-	-	-
12	(D)	14	12 966	15	(D)	9	3 234	37	13 919	5	2 529	30	(D)
1	(D)	5	(D)	-	-	3	(D)	16	1 537	-	-	13	(D)
1	(D)	1	(D)	2	(D)	1	(D)	8	636	2	(D)	4	75
2	(D)	3	960	-	-	-	-	4	(D)	-	-	2	(D)
6	6 517	8	3 268	2	(D)	4	914	12	1 981	2	(D)	11	1 856
6	6 517	5	(D)	2	(D)	4	914	9	1 876	2	(D)	10	(D)
-	-	3	(D)	-	-	-	-	3	105	-	-	1	(D)
5	2 153	10	4 495	-	-	2	(D)	20	1 408	4	1 070	16	(D)
-	-	4	1 700	-	-	3	(D)	9	832	1	(D)	4	279
107	733 916	147	159 580	233	142 441	232	200 897	475	228 912	58	69 163	547	226 123
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	3	(D)	1	(D)	2	(D)	2	(D)	-	-	5	883
-	-	1	(D)	3	2 278	14	8 349	13	3 959	-	-	22	11 617
12	39 766	14	22 099	8	7 984	38	45 965	52	27 654	4	3 897	50	(D)
8	109 476	10	7 804	1	(D)	5	3 356	18	8 288	1	(D)	14	(D)
6	(D)	8	8 067	10	3 009	13	5 914	24	11 668	4	4 862	32	10 477
-	-	1	(D)	-	-	-	-	1	(D)	-	-	3	519
21	175 596	30	31 297	16	4 370	17	14 096	65	27 162	11	9 064	60	14 061
36	311 293	47	55 695	160	108 877	110	94 470	211	112 500	21	33 122	256	116 494
2	(D)	8	9 860	18	8 826	12	10 003	18	10 860	3	6 804	37	(D)
-	-	2	(D)	1	(D)	1	(D)	2	(D)	2	(D)	2	(D)
19	58 359	13	11 233	10	4 752	13	8 108	46	17 584	8	5 911	37	(D)
3	(D)	10	5 270	5	1 477	7	9 605	23	7 338	4	(D)	29	9 024
2	(D)	1	(D)	1	(D)	-	-	3	80	1	(D)	4	369
4	4 940	8	2 747	2	(D)	3	(D)	16	2 322	2	(D)	12	1 665
4	4 940	5	1 883	2	(D)	2	(D)	12	2 152	2	(D)	10	(D)
-	-	3	864	-	-	1	(D)	4	170	-	-	2	(D)
3	(D)	8	3 500	3	(D)	1	(D)	10	1 680	2	(D)	3	398
15	20 240	11	8 507	9	3 524	10	3 341	45	8 480	7	4 276	29	(D)
10	18 713	6	5 431	9	3 524	6	2 865	30	7 316	4	(D)	21	(D)
5	1 527	5	3 076	-	-	4	476	15	1 164	3	(D)	8	(D)
-	-	2	(D)	-	-	2	(D)	5	428	1	(D)	3	341
16	61 502	26	15 217	18	4 981	24	9 097	62	18 540	8	3 285	59	(D)
3	(D)	4	(D)	1	(D)	1	(D)	3	(D)	1	(D)	4	423
12	55 963	20	8 960	16	(D)	20	(D)	48	16 365	5	(D)	40	(D)
1	(D)	2	(D)	1	(D)	3	(D)	11	(D)	2	(D)	15	(D)
3	1 560	5	2 063	-	-	2	(D)	7	866	1	(D)	6	631
2	(D)	5	2 667	-	-	2	(D)	11	1 125	3	(D)	2	(D)
9	8 560	2	(D)	5	362	2	(D)	4	683	1	(D)	8	602
16	39 089	26	16 966	20	6 752	19	8 007	62	19 296	6	5 447	50	17 463
15	(D)	22	15 355	20	6 752	18	(D)	56	18 592	6	5 447	48	(D)
1	(D)	4	1 611	-	-	1	(D)	6	704	-	-	2	(D)
14	39 185	21	12 891	13	3 802	18	4 240	48	12 258	5	1 806	41	(D)
1	(D)	2	(D)	2	(D)	-	-	6	1 576	2	(D)	8	(D)
10	(D)	10	(D)	11	(D)	14	3 269	28	10 018	3	(D)	24	(D)
3	(D)	9	6 011	-	-	4	971	14	664	-	-	9	(D)



**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprie- torships (number)	Partner- ships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
Kansas—Con.														
1	Marion County .....	106	42 199	3 861	947	553	61	6	10	2 181	3	877	14	7 740
2	Hillsboro .....	35	18 794	1 604	399	208	19	3	5	1 206	2	(D)	4	3 340
3	Balance of county .....	71	23 405	2 257	548	345	42	3	5	975	1	(D)	10	4 400
4	Marshall County .....	97	48 509	4 092	1 001	556	54	12	9	3 065	1	(D)	16	11 492
5	Marysville .....	51	34 096	2 848	707	373	22	8	1	(D)	1	(D)	7	(D)
6	Balance of county .....	46	14 413	1 244	294	183	32	4	8	(D)	—	—	9	(D)
7	Meade County .....	37	9 322	1 092	254	158	20	3	3	(D)	1	(D)	4	2 700
8	Miami County .....	121	88 123	8 534	1 973	1 087	55	8	9	5 238	2	(D)	13	22 563
9	Osawatomie .....	35	12 427	1 434	345	226	19	3	3	(D)	1	(D)	4	4 875
10	Paola .....	56	48 970	4 378	1 056	604	21	4	3	2 304	1	(D)	5	12 991
11	Balance of county .....	30	26 726	2 722	572	257	15	1	3	(D)	—	—	4	4 697
12	Mitchell County .....	78	41 707	4 064	958	457	34	9	8	1 638	2	(D)	10	8 513
13	Beloit .....	49	35 111	3 317	768	349	18	5	5	(D)	2	(D)	5	7 822
14	Balance of county .....	29	6 596	747	190	108	16	4	3	(D)	—	—	5	691
15	Montgomery County .....	312	209 286	24 005	5 769	2 892	130	31	18	9 138	9	28 055	39	59 884
16	Cherryvale .....	15	5 409	559	140	83	8	1	1	(D)	2	(D)	2	(D)
17	Coffeyville .....	131	95 500	11 099	2 641	1 335	43	16	8	(D)	4	(D)	15	34 498
18	Independence .....	127	92 464	10 702	2 612	1 264	54	11	8	5 605	3	10 584	14	18 878
19	Balance of county .....	39	15 913	1 645	376	210	25	3	1	(D)	—	—	8	(D)
20	Morris County .....	46	21 258	2 138	497	241	28	3	5	1 942	2	(D)	9	5 449
21	Morton County .....	33	11 377	1 194	283	148	16	11	1	(D)	2	(D)	5	3 506
22	Nemaha County .....	106	39 374	4 135	917	570	61	10	9	2 018	4	934	12	10 800
23	Neosho County .....	136	85 864	8 519	2 039	1 028	65	10	9	4 402	1	(D)	14	17 547
24	Chanute .....	106	74 034	7 033	1 694	841	44	8	6	2 359	1	(D)	9	14 973
25	Balance of county .....	30	11 830	1 486	345	187	21	2	3	2 043	—	—	5	2 574
26	Ness County .....	34	12 981	1 573	330	151	20	2	1	(D)	—	—	5	2 218
27	Norton County .....	60	30 036	3 056	737	433	33	4	4	1 931	2	(D)	6	8 249
28	Norton .....	53	(D)	(D)	(D)	(D)	27	4	3	(D)	2	(D)	4	(D)
29	Balance of county .....	7	(D)	(D)	(D)	(D)	6	—	1	(D)	—	—	2	(D)
30	Osage County .....	91	42 748	4 261	960	594	51	2	8	2 974	2	(D)	17	14 489
31	Osage City .....	34	20 561	2 008	484	251	19	1	3	1 504	1	(D)	5	5 149
32	Balance of county .....	57	22 187	2 253	476	343	32	1	5	1 470	1	(D)	12	9 340
33	Osborne County .....	59	18 843	2 115	519	293	34	7	8	1 746	1	(D)	12	5 996
34	Ottawa County .....	45	20 483	1 707	420	199	24	3	1	(D)	2	(D)	7	3 297
35	Pawnee County .....	66	28 400	3 596	851	386	30	3	5	1 308	3	(D)	6	(D)
36	Larned .....	58	26 816	3 372	801	365	26	3	4	(D)	3	(D)	3	(D)
37	Balance of county .....	8	1 584	224	50	21	4	—	1	(D)	—	—	3	(D)
38	Phillips County .....	59	24 402	2 623	657	360	31	5	4	1 078	3	2 469	9	9 419
39	Phillipsburg .....	46	22 087	2 366	592	312	25	3	2	(D)	3	2 469	4	(D)
40	Balance of county .....	13	2 315	257	65	48	6	2	2	(D)	—	—	5	(D)
41	Pottawatomie County .....	99	38 647	4 995	1 232	615	64	7	8	4 224	3	500	17	11 810
42	Manhattan (part) ▲ .....	—	—	—	—	—	—	—	—	—	—	—	—	—
43	Wamego .....	40	21 126	1 953	465	260	24	3	3	(D)	1	(D)	6	7 367
44	Balance of county .....	59	17 521	3 042	767	355	40	4	5	(D)	2	(D)	11	4 443
45	Pratt County .....	100	63 635	8 391	1 996	1 019	38	10	7	4 224	4	10 820	8	(D)
46	Pratt .....	90	61 964	8 195	1 945	987	32	8	6	(D)	4	10 820	7	(D)
47	Balance of county .....	10	1 671	196	51	32	6	2	1	(D)	—	—	1	(D)
48	Rawlins County .....	31	9 029	911	246	136	25	2	2	(D)	1	(D)	6	3 628
49	Reno County .....	465	383 309	45 988	11 039	5 233	144	30	23	18 122	17	57 741	45	78 498
50	Hutchinson .....	345	329 954	39 079	9 378	4 366	91	20	16	14 725	11	53 649	30	68 197
51	Balance of county .....	120	53 355	6 909	1 661	867	53	10	7	3 397	6	4 092	15	10 301
52	Republic County .....	56	19 962	2 282	547	294	30	5	5	1 789	2	(D)	5	5 172
53	Belleville .....	39	16 189	2 004	491	238	17	2	4	(D)	1	(D)	3	(D)
54	Balance of county .....	17	3 773	278	56	56	13	3	1	(D)	1	(D)	2	(D)
55	Rice County .....	78	30 647	3 479	826	478	45	6	6	1 517	1	(D)	10	11 911
56	Lyons .....	48	21 150	2 571	602	347	25	4	5	(D)	1	(D)	4	6 077
57	Balance of county .....	30	9 497	908	224	131	20	2	1	(D)	—	—	6	5 834
58	Riley County .....	387	318 520	36 619	8 702	4 849	137	34	17	17 114	5	44 637	24	54 497
59	Manhattan (part) ▲ .....	335	273 585	31 601	7 386	4 163	105	30	13	(D)	5	44 637	17	51 944
60	Balance of county .....	52	44 935	5 018	1 316	686	32	4	4	(D)	—	—	7	2 553
61	Rooks County .....	72	20 282	2 027	472	279	39	8	6	2 255	1	(D)	7	3 958
62	Rush County .....	31	6 053	569	132	86	21	3	2	(D)	1	(D)	6	2 372
63	Russell County .....	75	37 755	4 087	932	557	37	4	6	1 527	1	(D)	9	9 773
64	Russell .....	57	29 556	3 266	764	442	27	2	4	(D)	1	(D)	7	(D)
65	Balance of county .....	18	8 199	821	168	115	10	2	2	(D)	—	—	2	(D)
66	Saline County .....	414	366 414	42 697	10 177	4 851	127	35	23	25 500	8	52 110	27	64 747
67	Salina .....	400	357 210	41 504	9 934	4 731	118	35	20	25 149	8	52 110	27	64 747
68	Balance of county .....	14	9 204	1 193	243	120	9	—	3	351	—	—	—	—
69	Scott County .....	47	26 295	2 476	565	293	23	6	2	(D)	2	(D)	3	(D)
70	Scott City .....	47	26 295	2 476	565	293	23	6	2	(D)	2	(D)	3	(D)
71	Balance of county .....	—	—	—	—	—	—	—	—	—	—	—	—	—



1987—Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.													
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and home furnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
8	12 621	14	10 098	5	636	9	2 027	27	3 021	4	1 228	12	1 770
3	(D)	3	491	3	(D)	6	987	5	814	2	(D)	2	(D)
5	(D)	11	9 607	2	(D)	3	1 040	22	2 207	2	(D)	10	(D)
13	11 265	10	3 811	9	2 220	5	5 080	20	2 433	3	1 181	11	(D)
7	7 701	4	2 280	9	2 220	5	5 080	7	1 589	1	(D)	9	(D)
6	3 564	6	1 531	—	—	—	—	13	844	2	(D)	2	(D)
5	2 217	3	1 210	2	(D)	3	(D)	9	1 176	1	(D)	6	177
10	25 690	14	8 615	11	923	7	2 921	31	6 448	4	3 042	20	(D)
3	840	3	1 171	4	(D)	3	(D)	8	1 492	1	(D)	5	(D)
3	(D)	8	5 715	6	579	3	(D)	13	2 852	3	(D)	11	(D)
4	(D)	3	1 729	1	(D)	1	(D)	10	2 104	—	—	4	(D)
8	14 073	12	9 390	6	970	3	(D)	14	1 962	3	(D)	12	1 607
6	(D)	4	(D)	6	970	2	(D)	7	1 323	2	(D)	10	(D)
2	(D)	8	(D)	—	—	1	(D)	7	639	1	(D)	2	(D)
27	48 377	27	12 449	25	7 809	25	8 030	73	18 816	15	6 568	54	10 160
1	(D)	1	(D)	—	—	—	—	6	420	1	(D)	1	(D)
10	(D)	13	7 067	13	(D)	11	2 674	27	8 144	7	(D)	23	(D)
13	31 684	7	2 142	11	2 925	11	4 507	32	9 148	6	2 361	22	4 630
3	(D)	6	(D)	1	(D)	3	849	8	1 104	1	(D)	8	(D)
4	7 377	4	1 443	3	532	4	374	9	1 349	1	(D)	5	(D)
3	(D)	6	2 124	3	387	1	(D)	6	620	1	(D)	5	871
10	11 863	8	3 176	11	930	4	905	24	3 526	5	1 709	19	3 513
14	20 657	13	10 715	10	2 721	13	3 799	35	6 182	4	2 565	23	(D)
9	17 923	11	(D)	10	2 721	11	(D)	26	4 892	3	(D)	20	(D)
5	2 734	2	(D)	—	—	2	(D)	9	1 290	1	(D)	3	(D)
6	4 730	5	1 784	2	(D)	1	(D)	7	638	2	(D)	5	1 953
11	6 322	9	4 535	5	911	3	686	11	1 871	2	(D)	7	1 544
10	(D)	9	4 535	5	911	3	686	8	(D)	2	(D)	7	1 544
1	(D)	—	—	—	—	—	—	3	(D)	—	—	—	—
10	11 406	12	5 221	1	(D)	3	(D)	20	3 093	5	1 339	13	1 916
5	7 804	4	1 758	1	(D)	2	(D)	6	1 346	2	(D)	5	654
5	3 602	8	3 463	—	—	1	(D)	14	1 747	3	(D)	8	1 262
3	(D)	9	4 623	4	450	4	526	9	1 470	3	771	6	(D)
7	6 795	7	5 928	2	(D)	2	(D)	7	641	2	(D)	8	700
8	7 880	5	2 229	7	763	4	(D)	13	2 300	3	1 379	12	1 271
6	(D)	5	2 229	7	763	4	(D)	11	(D)	3	1 379	12	1 271
2	(D)	—	—	—	—	—	—	2	(D)	—	—	—	—
4	3 470	4	1 462	7	1 458	5	1 071	9	1 451	2	(D)	12	(D)
4	3 470	2	(D)	7	1 458	5	1 071	6	1 156	2	(D)	11	(D)
—	—	2	(D)	—	—	—	—	3	295	—	—	1	(D)
10	5 418	10	5 150	1	(D)	8	3 925	24	3 438	5	855	13	(D)
6	4 956	—	—	—	—	—	—	7	—	2	—	—	—
4	462	5	2 286	1	(D)	3	(D)	7	1 507	2	(D)	6	(D)
11	11 293	12	6 860	7	2 245	3	835	27	7 696	5	2 417	16	(D)
11	11 293	11	(D)	6	(D)	3	835	22	7 294	5	2 417	15	(D)
—	—	1	(D)	1	(D)	—	—	5	402	—	—	1	(D)
2	(D)	4	1 379	2	(D)	1	(D)	7	596	1	(D)	5	373
39	98 489	42	22 045	39	19 898	40	18 131	117	34 408	12	10 489	91	25 488
25	83 316	33	18 637	37	(D)	32	13 857	81	27 433	9	10 040	71	(D)
14	15 173	9	3 408	2	(D)	8	4 274	36	6 975	3	449	20	(D)
6	3 363	8	3 957	4	332	6	945	9	1 065	1	(D)	10	1 487
6	3 363	3	1 723	4	332	5	(D)	4	769	1	(D)	8	(D)
—	—	5	2 234	—	—	1	(D)	5	296	—	—	2	(D)
5	(D)	10	4 033	3	(D)	8	1 529	19	3 117	3	1 369	13	1 585
4	(D)	7	3 121	2	(D)	5	845	10	2 437	2	(D)	8	(D)
1	(D)	3	912	1	(D)	3	684	9	680	1	(D)	5	(D)
33	73 789	38	27 166	43	18 869	39	15 420	83	30 331	10	5 859	95	30 838
24	48 670	30	23 693	42	(D)	37	(D)	75	29 598	9	(D)	83	(D)
9	25 119	8	3 473	1	(D)	2	(D)	8	733	1	(D)	12	(D)
7	2 927	11	5 474	4	980	5	831	10	1 070	4	912	17	(D)
1	(D)	6	1 518	—	—	—	—	10	480	1	(D)	4	506
8	8 954	12	7 850	4	1 250	3	777	20	3 834	5	1 610	7	(D)
3	(D)	8	5 218	4	1 250	3	777	15	2 993	5	1 610	7	(D)
5	(D)	4	2 632	—	—	—	—	5	841	—	—	—	—
37	78 115	42	39 897	44	23 700	36	14 967	99	33 549	8	6 385	90	27 444
37	78 115	38	(D)	44	23 700	35	(D)	96	(D)	8	6 385	87	(D)
—	—	4	(D)	—	—	1	(D)	3	(D)	—	—	3	(D)
3	(D)	4	3 097	5	261	4	1 213	11	2 488	1	(D)	12	1 834
—	(D)	—	3 097	5	261	4	1 213	11	2 488	—	(D)	12	1 834

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprietorships (number)	Partner- ships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
Kansas—Con.														
1	Sedgwick County .....	2 607	2 619 067	323 830	76 911	34 981	718	163	129	161 572	46	395 273	235	507 147
2	Derby .....	59	46 973	5 134	1 275	732	18	7	4	635	2	(D)	5	(D)
3	Haysville .....	30	14 040	1 531	362	206	17	—	1	(D)	2	(D)	4	(D)
4	Mulvane (part) ▲ .....	12	9 002	870	192	80	6	—	1	(D)	—	—	2	(D)
5	Park City .....	27	49 903	4 943	1 083	519	4	4	—	—	2	(D)	4	(D)
6	Valley Center .....	19	10 356	1 169	285	139	9	1	3	(D)	—	—	1	(D)
7	Wichita .....	2 304	2 399 202	298 786	71 068	32 139	605	138	106	135 161	38	376 981	198	451 618
8	Balance of county .....	156	89 591	11 397	2 646	1 166	59	13	14	24 046	2	(D)	21	15 666
9	Seward County .....	188	139 969	15 811	3 771	1 783	74	19	15	8 786	5	24 914	13	26 551
10	Liberal .....	184	(D)	(D)	(D)	(D)	73	18	14	(D)	5	24 914	11	(D)
11	Balance of county .....	4	(D)	(D)	(D)	(D)	1	1	1	(D)	—	—	2	(D)
12	Shawnee County .....	1 088	1 063 253	126 732	29 356	13 504	342	79	45	72 013	19	152 754	99	206 292
13	Topeka .....	1 035	1 037 966	124 000	28 687	13 069	320	75	41	70 214	19	152 754	92	199 514
14	Balance of county .....	53	25 287	2 732	669	435	22	4	4	1 799	—	—	7	6 778
15	Sheridan County .....	23	8 044	963	159	96	14	3	3	(D)	1	(D)	3	2 853
16	Sherman County .....	94	53 797	5 736	1 323	651	39	7	9	4 112	3	5 383	7	8 177
17	Goodland .....	89	(D)	(D)	(D)	(D)	37	6	9	4 112	3	5 383	7	8 177
18	Balance of county .....	5	(D)	(D)	(D)	(D)	2	1	—	—	—	—	—	—
19	Smith County .....	56	17 859	1 838	430	233	30	3	3	650	2	(D)	5	5 211
20	Stafford County .....	36	9 942	1 218	289	162	20	3	2	(D)	1	(D)	6	3 931
21	Stanton County .....	14	5 431	753	164	51	9	2	1	(D)	—	—	3	(D)
22	Stevens County .....	28	13 126	1 225	289	151	15	2	2	(D)	1	(D)	4	4 745
23	Hugoton .....	27	(D)	(D)	(D)	(D)	15	2	2	(D)	1	(D)	3	(D)
24	Balance of county .....	1	(D)	(D)	(D)	(D)	—	—	—	—	—	—	1	(D)
25	Sumner County .....	143	86 692	8 410	1 969	1 050	84	12	9	3 845	2	(D)	20	27 362
26	Mulvane (part) ▲ .....	7	6 768	728	178	87	3	—	—	—	—	—	2	(D)
27	Wellington .....	72	50 608	5 106	1 196	631	40	7	4	(D)	2	(D)	6	15 053
28	Balance of county .....	64	29 316	2 576	595	332	41	5	5	(D)	—	—	12	(D)
29	Thomas County .....	89	47 663	6 123	1 425	694	40	11	7	2 726	1	(D)	9	10 512
30	Colby .....	78	40 335	5 343	1 259	616	34	10	6	(D)	1	(D)	7	(D)
31	Balance of county .....	11	7 328	780	166	78	6	1	1	(D)	—	—	2	(D)
32	Trego County .....	35	16 558	1 758	434	221	16	3	3	886	—	—	5	4 239
33	Wabaunsee County .....	38	14 871	1 449	341	184	22	7	5	2 143	1	(D)	5	2 392
34	Wallace County .....	10	3 980	361	83	53	6	—	2	(D)	—	—	1	(D)
35	Washington County .....	69	19 550	2 065	465	313	35	10	7	1 355	2	(D)	9	5 027
36	Wichita County .....	19	6 761	621	151	84	10	—	2	(D)	—	—	3	(D)
37	Wilson County .....	75	32 834	2 819	678	395	45	9	8	3 526	3	(D)	6	10 747
38	Fredonia .....	39	18 228	1 475	357	208	23	4	4	834	2	(D)	2	(D)
39	Neodesha .....	28	12 306	1 078	261	154	18	4	2	(D)	1	(D)	4	(D)
40	Balance of county .....	8	2 300	266	60	33	4	1	2	(D)	—	—	—	—
41	Woodson County .....	34	8 358	1 015	232	142	17	6	1	(D)	2	(D)	5	(D)
42	Wyandotte County .....	797	753 194	93 678	20 917	9 067	221	41	28	37 027	18	92 223	104	162 301
43	Bonner Springs (part) ▲ .....	36	(D)	(D)	(D)	(D)	14	2	1	(D)	1	(D)	6	(D)
44	Edwardsville .....	14	6 646	697	143	70	10	—	—	—	—	—	3	(D)
45	Kansas City .....	740	687 253	86 315	19 231	8 392	196	37	25	34 533	17	(D)	94	147 292
46	Balance of county .....	7	(D)	(D)	(D)	(D)	1	2	2	(D)	—	—	1	(D)

# 1987—Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.													
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and home furnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
169	546 928	196	175 842	237	123 160	191	117 883	748	291 029	69	63 067	587	237 166
4	1 484	10	9 088	1	(D)	2	(D)	19	6 657	3	1 743	9	1 511
1	(D)	5	4 544	1	(D)	1	(D)	8	1 390	1	(D)	6	1 097
2	(D)	1	(D)	—	—	2	(D)	2	(D)	1	(D)	1	(D)
5	(D)	1	(D)	1	(D)	—	—	10	3 258	—	—	4	1 332
2	(D)	6	(D)	—	—	—	—	6	(D)	1	(D)	—	—
147	507 834	150	141 066	230	121 646	178	115 568	664	267 128	60	58 523	533	223 677
8	9 259	23	15 520	4	1 224	8	1 404	39	11 744	3	788	34	(D)
17	30 742	18	10 602	22	7 593	15	7 047	38	11 429	6	3 056	39	9 249
17	30 742	17	(D)	22	7 593	15	7 047	38	11 429	6	3 056	39	9 249
—	—	1	(D)	—	—	—	—	—	—	—	—	—	—
83	236 410	93	81 264	102	39 676	65	48 193	300	109 460	32	44 969	250	72 222
78	235 081	86	74 033	101	(D)	62	(D)	285	106 452	30	(D)	241	(D)
5	1 329	7	7 231	1	(D)	3	(D)	15	3 008	2	(D)	9	(D)
2	(D)	4	885	1	(D)	2	(D)	3	(D)	1	(D)	3	135
10	13 575	10	8 698	8	2 723	7	2 223	21	4 550	3	1 956	16	2 400
7	(D)	10	8 698	8	2 723	6	(D)	21	4 550	3	1 956	15	(D)
3	(D)	—	—	—	—	1	(D)	—	—	—	—	1	(D)
6	4 011	6	2 917	3	346	5	758	12	973	3	(D)	11	1 740
—	—	7	2 683	1	(D)	1	(D)	9	933	3	973	6	477
2	(D)	—	—	1	(D)	—	—	4	175	1	(D)	2	(D)
3	(D)	3	421	2	(D)	2	(D)	6	809	2	(D)	3	376
3	(D)	3	421	2	(D)	2	(D)	6	809	2	(D)	3	376
—	—	—	—	—	—	—	—	—	—	—	—	—	—
13	11 868	17	13 540	5	1 733	9	1 972	38	5 827	7	2 317	23	(D)
—	—	2	(D)	—	—	—	—	3	(D)	—	—	—	—
6	9 168	8	(D)	5	1 733	—	(D)	15	2 631	3	(D)	17	(D)
7	2 700	7	6 384	—	—	3	(D)	20	(D)	4	(D)	6	(D)
7	9 310	11	8 957	7	994	4	(D)	26	6 068	1	(D)	16	5 647
7	9 310	8	(D)	7	994	4	(D)	21	5 204	1	(D)	16	5 647
—	—	3	(D)	—	—	—	—	5	864	—	—	—	—
3	(D)	6	5 072	2	(D)	2	(D)	7	1 017	2	(D)	5	580
2	(D)	8	7 895	—	—	2	(D)	10	1 538	1	(D)	4	203
2	(D)	—	—	1	(D)	—	—	2	(D)	—	—	2	(D)
7	1 654	11	4 558	1	(D)	5	1 960	19	1 682	3	(D)	5	2 119
5	3 349	2	(D)	1	(D)	—	—	3	255	1	(D)	2	(D)
5	(D)	8	6 127	6	650	7	1 190	20	2 048	4	2 374	8	806
2	(D)	4	(D)	3	(D)	5	(D)	10	(D)	2	(D)	5	571
2	(D)	3	(D)	3	(D)	2	(D)	7	1 005	2	(D)	2	(D)
1	(D)	1	(D)	—	—	—	—	3	(D)	—	—	1	(D)
4	1 086	4	1 796	1	(D)	1	(D)	8	746	—	—	8	765
71	178 345	67	67 120	61	21 239	38	23 518	209	76 928	35	30 618	166	63 875
7	(D)	3	5 224	2	(D)	—	—	9	3 007	2	(D)	5	(D)
—	—	2	(D)	—	—	1	(D)	5	(D)	1	(D)	2	(D)
64	(D)	61	60 001	59	(D)	37	(D)	193	71 829	32	(D)	158	(D)
—	—	1	(D)	—	—	—	—	2	(D)	—	—	1	(D)



**Table 6. Summary Statistics for Places With 350 Establishments or More: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>KANSAS CITY</b>							
	Retail trade .....	740	687 253	86 315	19 231	8 392	196	37
52	Building materials and garden supplies stores .....	25	34 533	3 727	877	284	8	1
521, 3	Building materials and supply stores .....	10	(D)	(D)	(D)	(D)	3	-
525	Hardware stores .....	8	(D)	(D)	(D)	(D)	3	1
526	Retail nurseries, lawn and garden supply stores .....	5	(D)	(D)	(D)	(D)	2	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	17	(D)	(D)	(D)	(D)	1	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	6	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	6	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	7	(D)	(D)	(D)	(D)	1	-
539	Miscellaneous general merchandise stores .....	4	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	94	147 292	13 934	3 147	1 140	20	8
541	Grocery stores .....	67	(D)	(D)	(D)	(D)	9	6
542	Meat and fish (seafood) markets .....	11	(D)	(D)	(D)	(D)	6	1
546	Retail bakeries .....	9	(D)	(D)	(D)	(D)	4	1
543, 4, 5, 9	Other food stores .....	7	(D)	(D)	(D)	(D)	1	-
55 ex. 554	Automotive dealers .....	64	(D)	(D)	(D)	(D)	10	1
551	New and used car dealers .....	11	(D)	(D)	(D)	(D)	1	-
552	Used car dealers .....	12	(D)	(D)	(D)	(D)	1	-
553	Auto and home supply stores .....	36	(D)	(D)	(D)	(D)	7	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	5	(D)	(D)	(D)	(D)	1	1
554	Gasoline service stations .....	61	60 001	3 507	890	370	19	1
56	Apparel and accessory stores .....	59	(D)	(D)	(D)	(D)	6	2
561	Men's and boys' clothing stores .....	6	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores .....	25	(D)	(D)	(D)	(D)	3	1
562	Women's clothing stores .....	22	(D)	(D)	(D)	(D)	2	1
563	Women's accessory and specialty stores .....	3	324	63	12	9	1	-
565	Family clothing stores .....	5	(D)	(D)	(D)	(D)	1	-
566	Shoe stores .....	20	5 402	798	208	105	-	-
564, 9	Other apparel and accessory stores .....	3	(D)	(D)	(D)	(D)	1	1
57	Furniture and home furnishings stores .....	37	(D)	(D)	(D)	(D)	6	1
5712	Furniture stores .....	6	(D)	(D)	(D)	(D)	1	-
5713, 4, 9	Home furnishings stores .....	12	6 857	1 679	365	86	1	-
572	Household appliance stores .....	4	(D)	(D)	(D)	(D)	2	-
573	Radio, television, computer, and music stores .....	15	10 349	1 338	287	91	2	1
58	Eating and drinking places .....	193	71 829	18 088	4 143	2 779	52	11
5812	Eating places .....	160	68 398	17 532	4 008	2 693	42	10
5813	Drinking places .....	33	3 431	556	135	86	10	1
591	Drug and proprietary stores .....	32	(D)	(D)	(D)	(D)	4	1
59 ex. 591	Miscellaneous retail stores .....	158	(D)	(D)	(D)	(D)	70	11
592	Liquor stores .....	46	(D)	(D)	(D)	(D)	40	5
593	Used merchandise stores .....	16	(D)	(D)	(D)	(D)	5	-
594	Miscellaneous shopping goods stores .....	44	17 194	2 983	675	299	13	2
5941	Sporting goods stores and bicycle shops .....	9	5 120	922	179	60	2	-
5942, 3	Book, stationery stores .....	6	2 241	433	108	36	1	-
5944	Jewelry stores .....	9	5 853	1 078	260	84	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	20	3 980	550	128	119	9	2
596	Nonstore retailers .....	17	19 456	2 722	637	176	1	2
598	Fuel dealers .....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	11	(D)	(D)	(D)	(D)	5	1
5993	Tobacco stores and stands .....	-	-	-	-	-	-	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	13	(D)	(D)	(D)	(D)	2	-
5999	Miscellaneous retail stores, n.e.c. ....	10	(D)	(D)	(D)	(D)	4	1

See footnotes at end of table.

Table 6. **Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>LAWRENCE</b>							
	Retail trade .....	450	371 404	46 975	10 823	5 880	124	32
52	Building materials and garden supplies stores .....	23	22 545	2 717	617	181	2	-
521, 3	Building materials and supply stores .....	10	(D)	(D)	(D)	(D)	-	-
525	Hardware stores .....	6	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores .....	5	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	9	(D)	(D)	(D)	(D)	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	4	43 004	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	4	40 575	4 327	1 036	537	-	-
533	Variety stores .....	2	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	3	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	34	77 939	7 454	1 745	763	9	-
541	Grocery stores .....	23	(D)	(D)	(D)	(D)	3	-
542	Meat and fish (seafood) markets .....	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries .....	6	(D)	(D)	(D)	(D)	2	-
543, 4, 5, 9	Other food stores .....	4	158	21	4	8	4	-
55 ex. 554	Automotive dealers .....	26	66 744	7 089	1 622	386	2	-
551	New and used car dealers .....	8	56 905	5 475	1 294	267	-	-
552	Used car dealers .....	4	(D)	(D)	(D)	(D)	1	-
553	Auto and home supply stores .....	11	(D)	(D)	(D)	(D)	1	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	3	(D)	(D)	(D)	(D)	-	-
554	Gasoline service stations .....	30	24 846	1 500	360	176	5	1
56	Apparel and accessory stores .....	49	16 072	2 278	510	370	11	1
561	Men's and boys' clothing stores .....	3	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores .....	23	(D)	(D)	(D)	(D)	6	-
562	Women's clothing stores .....	21	(D)	(D)	(D)	(D)	6	-
563	Women's accessory and specialty stores .....	2	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores .....	7	3 583	593	141	100	1	1
566	Shoe stores .....	9	(D)	(D)	(D)	(D)	-	-
564, 9	Other apparel and accessory stores .....	7	1 253	189	38	21	3	-
57	Furniture and home furnishings stores .....	39	18 939	2 452	542	212	9	5
5712	Furniture stores .....	8	3 355	347	82	26	1	1
5713, 4, 9	Home furnishings stores .....	13	(D)	(D)	(D)	(D)	3	2
572	Household appliance stores .....	5	(D)	(D)	(D)	(D)	2	-
573	Radio, television, computer, and music stores .....	13	7 980	942	209	82	3	2
58	Eating and drinking places .....	114	48 650	12 255	2 772	2 376	29	10
5812	Eating places .....	93	45 091	11 660	2 614	2 221	20	4
5813	Drinking places .....	21	3 559	595	158	155	9	6
591	Drug and proprietary stores .....	11	(D)	(D)	(D)	(D)	2	4
59 ex. 591	Miscellaneous retail stores .....	115	(D)	(D)	(D)	(D)	55	11
592	Liquor stores .....	25	9 907	619	150	138	20	4
593	Used merchandise stores .....	9	1 037	272	65	35	4	1
594	Miscellaneous shopping goods stores .....	48	(D)	(D)	(D)	(D)	20	3
5941	Sporting goods stores and bicycle shops .....	8	(D)	(D)	(D)	(D)	2	1
5942, 3	Book, stationery stores .....	8	(D)	(D)	(D)	(D)	3	1
5944	Jewelry stores .....	8	2 276	390	98	49	3	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	24	4 256	547	127	104	12	-
596	Nonstore retailers .....	6	(D)	(D)	(D)	(D)	2	-
598	Fuel dealers .....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	8	(D)	(D)	(D)	(D)	1	2
5993	Tobacco stores and stands .....	-	-	-	-	-	-	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	5	428	109	24	8	1	-
5999	Miscellaneous retail stores, n.e.c. ....	13	(D)	(D)	(D)	(D)	7	1

See footnotes at end of table.



Table 6. **Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>OVERLAND PARK</b>							
	Retail trade .....	961	1 254 844	158 050	37 817	15 145	133	35
52	Building materials and garden supplies stores .....	30	27 693	3 772	793	287	2	2
521, 3	Building materials and supply stores .....	17	19 172	1 996	469	148	1	1
525	Hardware stores .....	6	2 278	418	100	49	1	-
526	Retail nurseries, lawn and garden supply stores .....	7	6 243	1 358	224	90	-	1
527	Mobile home dealers .....	-	-	-	-	-	-	-
53	General merchandise stores .....	15	264 431	27 621	6 476	2 464	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	9	241 758	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	9	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	2	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	4	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	75	130 269	12 943	3 294	1 269	8	2
541	Grocery stores .....	40	122 172	11 223	2 913	1 060	2	1
542	Meat and fish (seafood) markets .....	2	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries .....	15	3 433	1 132	262	114	-	-
543, 4, 5, 9	Other food stores .....	18	(D)	(D)	(D)	(D)	5	1
55 ex. 554	Automotive dealers .....	36	311 293	27 439	6 572	1 038	-	-
551	New and used car dealers .....	18	285 310	24 272	5 838	822	-	-
552	Used car dealers .....	3	(D)	(D)	(D)	(D)	-	-
553	Auto and home supply stores .....	14	(D)	(D)	(D)	(D)	-	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	1	(D)	(D)	(D)	(D)	-	-
554	Gasoline service stations .....	47	55 695	3 749	885	355	7	1
56	Apparel and accessory stores .....	160	108 877	14 236	3 442	1 550	9	5
561	Men's and boys' clothing stores .....	18	11 416	1 987	465	173	-	-
562, 3	Women's clothing and specialty stores .....	63	44 407	5 838	1 488	623	2	3
562	Women's clothing stores .....	54	36 921	3 641	842	536	2	3
563	Women's accessory and specialty stores .....	9	7 486	2 197	646	87	-	-
565	Family clothing stores .....	10	25 561	2 584	595	310	-	-
566	Shoe stores .....	50	21 661	2 940	678	309	1	1
564, 9	Other apparel and accessory stores .....	19	5 832	887	216	135	6	1
57	Furniture and home furnishings stores .....	110	94 470	11 136	2 575	870	15	2
5712	Furniture stores .....	22	16 630	2 359	559	162	1	-
5713, 4, 9	Home furnishings stores .....	32	15 545	2 121	444	210	9	-
572	Household appliance stores .....	9	4 334	570	146	36	2	1
573	Radio, television, computer, and music stores .....	47	57 961	6 086	1 426	462	3	1
58	Eating and drinking places .....	211	112 500	35 062	8 353	5 236	19	7
5812	Eating places .....	195	108 761	34 233	8 141	5 117	19	7
5813	Drinking places .....	16	3 739	829	212	119	-	-
591	Drug and proprietary stores .....	21	33 122	4 247	1 061	348	-	1
59 ex. 591	Miscellaneous retail stores .....	256	116 494	17 845	4 366	1 728	73	15
592	Liquor stores .....	31	8 063	511	122	84	28	3
593	Used merchandise stores .....	8	2 698	300	105	37	5	2
594	Miscellaneous shopping goods stores .....	130	70 166	9 339	2 265	1 004	17	5
5941	Sporting goods stores and bicycle shops .....	22	11 379	1 719	390	157	2	2
5942, 3	Book, stationery stores .....	18	11 276	1 398	329	137	1	-
5944	Jewelry stores .....	26	13 577	2 242	511	183	2	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	64	33 934	3 980	1 035	527	12	3
596	Nonstore retailers .....	16	16 958	3 775	929	250	5	1
598	Fuel dealers .....	-	-	-	-	-	-	-
5992	Florists .....	14	4 469	1 316	327	117	8	2
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	18	3 281	653	151	39	5	1
5999	Miscellaneous retail stores, n.e.c. ....	38	(D)	(D)	(D)	(D)	5	1

See footnotes at end of table.



**Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>SALINA</b>							
	Retail trade .....	400	357 210	41 504	9 934	4 731	118	35
52	Building materials and garden supplies stores .....	20	25 149	2 890	656	226	2	-
521, 3	Building materials and supply stores .....	12	(D)	(D)	(D)	(D)	1	-
525	Hardware stores .....	1	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores .....	5	3 594	665	147	46	1	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	8	52 110	5 544	1 528	652	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	5	52 372	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	5	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	1	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	2	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	27	64 747	5 403	1 302	536	10	1
541	Grocery stores .....	17	63 368	5 189	1 251	483	5	1
542	Meat and fish (seafood) markets .....	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries .....	3	(D)	(D)	(D)	(D)	1	-
543, 4, 5, 9	Other food stores .....	6	(D)	(D)	(D)	(D)	4	-
55 ex. 554	Automotive dealers .....	37	78 115	6 471	1 543	403	8	1
551	New and used car dealers .....	10	66 083	4 966	1 166	258	1	1
552	Used car dealers .....	4	1 507	112	28	9	3	-
553	Auto and home supply stores .....	16	8 364	1 183	298	110	2	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	7	2 161	210	51	26	2	-
554	Gasoline service stations .....	38	(D)	(D)	(D)	(D)	13	3
56	Apparel and accessory stores .....	44	23 700	3 180	723	360	4	2
561	Men's and boys' clothing stores .....	5	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores .....	16	5 181	674	145	100	3	-
562	Women's clothing stores .....	16	5 181	674	145	100	3	-
563	Women's accessory and specialty stores .....	-	-	-	-	-	-	-
565	Family clothing stores .....	8	13 603	1 788	414	164	-	-
566	Shoe stores .....	13	4 095	569	122	77	-	1
564, 9	Other apparel and accessory stores .....	2	(D)	(D)	(D)	(D)	-	1
57	Furniture and home furnishings stores .....	35	(D)	(D)	(D)	(D)	11	2
5712	Furniture stores .....	9	(D)	(D)	(D)	(D)	2	2
5713, 4, 9	Home furnishings stores .....	5	1 218	145	36	12	2	-
572	Household appliance stores .....	8	1 609	303	66	28	5	-
573	Radio, television, computer, and music stores .....	13	7 918	1 148	317	87	2	-
58	Eating and drinking places .....	96	(D)	(D)	(D)	(D)	30	16
5812	Eating places .....	77	(D)	(D)	(D)	(D)	19	14
5813	Drinking places .....	19	2 265	401	90	83	11	2
591	Drug and proprietary stores .....	8	6 385	1 107	251	108	-	1
59 ex. 591	Miscellaneous retail stores .....	87	(D)	(D)	(D)	(D)	40	9
592	Liquor stores .....	21	4 583	303	71	62	19	2
593	Used merchandise stores .....	2	(D)	(D)	(D)	(D)	1	-
594	Miscellaneous shopping goods stores .....	38	(D)	(D)	(D)	(D)	8	4
5941	Sporting goods stores and bicycle shops .....	6	1 720	292	66	21	1	-
5942, 3	Book, stationery stores .....	8	2 707	399	87	63	-	1
5944	Jewelry stores .....	8	2 378	352	88	47	1	2
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	16	(D)	(D)	(D)	(D)	6	1
596	Nonstore retailers .....	4	(D)	(D)	(D)	(D)	1	1
598	Fuel dealers .....	2	(D)	(D)	(D)	(D)	-	1
5992	Florists .....	4	1 117	243	63	26	3	-
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	1	(D)	(D)	(D)	(D)	1	-
5999	Miscellaneous retail stores, n.e.c. ....	14	2 867	546	126	48	6	1

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>TOPEKA</b>							
	Retail trade .....	1 035	1 037 966	124 000	28 687	13 069	320	75
52	Building materials and garden supplies stores .....	41	70 214	9 076	1 962	545	8	2
521, 3	Building materials and supply stores .....	22	(D)	(D)	(D)	(D)	2	2
525	Hardware stores .....	11	6 061	1 097	239	94	4	-
526	Retail nurseries, lawn and garden supply stores .....	6	5 236	768	162	75	2	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	19	152 754	16 597	4 000	1 884	2	1
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	9	152 098	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	9	141 354	15 436	3 687	1 716	-	-
533	Variety stores .....	3	(D)	(D)	(D)	(D)	-	1
539	Miscellaneous general merchandise stores .....	7	(D)	(D)	(D)	(D)	2	-
54	Food stores .....	92	199 514	16 335	3 756	1 665	24	7
541	Grocery stores .....	67	194 912	15 585	3 586	1 523	13	2
542	Meat and fish (seafood) markets .....	-	-	-	-	-	-	-
546	Retail bakeries .....	8	1 269	349	90	60	4	2
543, 4, 5, 9	Other food stores .....	17	3 333	401	80	82	7	3
55 ex. 554	Automotive dealers .....	78	235 081	20 898	4 464	1 042	14	4
551	New and used car dealers .....	16	193 172	16 151	3 359	683	1	1
552	Used car dealers .....	20	(D)	(D)	(D)	(D)	9	2
553	Auto and home supply stores .....	32	(D)	(D)	(D)	(D)	2	1
555, 6, 7, 9	Miscellaneous automotive dealers .....	10	(D)	(D)	(D)	(D)	2	-
554	Gasoline service stations .....	86	74 033	4 832	1 194	486	22	5
56	Apparel and accessory stores .....	101	(D)	(D)	(D)	(D)	10	2
561	Men's and boys' clothing stores .....	10	4 458	806	212	72	-	-
562, 3	Women's clothing and specialty stores .....	43	(D)	(D)	(D)	(D)	6	1
562	Women's clothing stores .....	42	(D)	(D)	(D)	(D)	6	1
563	Women's accessory and specialty stores .....	1	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores .....	11	8 638	1 094	266	171	-	-
566	Shoe stores .....	25	9 028	983	237	130	-	1
564, 9	Other apparel and accessory stores .....	12	1 607	274	70	50	4	-
57	Furniture and home furnishings stores .....	62	(D)	(D)	(D)	(D)	17	2
5712	Furniture stores .....	15	(D)	(D)	(D)	(D)	5	-
5713, 4, 9	Home furnishings stores .....	15	(D)	(D)	(D)	(D)	2	1
572	Household appliance stores .....	6	(D)	(D)	(D)	(D)	1	1
573	Radio, television, computer, and music stores .....	26	12 128	1 612	384	132	9	-
58	Eating and drinking places .....	285	106 452	26 800	6 297	4 398	102	32
5812	Eating places .....	239	(D)	(D)	(D)	(D)	79	28
5813	Drinking places .....	46	(D)	(D)	(D)	(D)	23	4
591	Drug and proprietary stores .....	30	(D)	(D)	(D)	(D)	2	-
59 ex. 591	Miscellaneous retail stores .....	241	(D)	(D)	(D)	(D)	119	20
592	Liquor stores .....	57	13 215	839	200	177	51	5
593	Used merchandise stores .....	16	1 817	488	132	61	9	1
594	Miscellaneous shopping goods stores .....	97	(D)	(D)	(D)	(D)	38	10
5941	Sporting goods stores and bicycle shops .....	14	(D)	(D)	(D)	(D)	6	-
5942, 3	Book, stationery stores .....	6	(D)	(D)	(D)	(D)	1	1
5944	Jewelry stores .....	16	(D)	(D)	(D)	(D)	7	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	61	(D)	(D)	(D)	(D)	24	8
596	Nonstore retailers .....	16	10 568	2 128	526	281	5	-
598	Fuel dealers .....	4	(D)	(D)	(D)	(D)	1	-
5992	Florists .....	15	4 145	1 154	260	121	4	-
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands .....	2	(D)	(D)	(D)	(D)	-	-
5995	Optical goods stores .....	5	628	76	17	9	1	2
5999	Miscellaneous retail stores, n.e.c. ....	28	(D)	(D)	(D)	(D)	10	2

See footnotes at end of table.



Table 6. **Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

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1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>WICHITA</b>							
	Retail trade .....	2 304	2 399 202	298 786	71 068	32 139	605	138
52	Building materials and garden supplies stores .....	106	135 161	20 255	4 879	1 170	22	5
521, 3	Building materials and supply stores .....	54	111 608	16 292	4 013	825	13	-
521	Lumber and other building materials dealers .....	34	(D)	(D)	(D)	(D)	5	-
523	Paint, glass, and wallpaper stores .....	20	(D)	(D)	(D)	(D)	8	-
525	Hardware stores .....	22	8 110	1 433	331	124	5	2
526	Retail nurseries, lawn and garden supply stores .....	23	(D)	(D)	(D)	(D)	4	3
527	Mobile home dealers .....	7	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	38	376 981	37 881	8 805	3 725	3	3
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	17	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	17	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	8	(D)	(D)	(D)	(D)	-	1
539	Miscellaneous general merchandise stores .....	13	(D)	(D)	(D)	(D)	3	2
54	Food stores .....	198	451 618	43 648	10 486	3 967	39	14
541	Grocery stores .....	129	437 879	40 872	9 896	3 511	16	8
542	Meat and fish (seafood) markets .....	5	(D)	(D)	(D)	(D)	1	1
546	Retail bakeries .....	35	(D)	(D)	(D)	(D)	12	3
543, 4, 5, 9	Other food stores .....	29	(D)	(D)	(D)	(D)	10	2
543	Fruit and vegetable markets .....	-	-	-	-	-	-	-
544	Candy, nut, and confectionery stores .....	13	(D)	(D)	(D)	(D)	5	-
545	Dairy products stores .....	2	(D)	(D)	(D)	(D)	-	1
549	Miscellaneous food stores .....	14	(D)	(D)	(D)	(D)	5	1
55 ex. 554	Automotive dealers .....	147	507 834	43 800	10 116	2 196	35	4
551	New and used car dealers .....	30	(D)	(D)	(D)	(D)	4	-
552	Used car dealers .....	30	23 164	2 212	526	163	17	-
553	Auto and home supply stores .....	67	37 145	6 117	1 318	406	10	3
553 pt.	Tire, battery, and accessory dealers .....	57	(D)	(D)	(D)	(D)	10	1
553 pt.	Other auto and home supply stores .....	10	(D)	(D)	(D)	(D)	-	2
555, 6, 7, 9	Miscellaneous automotive dealers .....	20	(D)	(D)	(D)	(D)	4	1
555	Boat dealers .....	4	(D)	(D)	(D)	(D)	-	-
556	Recreational vehicle dealers .....	6	(D)	(D)	(D)	(D)	3	1
557	Motorcycle dealers .....	7	(D)	(D)	(D)	(D)	-	-
559	Automotive dealers, n.e.c. ....	3	(D)	(D)	(D)	(D)	1	-
554	Gasoline service stations .....	150	141 066	10 488	2 479	997	30	3
56	Apparel and accessory stores .....	230	121 646	16 307	3 927	2 006	30	10
561	Men's and boys' clothing stores .....	19	(D)	(D)	(D)	(D)	-	-
562, 3	Women's clothing and specialty stores .....	93	(D)	(D)	(D)	(D)	21	4
562	Women's clothing stores .....	85	(D)	(D)	(D)	(D)	19	4
563	Women's accessory and specialty stores .....	8	(D)	(D)	(D)	(D)	2	-
565	Family clothing stores .....	17	(D)	(D)	(D)	(D)	1	4
566	Shoe stores .....	78	(D)	(D)	(D)	(D)	4	-
566 pt.	Men's shoe stores .....	9	(D)	(D)	(D)	(D)	-	-
566 pt.	Women's shoe stores .....	20	(D)	(D)	(D)	(D)	-	-
566 pt.	Children's and juveniles' shoe stores .....	3	(D)	(D)	(D)	(D)	-	-
566 pt.	Family shoe stores .....	46	(D)	(D)	(D)	(D)	4	-
564, 9	Other apparel and accessory stores .....	23	(D)	(D)	(D)	(D)	4	2
564	Children's and infants' wear stores .....	9	(D)	(D)	(D)	(D)	-	2
569	Miscellaneous apparel and accessory stores .....	14	(D)	(D)	(D)	(D)	4	-
57	Furniture and home furnishings stores .....	178	115 568	16 313	3 834	1 177	39	3
5712	Furniture stores .....	41	(D)	(D)	(D)	(D)	9	-
5713, 4, 9	Home furnishings stores .....	42	(D)	(D)	(D)	(D)	11	1
5713	Floor covering stores .....	14	(D)	(D)	(D)	(D)	3	-
5714	Drapery and upholstery stores .....	8	(D)	(D)	(D)	(D)	6	1
5719	Miscellaneous home furnishings stores .....	20	(D)	(D)	(D)	(D)	2	-
572	Household appliance stores .....	23	(D)	(D)	(D)	(D)	6	1
573	Radio, television, computer, and music stores .....	72	(D)	(D)	(D)	(D)	13	1
5731, 4	Radio, television, electronics, and computer stores .....	50	(D)	(D)	(D)	(D)	8	-
5735	Record and prerecorded tape stores .....	10	6 190	464	104	65	1	1
5736	Musical instrument stores .....	12	(D)	(D)	(D)	(D)	4	-
58	Eating and drinking places .....	664	267 128	71 911	17 490	13 054	172	51
5812	Eating places .....	592	256 975	69 934	16 966	12 716	140	43
5812 pt.	Restaurants and lunchrooms .....	233	101 984	30 829	7 857	5 380	62	20
5812 pt.	Cafeterias .....	26	(D)	(D)	(D)	(D)	3	3
5812 pt.	Refreshment places .....	286	125 335	30 742	7 082	6 191	68	18
5812 pt.	Other eating places .....	47	(D)	(D)	(D)	(D)	7	2
5813	Drinking places .....	72	10 153	1 977	524	338	32	8

See footnotes at end of table.

**Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>WICHITA—Con.</b>							
591	<b>Drug and proprietary stores</b> .....	60	58 523	7 785	1 873	663	8	2
591 pt.	Drug stores .....	59	(D)	(D)	(D)	(D)	8	2
591 pt.	Proprietary stores .....	1	(D)	(D)	(D)	(D)	-	-
59 ex. 591	<b>Miscellaneous retail stores</b> .....	533	223 677	30 398	7 179	3 184	227	43
592	Liquor stores .....	103	33 886	1 893	459	340	95	5
593	Used merchandise stores .....	31	(D)	(D)	(D)	(D)	11	1
594	Miscellaneous shopping goods stores .....	215	84 565	12 443	3 010	1 455	55	19
5941	Sporting goods stores and bicycle shops .....	47	(D)	(D)	(D)	(D)	10	3
5941 pt.	General line sporting goods stores .....	16	(D)	(D)	(D)	(D)	2	-
5941 pt.	Specialty line sporting goods stores .....	31	(D)	(D)	(D)	(D)	8	3
5942	Book stores .....	14	(D)	(D)	(D)	(D)	3	1
5943	Stationery stores .....	7	(D)	(D)	(D)	(D)	-	1
5944	Jewelry stores .....	42	(D)	(D)	(D)	(D)	8	3
5945	Hobby, toy, and game shops .....	16	(D)	(D)	(D)	(D)	5	-
5946	Camera and photographic supply stores .....	5	(D)	(D)	(D)	(D)	1	-
5947	Gift, novelty, and souvenir shops .....	65	(D)	(D)	(D)	(D)	25	9
5948	Luggage and leather goods stores .....	4	917	139	26	10	3	2
5949	Sewing, needlework, and piece goods stores .....	15	(D)	(D)	(D)	(D)	-	-
596	Nonstore retailers .....	42	(D)	(D)	(D)	(D)	10	2
5961	Catalog and mail-order houses .....	11	(D)	(D)	(D)	(D)	1	2
5962	Merchandising machine operators .....	11	12 587	2 466	541	176	1	-
5963	Direct selling establishments .....	20	(D)	(D)	(D)	(D)	8	-
598	Fuel dealers .....	2	(D)	(D)	(D)	(D)	1	-
5983	Fuel oil dealers .....	-	-	-	-	-	-	-
5984	Liquefied petroleum gas (bottled gas) dealers .....	1	(D)	(D)	(D)	(D)	-	-
5989	Fuel dealers, n.e.c. ....	1	(D)	(D)	(D)	(D)	1	-
5992	Florists .....	48	8 397	2 027	487	227	31	5
5993	Tobacco stores and stands .....	3	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands .....	7	(D)	(D)	(D)	(D)	-	3
5995	Optical goods stores .....	29	(D)	(D)	(D)	(D)	5	3
5999	Miscellaneous retail stores, n.e.c. ....	53	(D)	(D)	(D)	(D)	19	5
5999 pt.	Pet shops .....	10	(D)	(D)	(D)	(D)	7	-
5999 pt.	Typewriter stores .....	-	-	-	-	-	-	-
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	43	(D)	(D)	(D)	(D)	12	5

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>DOUGLAS COUNTY</b> (Coextensive with Lawrence, KS MSA; see table 8.)							
	<b>JOHNSON COUNTY</b>							
	<b>Retail trade</b> .....	2 149	2 778 223	331 489	77 946	32 056	420	96
52	<b>Building materials and garden supplies stores</b> .....	106	125 339	15 905	3 581	1 109	13	5
521, 3	Building materials and supply stores .....	59	84 548	9 053	2 121	592	6	2
521	Lumber and other building materials dealers .....	34	(D)	(D)	(D)	(D)	4	1
523	Paint, glass, and wallpaper stores .....	25	(D)	(D)	(D)	(D)	2	1
525	Hardware stores .....	29	25 118	4 398	1 058	334	5	-
526	Retail nurseries, lawn and garden supply stores .....	18	15 673	2 454	402	183	2	3
527	Mobile home dealers .....	-	-	-	-	-	-	-
53	<b>General merchandise stores</b> .....	38	413 729	42 935	9 966	4 095	4	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	18	372 430	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	18	353 510	38 314	8 847	3 590	-	-
533	Variety stores .....	7	(D)	(D)	(D)	(D)	2	-
539	Miscellaneous general merchandise stores .....	13	(D)	(D)	(D)	(D)	2	-

See footnotes at end of table.



**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>JOHNSON COUNTY—Con.</b>							
54	<b>Food stores</b> .....	206	478 123	45 084	10 814	4 224	28	9
541	Grocery stores .....	127	461 598	41 648	10 034	3 762	8	5
542	Meat and fish (seafood) markets .....	7	3 348	403	94	36	3	—
546	Retail bakeries .....	37	7 025	2 184	492	250	8	2
543, 4, 5, 9	Other food stores .....	35	6 152	849	194	176	9	2
543	Fruit and vegetable markets .....	1	(D)	(D)	(D)	(D)	1	—
544	Candy, nut, and confectionery stores .....	13	(D)	(D)	(D)	(D)	4	—
545	Dairy products stores .....	5	785	125	21	23	1	—
549	Miscellaneous food stores .....	16	(D)	(D)	(D)	(D)	3	2
55 ex. 554	<b>Automotive dealers</b> .....	107	733 916	58 448	13 739	2 594	13	3
551	New and used car dealers .....	37	668 854	49 918	11 741	1 977	1	—
552	Used car dealers .....	14	20 983	1 196	319	82	5	1
553	Auto and home supply stores .....	44	35 190	6 374	1 438	479	4	2
553 pt.	Tire, battery, and accessory dealers .....	38	(D)	(D)	(D)	(D)	4	2
553 pt.	Other auto and home supply stores .....	6	(D)	(D)	(D)	(D)	—	—
555, 6, 7, 9	Miscellaneous automotive dealers .....	12	8 889	960	241	56	3	—
555	Boat dealers .....	3	(D)	(D)	(D)	(D)	—	—
556	Recreational vehicle dealers .....	4	(D)	(D)	(D)	(D)	2	—
557	Motorcycle dealers .....	4	3 846	542	128	26	1	—
559	Automotive dealers, n.e.c. ....	1	(D)	(D)	(D)	(D)	—	—
554	<b>Gasoline service stations</b> .....	147	159 580	10 240	2 487	1 010	28	7
56	<b>Apparel and accessory stores</b> .....	233	142 441	18 649	4 649	2 205	22	9
561	Men's and boys' clothing stores .....	23	15 396	2 627	733	251	1	—
562, 3	Women's clothing and specialty stores .....	91	55 267	7 252	1 812	827	7	4
562	Women's clothing stores .....	79	47 021	4 871	1 110	716	6	4
563	Women's accessory and specialty stores .....	12	8 246	2 381	702	111	1	—
565	Family clothing stores .....	18	32 723	3 465	865	449	2	—
566	Shoe stores .....	68	28 380	3 656	845	412	3	1
566 pt.	Men's shoe stores .....	8	(D)	(D)	(D)	(D)	—	—
566 pt.	Women's shoe stores .....	22	(D)	(D)	(D)	(D)	—	—
566 pt.	Children's and juveniles' shoe stores .....	3	(D)	(D)	(D)	(D)	—	—
566 pt.	Family shoe stores .....	35	17 422	2 148	496	232	3	1
564, 9	Other apparel and accessory stores .....	33	10 675	1 649	394	266	9	4
564	Children's and infants' wear stores .....	11	(D)	(D)	(D)	(D)	2	1
569	Miscellaneous apparel and accessory stores .....	22	(D)	(D)	(D)	(D)	7	3
57	<b>Furniture and homefurnishings stores</b> .....	232	200 897	26 963	5 981	1 827	41	5
5712	Furniture stores .....	54	65 682	10 132	2 248	604	4	—
5713, 4, 9	Homefurnishings stores .....	75	46 351	6 525	1 378	485	22	1
5713	Floor covering stores .....	23	23 128	3 121	658	143	3	1
5714	Drapery and upholstery stores .....	5	(D)	(D)	(D)	(D)	3	—
5719	Miscellaneous homefurnishings stores .....	47	(D)	(D)	(D)	(D)	16	—
572	Household appliance stores .....	15	6 198	814	200	51	3	2
573	Radio, television, computer, and music stores .....	88	82 666	9 492	2 155	687	12	2
5731, 4	Radio, television, electronics, and computer stores .....	69	(D)	(D)	(D)	(D)	7	2
5735	Record and prerecorded tape stores .....	12	8 264	688	187	101	5	—
5736	Musical instrument stores .....	7	(D)	(D)	(D)	(D)	—	—
58	<b>Eating and drinking places</b> .....	475	228 912	66 598	15 555	10 622	72	25
5812	Eating places .....	443	223 370	65 488	15 281	10 447	66	25
5812 pt.	Restaurants and lunchrooms .....	167	87 753	25 545	6 251	4 487	30	13
5812 pt.	Cafeterias .....	15	11 122	3 671	893	397	—	—
5812 pt.	Refreshment places .....	226	110 167	27 169	6 107	4 830	26	12
5812 pt.	Other eating places .....	35	14 328	9 103	2 030	733	10	—
5813	Drinking places .....	32	5 542	1 110	274	175	6	—
591	<b>Drug and proprietary stores</b> .....	58	69 163	8 980	2 148	781	4	2
591 pt.	Drug stores .....	57	(D)	(D)	(D)	(D)	4	2
591 pt.	Proprietary stores .....	1	(D)	(D)	(D)	(D)	—	—
59 ex. 591	<b>Miscellaneous retail stores</b> .....	547	226 123	37 687	9 026	3 589	195	31
592	Liquor stores .....	92	23 398	1 421	319	255	77	11
593	Used merchandise stores .....	14	4 052	475	120	53	8	2
594	Miscellaneous shopping goods stores .....	232	106 452	15 461	3 756	1 697	43	9
5941	Sporting goods stores and bicycle shops .....	47	20 433	3 111	705	289	8	4
5941 pt.	General line sporting goods stores .....	17	9 662	1 672	364	155	3	—
5941 pt.	Specialty line sporting goods stores .....	30	10 771	1 439	341	134	5	4

See footnotes at end of table.

Table 7. **Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partnerships (number)
	<b>JOHNSON COUNTY—Con.</b>							
59 ex.	<b>Miscellaneous retail stores—Con.</b>							
591								
594	Miscellaneous shopping goods stores—Con.							
5942	Book stores.....	21	(D)	(D)	(D)	(D)	3	-
5943	Stationery stores.....	11	(D)	(D)	(D)	(D)	1	-
5944	Jewelry stores.....	40	21 571	3 890	909	284	5	-
5945	Hobby, toy, and game shops.....	16	15 653	1 264	310	132	5	-
5946	Camera and photographic supply stores.....	5	(D)	(D)	(D)	(D)	2	1
5947	Gift, novelty, and souvenir shops.....	66	20 976	3 755	1 046	532	13	4
5948	Luggage and leather goods stores.....	4	(D)	(D)	(D)	(D)	1	-
5949	Sewing, needlework, and piece goods stores.....	22	9 645	1 275	299	231	5	-
596	Nonstore retailers.....	48	53 318	11 688	2 751	694	12	1
5961	Catalog and mail-order houses.....	19	20 217	4 921	1 119	271	7	1
5962	Merchandising machine operators.....	4	6 958	1 425	345	96	-	-
5963	Direct selling establishments.....	25	26 143	5 342	1 287	327	5	-
598	Fuel dealers.....	4	1 340	204	47	18	-	-
5983	Fuel oil dealers.....	-	-	-	-	-	-	-
5984	Liquefied petroleum gas (bottled gas) dealers.....	3	(D)	(D)	(D)	(D)	-	-
5989	Fuel dealers, n.e.c.....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists.....	47	10 281	2 642	687	301	29	3
5993	Tobacco stores and stands.....	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands.....	-	-	-	-	-	-	-
5995	Optical goods stores.....	33	8 453	1 948	471	189	9	1
5999	Miscellaneous retail stores, n.e.c.....	76	(D)	(D)	(D)	(D)	17	4
5999 pt.	Pet shops.....	18	(D)	(D)	(D)	(D)	6	-
5999 pt.	Typewriter stores.....	3	(D)	(D)	(D)	(D)	2	-
5999 pt.	Other miscellaneous retail stores, n.e.c.....	55	(D)	(D)	(D)	(D)	9	4
	<b>RENO COUNTY</b>							
	<b>Retail trade.....</b>	<b>465</b>	<b>383 309</b>	<b>45 988</b>	<b>11 039</b>	<b>5 233</b>	<b>144</b>	<b>30</b>
52	<b>Building materials and garden supplies stores.....</b>	<b>23</b>	<b>18 122</b>	<b>2 750</b>	<b>655</b>	<b>193</b>	<b>7</b>	<b>-</b>
521, 3	Building materials and supply stores.....	17	12 480	1 974	478	136	6	-
525	Hardware stores.....	3	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores.....	2	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers.....	1	(D)	(D)	(D)	(D)	-	-
53	<b>General merchandise stores.....</b>	<b>17</b>	<b>57 741</b>	<b>6 521</b>	<b>1 609</b>	<b>804</b>	<b>2</b>	<b>1</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	5	45 822	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	5	42 898	5 212	1 266	633	-	-
533	Variety stores.....	4	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores.....	8	(D)	(D)	(D)	(D)	2	1
54	<b>Food stores.....</b>	<b>45</b>	<b>78 498</b>	<b>7 148</b>	<b>1 775</b>	<b>699</b>	<b>10</b>	<b>3</b>
541	Grocery stores.....	29	74 865	6 533	1 637	618	7	-
542	Meat and fish (seafood) markets.....	4	1 314	185	45	17	1	-
546	Retail bakeries.....	5	725	210	45	38	1	1
543, 4, 5, 9	Other food stores.....	7	1 594	220	48	26	1	2
55 ex.	<b>Automotive dealers.....</b>	<b>39</b>	<b>98 489</b>	<b>8 169</b>	<b>1 828</b>	<b>468</b>	<b>9</b>	<b>4</b>
554								
551	New and used car dealers.....	12	82 974	6 085	1 364	330	1	2
552	Used car dealers.....	9	4 138	304	65	23	4	1
553	Auto and home supply stores.....	9	6 102	1 211	279	66	1	1
555, 6, 7, 9	Miscellaneous automotive dealers.....	9	5 275	569	120	49	3	-
554	<b>Gasoline service stations.....</b>	<b>42</b>	<b>22 045</b>	<b>1 338</b>	<b>323</b>	<b>156</b>	<b>18</b>	<b>1</b>
56	<b>Apparel and accessory stores.....</b>	<b>39</b>	<b>19 898</b>	<b>2 756</b>	<b>679</b>	<b>401</b>	<b>3</b>	<b>3</b>
561	Men's and boys' clothing stores.....	5	2 330	444	104	43	-	-
562, 3	Women's clothing and specialty stores.....	18	8 333	1 122	284	173	2	2
562	Women's clothing stores.....	16	(D)	(D)	(D)	(D)	2	1
563	Women's accessory and specialty stores.....	2	(D)	(D)	(D)	(D)	-	1
565	Family clothing stores.....	3	5 211	660	159	110	-	-
566	Shoe stores.....	10	3 727	483	121	65	-	1
564, 9	Other apparel and accessory stores.....	3	297	47	11	10	1	-
57	<b>Furniture and home furnishings stores.....</b>	<b>40</b>	<b>18 131</b>	<b>3 100</b>	<b>787</b>	<b>258</b>	<b>8</b>	<b>1</b>
5712	Furniture stores.....	12	5 294	1 074	259	78	2	-
5713, 4, 9	Home furnishings stores.....	6	1 880	317	75	33	2	-
572	Household appliance stores.....	7	1 089	158	40	18	2	1
573	Radio, television, computer, and music stores.....	15	9 868	1 551	413	129	2	-
58	<b>Eating and drinking places.....</b>	<b>117</b>	<b>34 408</b>	<b>8 720</b>	<b>2 064</b>	<b>1 681</b>	<b>46</b>	<b>8</b>
5812	Eating places.....	108	33 874	8 631	2 037	1 658	41	6
5813	Drinking places.....	9	534	89	27	23	5	2
591	<b>Drug and proprietary stores.....</b>	<b>12</b>	<b>10 489</b>	<b>1 423</b>	<b>336</b>	<b>118</b>	<b>3</b>	<b>-</b>

See footnotes at end of table.



**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>RENO COUNTY—Con.</b>							
59 ex. 591	Miscellaneous retail stores.....	91	25 488	4 063	983	455	38	9
592	Liquor stores.....	19	3 489	245	63	57	16	2
593	Used merchandise stores.....	3	296	79	19	12	1	-
594	Miscellaneous shopping goods stores.....	38	10 161	1 441	363	197	12	3
5941	Sporting goods stores and bicycle shops.....	8	2 901	418	111	44	3	1
5942, 3	Book, stationery stores.....	5	1 356	155	35	21	1	-
5944	Jewelry stores.....	7	2 432	400	102	55	-	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores.....	18	3 472	468	115	77	8	2
596	Nonstore retailers.....	9	7 098	1 284	307	91	3	3
598	Fuel dealers.....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists.....	8	1 661	420	92	49	3	1
5993	Tobacco stores and stands.....	-	-	-	-	-	-	-
5994	News dealers and newsstands.....	-	-	-	-	-	-	-
5995	Optical goods stores.....	5	827	218	53	17	1	-
5999	Miscellaneous retail stores, n.e.c.....	8	(D)	(D)	(D)	(D)	2	-
	<b>RILEY COUNTY</b>							
	Retail trade.....	387	318 520	36 619	8 702	4 849	137	34
52	Building materials and garden supplies stores.....	17	17 114	1 948	449	148	6	-
521, 3	Building materials and supply stores.....	11	12 158	1 387	334	91	4	-
525	Hardware stores.....	2	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores.....	1	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers.....	3	(D)	(D)	(D)	(D)	1	-
53	General merchandise stores.....	5	44 637	4 436	1 086	512	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	4	43 373	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	4	(D)	(D)	(D)	(D)	-	-
533	Variety stores.....	-	-	-	-	-	-	-
539	Miscellaneous general merchandise stores.....	1	(D)	(D)	(D)	(D)	-	-
54	Food stores.....	24	54 497	3 708	872	428	10	1
541	Grocery stores.....	19	53 447	3 550	849	404	5	1
542	Meat and fish (seafood) markets.....	-	-	-	-	-	-	-
546	Retail bakeries.....	1	(D)	(D)	(D)	(D)	1	-
543, 4, 5, 9	Other food stores.....	4	(D)	(D)	(D)	(D)	4	-
55 ex. 554	Automotive dealers.....	33	73 789	5 795	1 368	337	12	-
551	New and used car dealers.....	9	62 614	4 382	1 041	228	2	-
552	Used car dealers.....	4	1 952	171	28	12	3	-
553	Auto and home supply stores.....	13	5 356	911	232	67	5	-
555, 6, 7, 9	Miscellaneous automotive dealers.....	7	3 867	331	67	30	2	-
554	Gasoline service stations.....	38	27 166	2 177	496	224	14	8
56	Apparel and accessory stores.....	43	18 869	2 191	468	305	5	3
561	Men's and boys' clothing stores.....	4	1 299	268	70	30	1	-
562, 3	Women's clothing and specialty stores.....	17	5 564	671	140	128	1	-
562	Women's clothing stores.....	17	5 564	671	140	128	1	-
563	Women's accessory and specialty stores.....	-	-	-	-	-	-	-
565	Family clothing stores.....	7	8 739	793	179	99	-	1
566	Shoe stores.....	11	2 890	425	71	34	-	1
564, 9	Other apparel and accessory stores.....	4	377	34	8	14	3	1
57	Furniture and home furnishings stores.....	39	15 420	2 201	554	233	11	4
5712	Furniture stores.....	12	3 823	509	123	51	1	3
5713, 4, 9	Home furnishings stores.....	9	4 160	509	124	53	3	1
572	Household appliance stores.....	3	2 441	506	136	48	1	-
573	Radio, television, computer, and music stores.....	15	4 996	677	171	81	6	-
58	Eating and drinking places.....	83	30 331	7 629	1 852	1 714	24	10
5812	Eating places.....	70	27 868	7 239	1 740	1 527	20	8
5813	Drinking places.....	13	2 463	390	112	187	4	2
591	Drug and proprietary stores.....	10	5 859	758	184	86	2	2

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

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							Individual proprietor- ships (number)	Partnerships (number)
	<b>RILEY COUNTY—Con.</b>							
59 ex. 591	Miscellaneous retail stores .....	95	30 838	5 776	1 373	862	53	6
592	Liquor stores .....	22	5 051	340	81	70	20	2
593	Used merchandise stores .....	9	618	132	31	18	5	1
594	Miscellaneous shopping goods stores .....	42	17 249	3 622	856	595	19	2
5941	Sporting goods stores and bicycle shops .....	7	2 765	414	76	67	3	1
5942, 3	Book, stationery stores .....	6	(D)	(D)	(D)	(D)	4	-
5944	Jewelry stores .....	7	(D)	(D)	(D)	(D)	2	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	22	4 545	729	156	101	10	-
596	Nonstore retailers .....	2	(D)	(D)	(D)	(D)	-	-
598	Fuel dealers .....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	5	1 128	243	66	42	2	1
5993	Tobacco stores and stands .....	2	-	-	-	-	-	-
5994	News dealers and newsstands .....	2	(D)	(D)	(D)	(D)	-	-
5995	Optical goods stores .....	3	(D)	(D)	(D)	(D)	1	-
5999	Miscellaneous retail stores, n.e.c. ....	9	1 481	370	70	34	6	-
	<b>SALINE COUNTY</b>							
	Retail trade .....	414	366 414	42 697	10 177	4 851	127	35
52	Building materials and garden supplies stores .....	23	25 500	2 933	664	230	4	-
521, 3	Building materials and supply stores .....	13	17 521	1 713	391	132	1	-
525	Hardware stores .....	3	(D)	(D)	(D)	(D)	2	-
526	Retail nurseries, lawn and garden supply stores .....	5	3 594	665	147	46	1	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	8	52 110	5 544	1 528	652	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	5	52 372	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	5	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	1	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	2	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	27	64 747	5 403	1 302	536	10	1
541	Grocery stores .....	17	63 368	5 189	1 251	483	5	1
542	Meat and fish (seafood) markets .....	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries .....	3	(D)	(D)	(D)	(D)	1	-
543, 4, 5, 9	Other food stores .....	6	(D)	(D)	(D)	(D)	4	-
55 ex. 554	Automotive dealers .....	37	78 115	6 471	1 543	403	8	1
551	New and used car dealers .....	10	66 083	4 966	1 166	258	1	1
552	Used car dealers .....	4	1 507	112	28	9	3	-
553	Auto and home supply stores .....	16	8 364	1 183	298	110	2	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	7	2 161	210	51	26	2	-
554	Gasoline service stations .....	42	39 897	3 475	768	385	16	3
56	Apparel and accessory stores .....	44	23 700	3 180	723	360	4	2
561	Men's and boys' clothing stores .....	5	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores .....	16	5 181	674	145	100	3	-
562	Women's clothing stores .....	16	5 181	674	145	100	3	-
563	Women's accessory and specialty stores .....	-	-	-	-	-	-	-
565	Family clothing stores .....	8	13 603	1 788	414	164	-	-
566	Shoe stores .....	13	4 095	569	122	77	-	1
564, 9	Other apparel and accessory stores .....	2	(D)	(D)	(D)	(D)	-	-
57	Furniture and home furnishings stores .....	36	14 967	2 309	562	175	11	2
5712	Furniture stores .....	10	4 222	713	143	48	2	2
5713, 4, 9	Home furnishings stores .....	5	1 218	145	36	12	2	-
572	Household appliance stores .....	8	1 609	303	66	28	5	-
573	Radio, television, computer, and music stores .....	13	7 918	1 148	317	87	2	-
58	Eating and drinking places .....	99	33 549	8 813	1 960	1 569	32	16
5812	Eating places .....	80	31 284	8 412	1 870	1 486	21	14
5813	Drinking places .....	19	2 265	401	90	83	11	2
591	Drug and proprietary stores .....	8	6 385	1 107	251	108	-	1

See footnotes at end of table.



**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

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							Individual proprie- torships (number)	Partner- ships (number)
	<b>SALINE COUNTY—Con.</b>							
59 ex. 591	Miscellaneous retail stores .....	90	27 444	3 462	876	433	42	9
592	Liquor stores .....	21	4 583	303	71	62	19	2
593	Used merchandise stores .....	2	(D)	(D)	(D)	(D)	1	—
594	Miscellaneous shopping goods stores .....	40	10 684	1 548	358	220	10	4
5941	Sporting goods stores and bicycle shops .....	6	1 720	292	66	21	1	—
5942, 3	Book, stationery stores .....	8	2 707	399	87	63	—	1
5944	Jewelry stores .....	8	2 378	352	88	47	1	2
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	18	3 879	505	117	89	8	1
596	Nonstore retailers .....	5	(D)	(D)	(D)	(D)	1	1
598	Fuel dealers .....	2	(D)	(D)	(D)	(D)	—	1
5992	Florists .....	4	1 117	243	63	26	3	—
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	1	—
5994	News dealers and newsstands .....	—	—	—	—	—	—	—
5995	Optical goods stores .....	1	(D)	(D)	(D)	(D)	1	—
5999	Miscellaneous retail stores, n.e.c. ....	14	2 867	546	126	48	6	1
	<b>SEDGWICK COUNTY</b>							
	Retail trade .....	2 607	2 619 067	323 830	76 911	34 981	718	163
52	Building materials and garden supplies stores .....	129	161 572	23 456	5 587	1 398	27	6
521, 3	Building materials and supply stores .....	67	134 686	18 825	4 595	986	15	1
521	Lumber and other building materials dealers .....	46	127 970	17 778	4 341	904	6	1
523	Paint, glass, and wallpaper stores .....	21	6 716	1 047	254	82	9	—
525	Hardware stores .....	28	(D)	(D)	(D)	(D)	8	2
526	Retail nurseries, lawn and garden supply stores .....	27	10 398	2 263	449	226	4	3
527	Mobile home dealers .....	7	(D)	(D)	(D)	(D)	—	—
53	General merchandise stores .....	46	395 273	39 739	9 221	3 950	5	3
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	18	329 971	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) <sup>1</sup> .....	18	(D)	(D)	(D)	(D)	—	—
533	Variety stores .....	13	(D)	(D)	(D)	(D)	1	1
539	Miscellaneous general merchandise stores .....	15	(D)	(D)	(D)	(D)	4	2
54	Food stores .....	235	507 147	48 707	11 755	4 471	50	16
541	Grocery stores .....	159	492 194	45 746	11 122	3 996	24	10
542	Meat and fish (seafood) markets .....	9	(D)	(D)	(D)	(D)	3	1
546	Retail bakeries .....	36	5 860	1 703	358	280	13	3
543, 4, 5, 9	Other food stores .....	31	(D)	(D)	(D)	(D)	10	2
543	Fruit and vegetable markets .....	1	(D)	(D)	(D)	(D)	—	—
544	Candy, nut, and confectionery stores .....	14	(D)	(D)	(D)	(D)	5	—
545	Dairy products stores .....	2	(D)	(D)	(D)	(D)	—	1
549	Miscellaneous food stores .....	14	(D)	(D)	(D)	(D)	5	1
55 ex. 554	Automotive dealers .....	169	546 928	46 578	10 754	2 405	40	4
551	New and used car dealers .....	36	464 705	35 856	8 365	1 656	5	—
552	Used car dealers .....	33	23 805	2 270	541	168	19	—
553	Auto and home supply stores .....	77	41 087	6 739	1 455	454	12	3
553 pt.	Tire, battery, and accessory dealers .....	65	32 955	5 488	1 203	364	12	1
553 pt.	Other auto and home supply stores .....	12	8 132	1 251	252	90	—	2
555, 6, 7, 9	Miscellaneous automotive dealers .....	23	17 331	1 713	393	127	4	1
555	Boat dealers .....	6	(D)	(D)	(D)	(D)	—	—
556	Recreational vehicle dealers .....	7	(D)	(D)	(D)	(D)	3	1
557	Motorcycle dealers .....	7	(D)	(D)	(D)	(D)	—	—
559	Automotive dealers, n.e.c. ....	3	(D)	(D)	(D)	(D)	1	—
554	Gasoline service stations .....	196	175 842	12 985	3 060	1 249	47	5
56	Apparel and accessory stores .....	237	123 160	16 495	3 967	2 028	33	11
561	Men's and boys' clothing stores .....	19	(D)	(D)	(D)	(D)	—	—
562, 3	Women's clothing and specialty stores .....	95	42 666	5 707	1 341	828	21	4
562	Women's clothing stores .....	86	38 618	5 122	1 232	783	19	4
563	Women's accessory and specialty stores .....	9	4 048	585	109	45	2	—
565	Family clothing stores .....	20	34 920	4 014	982	454	3	5
566	Shoe stores .....	79	30 021	4 121	990	474	4	—
566 pt.	Men's shoe stores .....	9	(D)	(D)	(D)	(D)	—	—
566 pt.	Women's shoe stores .....	20	(D)	(D)	(D)	(D)	—	—
566 pt.	Children's and juveniles' shoe stores .....	3	(D)	(D)	(D)	(D)	—	—
566 pt.	Family shoe stores .....	47	(D)	(D)	(D)	(D)	4	—
564, 9	Other apparel and accessory stores .....	24	(D)	(D)	(D)	(D)	5	—
564	Children's and infants' wear stores .....	10	(D)	(D)	(D)	(D)	1	2
569	Miscellaneous apparel and accessory stores .....	14	(D)	(D)	(D)	(D)	4	—

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							Individual proprie- torships (number)	Partner- ships (number)
SEDGWICK COUNTY—Con.								
57	Furniture and homefurnishings stores -----	191	117 883	16 784	3 946	1 212	43	4
5712	Furniture stores -----	44	35 070	5 162	1 294	324	11	-
5713, 4, 9	Homefurnishings stores -----	44	18 531	2 947	696	252	11	1
5713	Floor covering stores -----	15	(D)	(D)	(D)	(D)	3	-
5714	Drapery and upholstery stores -----	8	(D)	(D)	(D)	(D)	6	1
5719	Miscellaneous homefurnishings stores -----	21	(D)	(D)	(D)	(D)	2	-
572	Household appliance stores -----	25	(D)	(D)	(D)	(D)	7	1
573	Radio, television, computer, and music stores -----	78	(D)	(D)	(D)	(D)	14	2
5731, 4	Radio, television, electronics, and computer stores -----	56	(D)	(D)	(D)	(D)	9	1
5735	Record and prerecorded tape stores -----	10	6 190	464	104	65	1	1
5736	Musical instrument stores -----	12	(D)	(D)	(D)	(D)	4	-
58	Eating and drinking places -----	748	291 029	78 503	19 002	14 144	210	61
5812	Eating places -----	665	280 016	76 368	18 443	13 777	173	52
5812 pt.	Restaurants and lunchrooms -----	266	108 955	32 670	8 268	5 726	78	25
5812 pt.	Cafeterias -----	26	(D)	(D)	(D)	(D)	3	-
5812 pt.	Refreshment places -----	318	134 712	33 083	7 634	6 636	84	22
5812 pt.	Other eating places -----	55	(D)	(D)	(D)	(D)	8	2
5813	Drinking places -----	83	11 013	2 135	559	367	37	9
591	Drug and proprietary stores -----	69	63 067	8 443	2 014	718	8	2
591 pt.	Drug stores -----	68	(D)	(D)	(D)	(D)	8	2
591 pt.	Proprietary stores -----	1	(D)	(D)	(D)	(D)	-	-
59 ex. 591	Miscellaneous retail stores -----	587	237 166	32 140	7 605	3 406	255	51
592	Liquor stores -----	120	38 927	2 213	531	392	108	8
593	Used merchandise stores -----	34	6 369	1 698	400	178	12	2
594	Miscellaneous shopping goods stores -----	226	86 920	12 709	3 070	1 487	58	20
5941	Sporting goods stores and bicycle shops -----	53	20 287	2 361	534	264	12	4
5941 pt.	General line sporting goods stores -----	18	6 657	1 050	251	117	3	-
5941 pt.	Specialty line sporting goods stores -----	35	13 630	1 311	283	147	9	4
5942	Book stores -----	14	(D)	(D)	(D)	(D)	3	1
5943	Stationery stores -----	7	(D)	(D)	(D)	(D)	-	1
5944	Jewelry stores -----	44	(D)	(D)	(D)	(D)	8	3
5945	Hobby, toy, and game shops -----	16	(D)	(D)	(D)	(D)	5	-
5946	Camera and photographic supply stores -----	7	(D)	(D)	(D)	(D)	1	-
5947	Gift, novelty, and souvenir shops -----	65	(D)	(D)	(D)	(D)	25	9
5948	Luggage and leather goods stores -----	4	917	139	26	10	-	-
5949	Sewing, needlework, and piece goods stores -----	16	6 955	856	179	137	4	2
596	Nonstore retailers -----	47	(D)	(D)	(D)	(D)	12	2
5961	Catalog and mail-order houses -----	12	(D)	(D)	(D)	(D)	1	2
5962	Merchandising machine operators -----	12	(D)	(D)	(D)	(D)	1	-
5963	Direct selling establishments -----	23	(D)	(D)	(D)	(D)	10	-
598	Fuel dealers -----	5	2 538	479	119	32	1	-
5983	Fuel oil dealers -----	-	-	-	-	-	-	-
5984	Liquefied petroleum gas (bottled gas) dealers -----	4	(D)	(D)	(D)	(D)	-	-
5989	Fuel dealers, n.e.c. -----	1	(D)	(D)	(D)	(D)	1	-
5992	Florists -----	58	9 797	2 338	567	283	37	7
5993	Tobacco stores and stands -----	4	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands -----	7	(D)	(D)	(D)	(D)	-	3
5995	Optical goods stores -----	31	(D)	(D)	(D)	(D)	6	3
5999	Miscellaneous retail stores, n.e.c. -----	55	(D)	(D)	(D)	(D)	20	6
5999 pt.	Pet shops -----	11	(D)	(D)	(D)	(D)	8	-
5999 pt.	Typewriter stores -----	-	-	-	-	-	-	-
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	44	(D)	(D)	(D)	(D)	12	6
SHAWNEE COUNTY (Coextensive with Topeka, KS MSA; see table 8.)								
WYANDOTTE COUNTY								
	Retail trade -----	797	753 194	93 678	20 917	9 067	221	41
52	Building materials and garden supplies stores -----	28	37 027	3 942	922	301	9	1
521, 3	Building materials and supply stores -----	12	29 654	2 643	611	166	4	-
525	Hardware stores -----	9	3 740	607	149	48	3	1
526	Retail nurseries, lawn and garden supply stores -----	5	(D)	(D)	(D)	(D)	2	-
527	Mobile home dealers -----	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores -----	18	92 223	11 685	2 812	1 347	1	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	7	84 065	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> -----	7	77 903	10 070	2 432	1 129	-	-
533	Variety stores -----	7	(D)	(D)	(D)	(D)	1	-
539	Miscellaneous general merchandise stores -----	4	(D)	(D)	(D)	(D)	-	-

See footnotes at end of table.



**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>WYANDOTTE COUNTY—Con.</b>							
54	<b>Food stores</b> .....	104	162 301	15 432	3 442	1 266	23	9
541	Grocery stores .....	75	153 786	13 892	3 069	1 096	10	7
542	Meat and fish (seafood) markets .....	11	(D)	(D)	(D)	(D)	6	1
546	Retail bakeries .....	10	(D)	(D)	(D)	(D)	5	1
543, 4, 5, 9	Other food stores .....	8	(D)	(D)	(D)	(D)	2	-
55 ex. 554	<b>Automotive dealers</b> .....	71	178 345	18 425	3 335	837	12	1
551	New and used car dealers .....	13	141 947	12 859	2 111	478	1	-
552	Used car dealers .....	12	(D)	(D)	(D)	(D)	1	-
553	Auto and home supply stores .....	41	19 562	3 704	782	245	9	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	5	(D)	(D)	(D)	(D)	1	1
554	<b>Gasoline service stations</b> .....	67	67 120	3 785	954	398	22	2
56	<b>Apparel and accessory stores</b> .....	61	21 239	2 867	730	439	7	2
561	Men's and boys' clothing stores .....	6	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores .....	26	11 958	1 543	362	260	3	1
562	Women's clothing stores .....	23	11 634	1 480	350	251	2	1
563	Women's accessory and specialty stores .....	3	324	63	12	9	1	-
565	Family clothing stores .....	5	(D)	(D)	(D)	(D)	1	-
566	Shoe stores .....	20	5 402	798	208	105	-	-
564, 9	Other apparel and accessory stores .....	4	(D)	(D)	(D)	(D)	2	1
57	<b>Furniture and homefurnishings stores</b> .....	38	23 518	4 287	963	256	7	1
5712	Furniture stores .....	7	(D)	(D)	(D)	(D)	2	-
5713, 4, 9	Homefurnishings stores .....	12	6 857	1 679	365	86	1	-
572	Household appliance stores .....	4	(D)	(D)	(D)	(D)	2	-
573	Radio, television, computer, and music stores .....	15	10 349	1 338	287	91	2	1
58	<b>Eating and drinking places</b> .....	209	76 928	19 720	4 540	3 003	62	12
5812	Eating places .....	173	73 291	19 142	4 401	2 915	50	11
5813	Drinking places .....	36	3 637	578	139	88	12	1
591	<b>Drug and proprietary stores</b> .....	35	30 618	4 126	1 043	315	4	1
59 ex. 591	<b>Miscellaneous retail stores</b> .....	166	63 875	9 409	2 176	905	74	12
592	Liquor stores .....	49	14 953	788	185	136	42	6
593	Used merchandise stores .....	17	4 408	1 013	251	142	5	-
594	Miscellaneous shopping goods stores .....	44	17 194	2 983	675	299	13	2
5941	Sporting goods stores and bicycle shops .....	9	5 120	922	179	60	2	-
5942, 3	Book, stationery stores .....	6	2 241	433	108	36	1	-
5944	Jewelry stores .....	9	5 853	1 078	260	84	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	20	3 980	550	128	119	9	2
596	<b>Nonstore retailers</b> .....	17	19 456	2 722	637	176	1	2
598	<b>Fuel dealers</b> .....	2	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	14	2 529	633	159	66	7	1
5993	Tobacco stores and stands .....	-	-	-	-	-	-	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	13	(D)	(D)	(D)	(D)	2	-
5999	Miscellaneous retail stores, n.e.c. ....	10	(D)	(D)	(D)	(D)	4	1

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>KANSAS CITY, MO-KS MSA</b>							
	Retail trade .....	9 266	10 288 439	1 237 361	288 253	123 678	2 070	450
52	Building materials and garden supplies stores .....	454	547 916	67 869	15 428	4 704	73	24
521, 3	Building materials and supply stores .....	237	414 115	46 809	10 681	2 947	26	9
521	Lumber and other building materials dealers .....	156	368 175	40 617	9 269	2 534	19	7
523	Paint, glass, and wallpaper stores .....	81	45 940	6 192	1 412	413	7	2
525	Hardware stores .....	131	77 475	13 207	3 155	1 043	37	5
526	Retail nurseries, lawn and garden supply stores .....	70	45 637	6 866	1 372	653	8	9
527	Mobile home dealers .....	16	10 689	987	220	61	2	1
53	General merchandise stores .....	196	1 470 439	162 370	38 616	16 083	22	7
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	79	1 310 599	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	79	1 237 261	143 869	34 130	14 055	-	-
533	Variety stores .....	49	28 960	4 449	1 131	613	8	4
539	Miscellaneous general merchandise stores .....	68	204 218	14 052	3 355	1 415	14	3
54	Food stores .....	979	1 885 087	172 843	41 019	16 038	189	51
541	Grocery stores .....	675	1 822 780	159 417	38 030	14 252	91	32
542	Meat and fish (seafood) markets .....	34	13 031	1 961	466	187	16	3
546	Retail bakeries .....	151	26 216	8 121	1 810	974	48	9
543, 4, 5, 9	Other food stores .....	119	23 060	3 344	713	625	34	7
543	Fruit and vegetable markets .....	8	2 504	244	62	35	4	-
544	Candy, nut, and confectionery stores .....	45	7 341	1 269	278	238	13	1
545	Dairy products stores .....	24	3 917	701	103	145	8	1
549	Miscellaneous food stores .....	42	9 298	1 130	270	207	9	5
55 ex. 554	Automotive dealers .....	622	2 510 504	212 853	47 799	9 947	94	22
551	New and used car dealers .....	174	2 206 416	169 999	38 203	6 973	12	1
552	Used car dealers .....	83	70 005	5 688	1 458	373	20	2
553	Auto and home supply stores .....	300	164 305	30 650	6 773	2 175	53	15
553 pt.	Tire, battery, and accessory dealers .....	260	117 808	24 234	5 513	1 543	44	12
553 pt.	Other auto and home supply stores .....	40	46 497	6 416	1 260	632	9	3
555, 6, 7, 9	Miscellaneous automotive dealers .....	65	69 778	6 516	1 365	426	9	4
555	Boat dealers .....	18	24 168	2 215	390	114	1	-
556	Recreational vehicle dealers .....	15	18 913	1 463	345	90	4	1
557	Motorcycle dealers .....	26	19 237	2 149	484	185	4	2
559	Automotive dealers, n.e.c. ....	6	7 460	689	146	37	-	1
554	Gasoline service stations .....	735	761 311	48 771	11 804	4 887	182	32
56	Apparel and accessory stores .....	850	461 448	61 642	15 150	7 205	82	25
561	Men's and boys' clothing stores .....	96	57 249	9 154	2 351	794	9	2
562, 3	Women's clothing and specialty stores .....	322	190 551	25 325	6 069	3 135	27	11
562	Women's clothing stores .....	285	172 858	21 409	4 984	2 887	25	9
563	Women's accessory and specialty stores .....	37	17 693	3 916	1 085	248	2	2
565	Family clothing stores .....	69	82 618	9 393	2 350	1 155	11	1
566	Shoe stores .....	258	98 633	13 071	3 107	1 479	11	2
566 pt.	Men's shoe stores .....	32	9 697	1 352	316	117	1	-
566 pt.	Women's shoe stores .....	74	25 699	3 932	954	422	2	-
566 pt.	Children's and juveniles' shoe stores .....	6	1 154	170	43	38	-	-
566 pt.	Family shoe stores .....	146	62 083	7 617	1 794	902	8	2
564, 9	Other apparel and accessory stores .....	105	32 397	4 699	1 273	642	24	9
564	Children's and infants' wear stores .....	34	12 685	1 515	488	239	9	4
569	Miscellaneous apparel and accessory stores .....	71	19 712	3 184	785	403	15	5
57	Furniture and home furnishings stores .....	780	512 079	70 978	15 894	4 963	141	26
5712	Furniture stores .....	183	139 255	21 927	5 057	1 375	32	9
5713, 4, 9	Home furnishings stores .....	239	125 341	19 352	4 237	1 437	53	9
5713	Floor covering stores .....	105	75 283	11 580	2 629	609	17	5
5714	Drapery and upholstery stores .....	17	3 956	765	159	64	9	-
5719	Miscellaneous home furnishings stores .....	117	46 102	7 007	1 449	764	27	4
572	Household appliance stores .....	80	54 092	6 391	1 546	436	25	3
573	Radio, television, computer, and music stores .....	258	193 391	23 308	5 054	1 715	31	5
5731, 4	Radio, television, electronics, and computer stores .....	188	150 259	17 734	3 691	1 104	23	4
5735	Record and prerecorded tape stores .....	41	26 284	2 689	629	344	7	-
5736	Musical instrument stores .....	29	16 848	2 885	734	267	1	1
58	Eating and drinking places .....	2 409	1 042 509	276 227	84 192	44 963	595	142
5812	Eating places .....	2 099	997 281	267 217	61 978	43 421	473	133
5812 pt.	Restaurants and lunchrooms .....	815	408 306	116 368	28 110	18 867	220	61
5812 pt.	Cafeterias .....	45	26 995	8 643	2 079	1 111	6	-
5812 pt.	Refreshment places .....	1 025	474 521	114 477	25 553	20 524	204	68
5812 pt.	Other eating places .....	214	87 459	27 729	6 236	2 919	43	4
5813	Drinking places .....	310	45 228	9 010	2 214	1 542	122	9

See footnotes at end of table.



**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>KANSAS CITY, MO-KS MSA—Con.</b>							
591	Drug and proprietary stores .....	300	310 576	40 053	9 469	3 320	31	8
591 pt.	Drug stores .....	291	305 560	39 192	9 242	3 266	31	8
591 pt.	Proprietary stores .....	9	5 016	861	227	54	-	-
59 ex. 591	Miscellaneous retail stores .....	1 961	786 570	123 755	28 882	11 568	661	113
592	Liquor stores .....	319	113 117	8 209	1 937	1 077	190	33
593	Used merchandise stores .....	109	28 925	5 710	1 356	612	42	9
594	Miscellaneous shopping goods stores .....	774	307 697	44 098	10 181	4 952	205	42
5941	Sporting goods stores and bicycle shops .....	134	54 186	7 989	1 746	688	41	9
5941 pt.	General line sporting goods stores .....	46	25 329	4 140	912	382	7	3
5941 pt.	Specialty line sporting goods stores .....	88	28 857	3 849	834	306	34	6
5942	Book stores .....	80	33 044	4 162	973	468	16	2
5943	Stationery stores .....	27	7 446	1 014	227	102	5	-
5944	Jewelry stores .....	164	82 348	14 132	3 220	1 130	35	1
5945	Hobby, toy, and game shops .....	69	44 814	3 739	908	448	22	7
5946	Camera and photographic supply stores .....	14	7 705	1 000	215	80	4	2
5947	Gift, novelty, and souvenir shops .....	214	51 906	8 353	2 040	1 392	64	21
5948	Luggage and leather goods stores .....	15	3 709	592	136	63	3	-
5949	Sewing, needlework, and piece goods stores .....	57	22 539	3 117	716	581	15	-
596	Nonstore retailers .....	168	192 509	35 375	8 285	2 161	38	3
5961	Catalog and mail-order houses .....	55	74 431	10 501	2 349	616	16	1
5962	Merchandising machine operators .....	36	51 172	10 241	2 377	529	4	-
5963	Direct selling establishments .....	77	66 906	14 633	3 559	1 016	18	2
598	Fuel dealers .....	28	13 636	2 093	560	148	2	-
5983	Fuel oil dealers .....	1	(D)	(D)	(D)	(D)	(D)	-
5984	Liquefied petroleum gas (bottled gas) dealers .....	26	(D)	(D)	(D)	(D)	2	-
5989	Fuel dealers, n.e.c. ....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	190	33 640	7 748	1 933	933	100	14
5993	Tobacco stores and stands .....	11	2 343	340	99	48	2	-
5994	News dealers and newsstands .....	5	3 326	362	126	50	-	-
5995	Optical goods stores .....	129	32 046	8 281	1 955	569	22	2
5999	Miscellaneous retail stores, n.e.c. ....	228	59 331	11 539	2 450	1 018	60	10
5999 pt.	Pet shops .....	49	11 918	2 037	471	292	22	2
5999 pt.	Typewriter stores .....	7	2 154	278	61	26	3	-
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	172	45 259	9 224	1 918	700	35	8
	<b>LAWRENCE, KS MSA</b>							
	Retail trade .....	488	383 320	48 196	11 074	6 070	149	35
52	Building materials and garden supplies stores .....	27	24 616	2 980	668	199	5	-
521, 3	Building materials and supply stores .....	13	17 661	1 710	377	94	2	-
525	Hardware stores .....	7	3 652	689	160	57	2	-
526	Retail nurseries, lawn and garden supply stores .....	5	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	10	46 484	4 996	1 151	613	1	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	4	43 004	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	4	40 575	4 327	1 036	537	-	-
533	Variety stores .....	2	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	4	(D)	(D)	(D)	(D)	1	-
54	Food stores .....	39	82 399	7 903	1 844	839	10	-
541	Grocery stores .....	27	78 556	7 147	1 652	725	4	-
542	Meat and fish (seafood) markets .....	2	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries .....	6	(D)	(D)	(D)	(D)	2	-
543, 4, 5, 9	Other food stores .....	4	158	21	4	8	4	-
55 ex. 554	Automotive dealers .....	31	67 828	7 179	1 639	394	7	-
551	New and used car dealers .....	8	56 905	5 475	1 294	267	-	-
552	Used car dealers .....	5	2 054	140	26	13	2	-
553	Auto and home supply stores .....	13	6 309	1 158	236	85	3	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	5	2 560	406	83	29	2	-
554	Gasoline service stations .....	34	26 867	1 578	376	191	7	2
56	Apparel and accessory stores .....	52	16 330	2 316	517	374	13	1
561	Men's and boys' clothing stores .....	4	687	114	29	20	2	-
562, 3	Women's clothing and specialty stores .....	24	7 746	962	201	185	6	-
562	Women's clothing stores .....	22	(D)	(D)	(D)	(D)	6	-
563	Women's accessory and specialty stores .....	2	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores .....	7	3 583	593	141	100	1	1
566	Shoe stores .....	10	3 061	458	108	48	1	-
564, 9	Other apparel and accessory stores .....	7	1 253	189	38	21	3	-

See footnotes at end of table.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>LAWRENCE, KS MSA—Con.</b>							
57	Furniture and homefurnishings stores .....	39	18 939	2 452	542	212	9	5
5712	Furniture stores .....	8	3 355	347	82	26	1	1
5713, 4, 9	Homefurnishings stores .....	13	(D)	(D)	(D)	(D)	3	2
572	Household appliance stores .....	5	(D)	(D)	(D)	(D)	2	—
573	Radio, television, computer, and music stores .....	13	7 980	942	209	82	3	2
58	Eating and drinking places .....	124	49 415	12 411	2 802	2 421	36	12
5812	Eating places .....	103	45 856	11 816	2 644	2 266	27	6
5813	Drinking places .....	21	3 559	595	158	155	9	6
591	Drug and proprietary stores .....	13	8 549	1 253	291	127	3	4
59 ex. 591	Miscellaneous retail stores .....	119	41 893	5 128	1 244	700	58	11
592	Liquor stores .....	25	9 907	619	150	138	20	4
593	Used merchandise stores .....	9	1 037	272	65	35	4	1
594	Miscellaneous shopping goods stores .....	49	19 318	2 297	540	310	20	3
5941	Sporting goods stores and bicycle shops .....	9	(D)	(D)	(D)	(D)	2	1
5942, 3	Book, stationery stores .....	8	(D)	(D)	(D)	(D)	3	1
5944	Jewelry stores .....	8	2 276	390	98	49	3	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	24	4 256	547	127	104	12	—
596	Nonstore retailers .....	7	3 956	750	209	99	3	—
598	Fuel dealers .....	1	(D)	(D)	(D)	(D)	—	—
5992	Florists .....	10	1 563	359	85	44	3	2
5993	Tobacco stores and stands .....	—	—	—	—	—	—	—
5994	News dealers and newsstands .....	—	—	—	—	—	—	—
5995	Optical goods stores .....	5	428	109	24	8	1	—
5999	Miscellaneous retail stores, n.e.c. ....	13	(D)	(D)	(D)	(D)	7	1
	<b>TOPEKA, KS MSA</b>							
	Retail trade .....	1 088	1 063 253	126 732	29 356	13 504	342	79
52	Building materials and garden supplies stores .....	45	72 013	9 246	2 001	558	8	2
521, 3	Building materials and supply stores .....	25	58 829	7 204	1 561	379	2	2
525	Hardware stores .....	11	6 061	1 097	239	94	4	—
526	Retail nurseries, lawn and garden supply stores .....	6	5 236	768	162	75	2	—
527	Mobile home dealers .....	3	1 887	177	39	10	—	—
53	General merchandise stores .....	19	152 754	16 597	4 000	1 884	2	1
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	9	152 098	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) <sup>1</sup> .....	9	141 354	15 436	3 687	1 716	—	—
533	Variety stores .....	3	(D)	(D)	(D)	(D)	—	1
539	Miscellaneous general merchandise stores .....	7	(D)	(D)	(D)	(D)	2	—
54	Food stores .....	99	206 292	16 924	3 880	1 763	25	7
541	Grocery stores .....	74	201 690	16 174	3 710	1 621	14	2
542	Meat and fish (seafood) markets .....	—	—	—	—	—	—	—
546	Retail bakeries .....	8	1 269	349	90	60	4	2
543, 4, 5, 9	Other food stores .....	17	3 333	401	80	82	7	3
55 ex. 554	Automotive dealers .....	83	236 410	21 138	4 520	1 059	16	5
551	New and used car dealers .....	16	193 172	16 151	3 359	683	1	1
552	Used car dealers .....	21	15 005	691	150	60	9	3
553	Auto and home supply stores .....	34	20 536	3 517	842	249	3	1
555, 6, 7, 9	Miscellaneous automotive dealers .....	12	7 697	779	169	67	3	—
554	Gasoline service stations .....	93	81 264	5 186	1 280	533	24	5
56	Apparel and accessory stores .....	102	39 676	5 174	1 229	723	11	2
561	Men's and boys' clothing stores .....	10	4 458	806	212	72	—	—
562, 3	Women's clothing and specialty stores .....	44	15 945	2 017	444	300	7	1
562	Women's clothing stores .....	43	(D)	(D)	(D)	(D)	7	1
563	Women's accessory and specialty stores .....	1	(D)	(D)	(D)	(D)	—	—
565	Family clothing stores .....	11	8 638	1 094	266	171	—	—
566	Shoe stores .....	25	9 028	983	237	130	—	1
564, 9	Other apparel and accessory stores .....	12	1 607	274	70	50	4	—
57	Furniture and homefurnishings stores .....	65	48 193	7 766	1 834	487	18	2
5712	Furniture stores .....	16	22 643	3 971	1 001	232	5	—
5713, 4, 9	Homefurnishings stores .....	17	(D)	(D)	(D)	(D)	3	1
572	Household appliance stores .....	6	(D)	(D)	(D)	(D)	1	1
573	Radio, television, computer, and music stores .....	26	12 128	1 612	384	132	9	—
58	Eating and drinking places .....	300	109 460	27 548	6 479	4 587	111	34
5812	Eating places .....	252	102 412	25 900	6 049	4 318	87	29
5813	Drinking places .....	48	7 048	1 648	430	269	24	5
591	Drug and proprietary stores .....	32	44 969	5 566	1 332	507	3	—

See footnotes at end of table.



**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>TOPEKA, KS MSA—Con.</b>							
59 ex. 591	Miscellaneous retail stores -----	250	72 222	11 587	2 801	1 403	124	21
592	Liquor stores -----	61	14 074	871	207	185	54	6
593	Used merchandise stores -----	16	1 817	488	132	61	9	1
594	Miscellaneous shopping goods stores -----	101	34 160	5 615	1 363	596	40	10
5941	Sporting goods stores and bicycle shops -----	14	(D)	(D)	(D)	(D)	6	—
5942, 3	Book, stationery stores -----	6	(D)	(D)	(D)	(D)	1	1
5944	Jewelry stores -----	17	6 824	1 350	353	119	7	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	64	17 659	2 749	656	354	26	8
596	Nonstore retailers -----	16	10 568	2 128	526	281	5	—
598	Fuel dealers -----	5	884	148	36	9	1	—
5992	Florists -----	15	4 145	1 154	260	121	4	—
5993	Tobacco stores and stands -----	1	(D)	(D)	(D)	(D)	—	—
5994	News dealers and newsstands -----	2	(D)	(D)	(D)	(D)	—	—
5995	Optical goods stores -----	5	628	76	17	9	1	2
5999	Miscellaneous retail stores, n.e.c. -----	28	(D)	(D)	(D)	(D)	10	2
	<b>WICHITA, KS MSA</b>							
	Retail trade -----	3 093	2 936 163	360 317	85 465	39 347	938	209
52	Building materials and garden supplies stores -----	162	187 774	26 290	6 271	1 603	35	7
521, 3	Building materials and supply stores -----	85	156 104	20 949	5 098	1 122	18	2
521	Lumber and other building materials dealers -----	61	148 801	19 837	4 829	1 035	7	2
523	Paint, glass, and wallpaper stores -----	24	7 303	1 112	269	87	11	—
525	Hardware stores -----	37	13 204	2 129	515	189	9	2
526	Retail nurseries, lawn and garden supply stores -----	32	11 350	2 439	481	243	8	3
527	Mobile home dealers -----	8	7 116	773	177	49	—	—
53	General merchandise stores -----	59	430 101	42 894	9 982	4 378	7	3
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	21	356 871	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) <sup>1</sup> -----	21	332 567	35 760	8 173	3 615	—	—
533	Variety stores -----	17	12 592	1 753	425	207	2	1
539	Miscellaneous general merchandise stores -----	21	84 942	5 381	1 384	556	5	2
54	Food stores -----	290	581 084	55 858	13 505	5 210	74	25
541	Grocery stores -----	198	563 805	52 495	12 763	4 658	40	14
542	Meat and fish (seafood) markets -----	15	(D)	(D)	(D)	(D)	7	1
546	Retail bakeries -----	45	(D)	(D)	(D)	(D)	16	8
543, 4, 5, 9	Other food stores -----	32	5 152	845	190	162	11	2
543	Fruit and vegetable markets -----	1	(D)	(D)	(D)	(D)	—	—
544	Candy, nut, and confectionery stores -----	14	(D)	(D)	(D)	(D)	5	—
545	Dairy products stores -----	2	(D)	(D)	(D)	(D)	—	1
549	Miscellaneous food stores -----	15	(D)	(D)	(D)	(D)	6	1
55 ex. 554	Automotive dealers -----	212	605 070	51 801	11 969	2 723	55	7
551	New and used car dealers -----	51	511 673	39 741	9 284	1 878	6	2
552	Used car dealers -----	39	25 433	2 385	565	177	23	—
553	Auto and home supply stores -----	93	45 652	7 520	1 636	515	19	4
553 pt.	Tire, battery, and accessory dealers -----	78	(D)	(D)	(D)	(D)	17	2
553 pt.	Other auto and home supply stores -----	15	(D)	(D)	(D)	(D)	2	2
555, 6, 7, 9	Miscellaneous automotive dealers -----	29	22 312	2 155	484	153	7	1
555	Boat dealers -----	9	6 403	565	127	41	1	—
556	Recreational vehicle dealers -----	9	9 073	785	173	44	4	1
557	Motorcycle dealers -----	8	(D)	(D)	(D)	(D)	1	—
559	Automotive dealers, n.e.c. -----	3	(D)	(D)	(D)	(D)	1	—
554	Gasoline service stations -----	251	213 830	15 307	3 603	1 524	71	9
56	Apparel and accessory stores -----	271	132 504	17 991	4 348	2 198	46	15
561	Men's and boys' clothing stores -----	24	10 192	2 070	521	182	2	—
562, 3	Women's clothing and specialty stores -----	106	44 296	6 006	1 435	872	26	6
562	Women's clothing stores -----	97	40 248	5 421	1 326	827	24	6
563	Women's accessory and specialty stores -----	9	4 048	585	109	45	2	—
565	Family clothing stores -----	28	39 763	4 639	1 138	522	4	5
566	Shoe stores -----	87	31 790	4 474	1 066	507	8	1
566 pt.	Men's shoe stores -----	9	(D)	(D)	(D)	(D)	—	—
566 pt.	Women's shoe stores -----	21	6 740	1 262	304	125	—	—
566 pt.	Children's and juveniles' shoe stores -----	3	(D)	(D)	(D)	(D)	—	—
566 pt.	Family shoe stores -----	54	22 509	2 818	661	343	8	1
564, 9	Other apparel and accessory stores -----	26	6 463	802	188	115	6	3
564	Children's and infants' wear stores -----	11	4 403	445	98	69	1	3
569	Miscellaneous apparel and accessory stores -----	15	2 060	357	90	46	5	—

See footnotes at end of table.

**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

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1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>WICHITA, KS MSA—Con.</b>							
57	<b>Furniture and homefurnishings stores</b> .....	221	131 957	18 421	4 348	1 333	56	6
5712	Furniture stores .....	54	40 983	5 862	1 476	372	15	—
5713, 4, 9	Homefurnishings stores .....	54	21 339	3 372	790	286	17	2
5713	Floor covering stores .....	23	13 913	2 059	465	118	7	1
5714	Drapery and upholstery stores .....	9	1 560	324	82	32	7	1
5719	Miscellaneous homefurnishings stores .....	22	5 866	989	243	136	3	—
572	Household appliance stores .....	28	10 014	1 598	345	124	9	1
573	Radio, television, computer, and music stores .....	85	59 621	7 589	1 737	551	15	3
5731, 4	Radio, television, electronics, and computer stores .....	62	44 376	5 918	1 346	402	10	2
5735	Record and prerecorded tape stores .....	10	6 190	464	104	65	1	1
5736	Musical instrument stores .....	13	9 055	1 207	287	84	4	—
58	<b>Eating and drinking places</b> .....	863	324 174	87 051	20 836	15 770	267	74
5812	Eating places .....	774	312 736	84 844	20 253	15 381	226	64
5812 pt.	Restaurants and lunchrooms .....	319	121 656	36 421	9 101	6 449	108	31
5812 pt.	Cafeterias .....	27	18 850	5 401	1 358	636	3	3
5812 pt.	Refreshment places .....	365	152 015	37 098	8 465	7 381	104	27
5812 pt.	Other eating places .....	63	20 215	5 924	1 329	915	11	3
5813	Drinking places .....	89	11 438	2 207	583	389	41	10
591	<b>Drug and proprietary stores</b> .....	82	70 691	9 462	2 267	825	10	3
591 pt.	Drug stores .....	81	(D)	(D)	(D)	(D)	10	3
591 pt.	Proprietary stores .....	1	(D)	(D)	(D)	(D)	—	—
59 ex. 591	<b>Miscellaneous retail stores</b> .....	682	258 978	35 242	8 336	3 783	317	60
592	Liquor stores .....	145	43 588	2 453	587	457	131	10
593	Used merchandise stores .....	38	6 603	1 752	414	187	14	2
594	Miscellaneous shopping goods stores .....	256	92 013	13 562	3 264	1 597	76	25
5941	Sporting goods stores and bicycle shops .....	60	22 110	2 643	597	292	16	6
5941 pt.	General line sporting goods stores .....	22	7 440	1 134	270	131	6	1
5941 pt.	Specialty line sporting goods stores .....	38	14 670	1 509	327	161	10	5
5942	Book stores .....	15	(D)	(D)	(D)	(D)	3	2
5943	Stationery stores .....	9	(D)	(D)	(D)	(D)	1	1
5944	Jewelry stores .....	50	19 857	3 743	921	337	10	4
5945	Hobby, toy, and game shops .....	17	9 809	1 130	316	119	5	1
5946	Camera and photographic supply stores .....	9	2 257	429	83	30	3	—
5947	Gift, novelty, and souvenir shops .....	72	12 837	1 982	496	304	30	9
5948	Luggage and leather goods stores .....	4	917	139	26	10	—	—
5949	Sewing, needlework, and piece goods stores .....	20	7 316	906	192	150	8	2
596	<b>Nonstore retailers</b> .....	53	70 038	7 732	1 785	649	15	2
5961	Catalog and mail-order houses .....	14	44 479	2 357	557	237	2	2
5962	Merchandising machine operators .....	13	14 166	2 752	615	201	1	—
5963	Direct selling establishments .....	26	11 393	2 623	613	211	12	—
598	<b>Fuel dealers</b> .....	12	9 343	1 611	400	109	2	—
5983	Fuel oil dealers .....	1	(D)	(D)	(D)	(D)	—	—
5984	Liquefied petroleum gas (bottled gas) dealers .....	10	(D)	(D)	(D)	(D)	1	—
5989	Fuel dealers, n.e.c. ....	1	(D)	(D)	(D)	(D)	1	—
5992	Florists .....	74	11 828	2 793	670	358	48	9
5993	Tobacco stores and stands .....	4	(D)	(D)	(D)	(D)	1	—
5994	News dealers and newsstands .....	7	(D)	(D)	(D)	(D)	—	3
5995	Optical goods stores .....	32	6 662	1 714	370	120	6	3
5999	<b>Miscellaneous retail stores, n.e.c.</b> .....	61	16 928	3 328	770	261	24	6
5999 pt.	Pet shops .....	13	3 385	507	121	65	9	—
5999 pt.	Typewriter stores .....	—	—	—	—	—	—	—
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	48	13 543	2 821	649	196	15	6

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.



**Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987**

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1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>Retail trade</b> .....	<b>8 803</b>	<b>5 166 643</b>	<b>577 265</b>	<b>136 800</b>	<b>71 274</b>	<b>4 124</b>	<b>784</b>
52	<b>Building materials and garden supplies stores</b> .....	<b>603</b>	<b>316 703</b>	<b>39 775</b>	<b>9 389</b>	<b>3 161</b>	<b>203</b>	<b>34</b>
521, 3	Building materials and supply stores .....	353	217 987	27 549	6 653	1 993	91	21
521	Lumber and other building materials dealers .....	291	202 446	25 212	6 105	1 808	59	18
523	Paint, glass, and wallpaper stores .....	62	15 541	2 337	548	185	32	3
525	Hardware stores .....	159	51 879	6 847	1 625	730	83	9
526	Retail nurseries, lawn and garden supply stores .....	52	18 175	2 809	519	254	23	4
527	Mobile home dealers .....	39	28 662	2 570	592	184	6	-
53	<b>General merchandise stores</b> .....	<b>250</b>	<b>614 873</b>	<b>62 392</b>	<b>15 479</b>	<b>8 082</b>	<b>57</b>	<b>11</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	54	470 714	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	54	451 307	45 389	11 155	5 752	-	-
533	Variety stores .....	72	39 711	4 893	1 350	765	23	2
539	Miscellaneous general merchandise stores .....	124	123 855	12 110	2 974	1 565	34	9
54	<b>Food stores</b> .....	<b>993</b>	<b>1 219 580</b>	<b>105 027</b>	<b>25 477</b>	<b>11 685</b>	<b>444</b>	<b>98</b>
541	Grocery stores .....	784	1 188 788	100 040	24 316	10 833	300	70
542	Meat and fish (seafood) markets .....	55	10 704	1 615	392	207	35	5
546	Retail bakeries .....	97	8 770	2 117	486	408	72	15
543, 4, 5, 9	Other food stores .....	57	11 318	1 255	283	237	37	8
543	Fruit and vegetable markets .....	5	(D)	(D)	(D)	(D)	4	-
544	Candy, nut, and confectionery stores .....	14	(D)	(D)	(D)	(D)	8	3
545	Dairy products stores .....	13	(D)	(D)	(D)	(D)	9	1
549	Miscellaneous food stores .....	25	3 212	348	85	64	16	4
55 ex. 554	<b>Automotive dealers</b> .....	<b>770</b>	<b>1 097 716</b>	<b>92 982</b>	<b>21 654</b>	<b>5 999</b>	<b>239</b>	<b>56</b>
551	New and used car dealers .....	274	898 634	67 097	15 653	3 999	42	13
552	Used car dealers .....	81	38 657	3 108	727	244	37	9
553	Auto and home supply stores .....	342	123 690	19 208	4 469	1 447	135	30
553 pt.	Tire, battery, and accessory dealers .....	280	99 537	16 189	3 767	1 184	106	26
553 pt.	Other auto and home supply stores .....	62	24 153	3 019	702	263	29	4
555, 6, 7, 9	Miscellaneous automotive dealers .....	73	36 735	3 569	805	309	25	4
555	Boat dealers .....	15	6 448	714	162	64	6	-
556	Recreational vehicle dealers .....	21	15 234	1 315	296	118	7	1
557	Motorcycle dealers .....	31	12 303	1 174	257	104	12	3
559	Automotive dealers, n.e.c. ....	6	2 750	366	90	23	-	-
554	<b>Gasoline service stations</b> .....	<b>944</b>	<b>568 401</b>	<b>40 346</b>	<b>9 514</b>	<b>4 392</b>	<b>448</b>	<b>60</b>
56	<b>Apparel and accessory stores</b> .....	<b>681</b>	<b>198 080</b>	<b>25 511</b>	<b>5 989</b>	<b>3 559</b>	<b>251</b>	<b>72</b>
561	Men's and boys' clothing stores .....	84	16 858	2 727	683	361	31	4
562, 3	Women's clothing and specialty stores .....	264	57 318	7 454	1 749	1 285	117	31
562	Women's clothing stores .....	253	(D)	(D)	(D)	(D)	111	29
563	Women's accessory and specialty stores .....	11	(D)	(D)	(D)	(D)	6	2
565	Family clothing stores .....	128	82 392	9 778	2 278	1 148	34	12
566	Shoe stores .....	148	36 267	4 891	1 124	621	30	19
566 pt.	Men's shoe stores .....	5	2 837	313	51	25	1	1
566 pt.	Women's shoe stores .....	26	4 234	738	182	92	5	1
566 pt.	Children's and juveniles' shoe stores .....	-	-	-	-	-	-	-
566 pt.	Family shoe stores .....	117	29 196	3 840	891	504	24	17
564, 9	Other apparel and accessory stores .....	57	5 245	661	155	144	39	6
564	Children's and infants' wear stores .....	35	3 156	326	77	84	26	3
569	Miscellaneous apparel and accessory stores .....	22	2 089	335	78	60	13	3
57	<b>Furniture and home furnishings stores</b> .....	<b>588</b>	<b>193 740</b>	<b>28 930</b>	<b>7 029</b>	<b>2 533</b>	<b>262</b>	<b>36</b>
5712	Furniture stores .....	192	75 044	12 017	2 845	938	71	13
5713, 4, 9	Home furnishings stores .....	111	29 717	4 449	1 034	425	52	9
5713	Floor covering stores .....	77	24 011	3 688	852	296	30	7
5714	Drapery and upholstery stores .....	11	865	142	32	26	11	-
5719	Miscellaneous home furnishings stores .....	23	4 841	619	150	103	11	2
572	Household appliance stores .....	117	34 529	4 767	1 120	437	71	8
573	Radio, television, computer, and music stores .....	168	54 450	7 697	2 030	733	68	6
5731, 4	Radio, television, electronics, and computer stores .....	124	40 723	5 594	1 479	514	58	3
5735	Record and prerecorded tape stores .....	13	3 385	381	100	51	2	-
5736	Musical instrument stores .....	31	10 342	1 722	451	168	8	3
58	<b>Eating and drinking places</b> .....	<b>2 122</b>	<b>472 713</b>	<b>119 069</b>	<b>27 152</b>	<b>24 053</b>	<b>1 134</b>	<b>256</b>
5812	Eating places .....	1 846	447 526	114 848	26 037	22 967	947	233
5812 pt.	Restaurants and lunchrooms .....	911	166 384	46 076	10 678	9 513	559	116
5812 pt.	Cafeterias .....	34	17 233	4 414	883	644	13	-
5812 pt.	Refreshment places .....	771	235 529	55 246	12 463	11 360	324	99
5812 pt.	Other eating places .....	130	28 380	9 112	2 013	1 450	51	18
5813	Drinking places .....	276	25 187	4 221	1 115	1 086	187	23
591	<b>Drug and proprietary stores</b> .....	<b>319</b>	<b>157 562</b>	<b>20 941</b>	<b>4 991</b>	<b>2 196</b>	<b>109</b>	<b>24</b>
591 pt.	Drug stores .....	306	(D)	(D)	(D)	(D)	100	23
591 pt.	Proprietary stores .....	13	(D)	(D)	(D)	(D)	9	1

See footnotes at end of table.

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							Individual proprietor- ships (number)	Partner- ships (number)
59 ex. 591	Miscellaneous retail stores.....	1 533	327 275	42 292	10 126	5 614	977	137
592	Liquor stores.....	385	61 370	3 960	950	866	349	31
593	Used merchandise stores.....	68	8 802	1 550	365	214	38	5
594	Miscellaneous shopping goods stores.....	530	97 610	14 978	3 584	2 269	277	60
5941	Sporting goods stores and bicycle shops.....	88	21 181	2 482	568	322	45	11
5941 pt.	General line sporting goods stores.....	50	14 193	1 734	418	216	22	5
5941 pt.	Specialty line sporting goods stores.....	38	6 988	748	150	106	23	6
5942	Book stores.....	50	(D)	(D)	(D)	(D)	16	7
5943	Stationery stores.....	20	(D)	(D)	(D)	(D)	9	3
5944	Jewelry stores.....	121	25 027	4 386	1 061	505	51	7
5945	Hobby, toy, and game shops.....	44	4 548	503	122	111	30	6
5946	Camera and photographic supply stores.....	9	(D)	(D)	(D)	(D)	4	—
5947	Gift, novelty, and souvenir shops.....	136	16 604	2 616	597	444	79	18
5948	Luggage and leather goods stores.....	3	(D)	(D)	(D)	(D)	3	—
5949	Sewing, needlework, and piece goods stores.....	59	(D)	(D)	(D)	(D)	40	8
596	Nonstore retailers.....	119	73 846	9 337	2 238	809	61	8
5961	Catalog and mail-order houses.....	60	(D)	(D)	(D)	(D)	38	2
5962	Merchandising machine operators.....	21	(D)	(D)	(D)	(D)	5	4
5963	Direct selling establishments.....	38	(D)	(D)	(D)	(D)	18	2
598	Fuel dealers.....	97	(D)	(D)	(D)	(D)	27	3
5983	Fuel oil dealers.....	21	(D)	(D)	(D)	(D)	8	1
5984	Liquefied petroleum gas (bottled gas) dealers.....	75	(D)	(D)	(D)	(D)	19	1
5989	Fuel dealers, n.e.c.....	1	(D)	(D)	(D)	(D)	—	1
5992	Florists.....	178	20 869	4 018	977	690	132	20
5993	Tobacco stores and stands.....	2	(D)	(D)	(D)	(D)	1	—
5994	News dealers and newsstands.....	5	(D)	(D)	(D)	(D)	1	1
5995	Optical goods stores.....	30	3 437	801	197	76	17	1
5999	Miscellaneous retail stores, n.e.c.....	119	14 119	2 526	516	258	74	8
5999 pt.	Pet shops.....	13	1 376	149	37	30	11	—
5999 pt.	Typewriter stores.....	3	(D)	(D)	(D)	(D)	2	—
5999 pt.	Other miscellaneous retail stores, n.e.c.....	103	(D)	(D)	(D)	(D)	61	8

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

Geographic area	Rank <sup>1</sup>	Cumulative		Geographic area	Rank <sup>1</sup>	Cumulative	
		Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Percent of State total
<b>Kansas</b> .....	<b>(X)</b>	<b>13 396 598</b>	<b>100.0</b>	<b>Kansas—Con.</b>			
Wichita.....	1	2 399 202	17.9	Ottawa.....	30	74 294	75.8
Overland Park.....	2	1 254 844	27.3	Chanute.....	31	74 034	76.4
Topeka.....	3	1 037 966	35.0	Fort Scott.....	32	71 254	76.9
Kansas City.....	4	687 253	40.2	Winfield.....	33	70 649	77.5
Olathe.....	5	428 979	43.4	Atchison.....	34	62 414	77.9
Lawrence.....	6	371 404	46.1	Pratt.....	35	61 964	78.4
Salina.....	7	357 210	48.8	Augusta.....	36	55 347	78.8
Hutchinson.....	8	329 954	51.3	Bonner Springs ▲.....	37	54 205	79.2
Lenexa.....	9	311 845	53.6	Wellington.....	38	50 608	79.6
Manhattan ▲.....	10	273 585	55.6	Park City.....	39	49 903	80.0
Shawnee.....	11	229 652	57.3	Paola.....	40	48 970	80.3
Garden City.....	12	193 970	58.8	Derby.....	41	46 973	80.7
Leavenworth.....	13	186 719	60.2	Abilene.....	42	43 138	81.0
Emporia.....	14	183 979	61.6	Concordia.....	43	42 942	81.3
Dodge City.....	15	178 363	62.9	Iola.....	44	40 809	81.6
Merriam.....	16	171 985	64.2	Colby.....	45	40 335	81.9
Hays.....	17	169 626	65.4	Roeland Park.....	46	35 506	82.2
Great Bend.....	18	158 027	66.6	Beloit.....	47	35 111	82.4
Junction City.....	19	150 436	67.7	Marysville.....	48	34 096	82.7
Pittsburg.....	20	133 291	68.7	Leawood.....	49	33 927	83.0
Mission.....	21	117 054	69.6	Ulysses.....	50	31 510	83.2
Newton.....	22	115 969	70.5	Holton.....	51	31 342	83.4
McPherson.....	23	102 859	71.2	Clay Center.....	52	30 814	83.7
Prairie Village.....	24	101 060	72.0	Russell.....	53	29 556	83.9
Coffeyville.....	25	95 500	72.7	Lamed.....	54	26 816	84.1
Independence.....	26	92 464	73.4	Scott City.....	55	26 295	84.3
Arkansas City.....	27	86 758	74.0	Kingman.....	56	23 076	84.4
El Dorado.....	28	85 144	74.7	Phillipsburg.....	57	22 087	84.6
Parsons.....	29	81 835	75.3	Hiawatha.....	58	21 920	84.8

See footnotes at end of table.



**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Kansas—Con.					Kansas—Con.				
Lyons .....	59	21 150	11 377 978	84.9	Neodesha .....	78	12 306	11 690 108	87.3
Wamego .....	60	21 126	11 399 104	85.1	Andover .....	79	11 990	11 702 098	87.4
Osage City .....	61	20 561	11 419 665	85.2	Valley Center .....	80	10 356	11 712 454	87.4
Baxter Springs .....	62	19 433	11 439 098	85.4	Lindsborg .....	81	9 193	11 721 647	87.5
Garrett .....	63	19 373	11 458 471	85.5	Hesston .....	82	9 183	11 730 830	87.6
Hillsboro .....	64	18 794	11 477 265	85.7	Hoisington .....	83	8 599	11 739 429	87.6
Fredonia .....	65	18 228	11 495 493	85.8	Galena .....	84	7 062	11 746 491	87.7
Columbus .....	66	18 013	11 513 506	85.9	Edwardsville .....	85	6 646	11 753 137	87.7
Fairway .....	67	17 661	11 531 167	86.1	Ellinwood .....	86	6 141	11 759 278	87.8
Belleville .....	68	16 189	11 547 356	86.2	Cherryvale .....	87	5 409	11 764 687	87.8
Eureka .....	69	15 992	11 563 348	86.3	Baldwin City .....	88	4 429	11 769 116	87.9
Mulvane ▲ .....	70	15 770	11 579 118	86.4	Eudora .....	89	3 989	11 773 105	87.9
Burlington .....	71	15 502	11 594 620	86.5	Frontenac .....	90	2 902	11 776 007	87.9
Girard .....	72	14 951	11 609 571	86.7	Mission Hills .....	91	1 620	11 777 627	87.9
Anthony .....	73	14 745	11 624 316	86.8	Goodland .....	(X)	(D)	(X)	(X)
Haysville .....	74	14 040	11 638 356	86.9	Hugoton .....	(X)	(D)	(X)	(X)
Lansing .....	75	13 662	11 652 018	87.0	Liberal .....	(X)	(D)	(X)	(X)
Herington .....	76	13 357	11 665 375	87.1	Norton .....	(X)	(D)	(X)	(X)
Osawatomie .....	77	12 427	11 677 802	87.2					

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

**Table 11. Counties Ranked by Volume of Sales: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Kansas -----	(X)	13 396 598	13 396 598	100.0	Kansas—Con.				
Johnson -----	1	2 778 223	2 778 223	20.7	Clay -----	46	33 933	12 484 570	93.2
Sedgwick -----	2	2 619 067	5 397 290	40.3	Grant -----	47	33 686	12 518 256	93.4
Shawnee -----	3	1 063 253	6 460 543	48.2	Wilson -----	48	32 834	12 551 090	93.7
Wyandotte -----	4	753 194	7 213 737	53.8	Rice -----	49	30 647	12 581 737	93.9
Douglas -----	5	383 320	7 597 057	56.7	Norton -----	50	30 036	12 611 773	94.1
Reno -----	6	383 309	7 980 366	59.6	Harper -----	51	29 585	12 641 358	94.4
Saline -----	7	366 414	8 346 780	62.3	Pawnee -----	52	28 400	12 669 758	94.6
Riley -----	8	318 520	8 665 300	64.7	Coffey -----	53	27 412	12 697 170	94.8
Leavenworth -----	9	227 679	8 892 979	66.4	Barber -----	54	27 247	12 724 417	95.0
Montgomery -----	10	209 286	9 102 265	67.9	Scott -----	55	26 295	12 750 712	95.2
Finney -----	11	203 196	9 305 461	69.5	Kingman -----	56	26 260	12 776 972	95.4
Ellis -----	12	192 042	9 497 503	70.9	Phillips -----	57	24 402	12 801 374	95.6
Lyon -----	13	188 139	9 685 642	72.3	Logan -----	58	22 304	12 823 678	95.7
Ford -----	14	182 000	9 867 642	73.7	Doniphan -----	59	22 227	12 845 905	95.9
Barton -----	15	180 365	10 048 007	75.0	Greenwood -----	60	22 184	12 868 089	96.1
Butler -----	16	175 536	10 223 543	76.3	Morris -----	61	21 258	12 889 347	96.2
Cowley -----	17	165 160	10 388 703	77.5	Anderson -----	62	20 810	12 910 157	96.4
Crawford -----	18	160 477	10 549 180	78.7	Ellsworth -----	63	20 751	12 930 908	96.5
Geary -----	19	153 450	10 702 630	79.9	Ottawa -----	64	20 483	12 951 391	96.7
Harvey -----	20	141 560	10 844 190	80.9	Rooks -----	65	20 282	12 971 673	96.8
Seward -----	21	139 969	10 984 159	82.0	Jefferson -----	66	20 009	12 991 682	97.0
McPherson -----	22	129 355	11 113 514	83.0	Republic -----	67	19 962	13 011 644	97.1
Labette -----	23	100 633	11 214 147	83.7	Washington -----	68	19 550	13 031 194	97.3
Franklin -----	24	88 522	11 302 669	84.4	Osborne -----	69	18 843	13 050 037	97.4
Miami -----	25	88 123	11 390 792	85.0	Smith -----	70	17 859	13 067 896	97.5
Sumner -----	26	86 692	11 477 484	85.7	Linn -----	71	17 508	13 085 404	97.7
Neosho -----	27	85 864	11 563 348	86.3	Trego -----	72	16 558	13 101 962	97.8
Bourbon -----	28	74 394	11 637 742	86.9	Graham -----	73	15 974	13 117 936	97.9
Atchison -----	29	66 099	11 703 841	87.4	Wabaunsee -----	74	14 871	13 132 807	98.0
Dickinson -----	30	65 568	11 769 409	87.9	Kiowa -----	75	13 740	13 146 547	98.1
Pratt -----	31	63 635	11 833 044	88.3	Gove -----	76	13 478	13 160 025	98.2
Sherman -----	32	53 797	11 886 841	88.7	Decatur -----	77	13 244	13 173 269	98.3
Cherokee -----	33	53 127	11 939 968	89.1	Stevens -----	78	13 126	13 186 395	98.4
Allen -----	34	50 309	11 990 277	89.5	Ness -----	79	12 981	13 199 376	98.5
Cloud -----	35	50 190	12 040 467	89.9	Cheyenne -----	80	12 548	13 211 924	98.6
Marshall -----	36	48 509	12 088 976	90.2	Morton -----	81	11 377	13 223 301	98.7
Thomas -----	37	47 663	12 136 639	90.6	Stafford -----	82	9 942	13 233 243	98.8
Osage -----	38	42 748	12 179 387	90.9	Lincoln -----	83	9 343	13 242 586	98.9
Manon -----	39	42 199	12 221 586	91.2	Meade -----	84	9 322	13 251 908	98.9
Mitchell -----	40	41 707	12 263 293	91.5	Edwards -----	85	9 306	13 261 214	99.0
Nemaha -----	41	39 374	12 302 667	91.8	Gray -----	86	9 029	13 270 243	99.1
Pottawatomie -----	42	38 647	12 341 314	92.1	Rawlins -----	87	9 029	13 279 272	99.1
Russell -----	43	37 755	12 379 069	92.4	Clark -----	88	8 949	13 288 221	99.2
Jackson -----	44	35 969	12 415 038	92.7	Woodson -----	89	8 358	13 296 579	99.3
Brown -----	45	35 599	12 450 637	92.9	Sheridan -----	90	8 044	13 304 623	99.3

See footnotes at end of table.

**Table 11. Counties Ranked by Volume of Sales: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Kansas—Con.					Kansas—Con.				
Chautauqua -----	91	7 949	13 312 572	99.4					
Lane -----	92	7 282	13 319 854	99.4					
Chase -----	93	7 218	13 327 072	99.5	Comanche -----	99	6 349	13 367 043	99.8
Jewell -----	94	7 078	13 334 150	99.5	Rush -----	100	6 053	13 373 096	99.8
Wichita -----	95	6 761	13 340 911	99.6	Hamilton -----	101	5 447	13 378 543	99.9
					Stanton -----	102	5 431	13 383 974	99.9
Haskell -----	96	6 746	13 347 657	99.6	Elk -----	103	4 992	13 388 966	99.9
Greeley -----	97	6 553	13 354 210	99.7	Wallace -----	104	3 980	13 392 946	100.0
Kearny -----	98	6 484	13 360 694	99.7	Hodgeman -----	105	3 652	13 396 598	100.0

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



# APPENDIX A.

## General Explanation

### CENSUS COVERAGE AND METHODOLOGY

**Structure and method of enumeration**—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consists of firms which were not required to file a regular census return and includes:
  - a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail non-employer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:
  - a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

- b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

**Method of classifying kinds of business**—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.<sup>1</sup> However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.
  - a. All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
  - b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

2. Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

### COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.



**Classifications**—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.<sup>2</sup>

**Geographic areas**—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).<sup>3</sup>

**Nonemployer firms**—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

**Establishments**—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.<sup>2</sup>

## EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

**Firms**—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

<sup>2</sup>To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

<sup>3</sup>Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).



**Sales**—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

**Annual payroll**—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

**First quarter payroll**—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

**Paid employees for pay period including March 12**—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

**Legal form of organization**—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

1. Corporations (including corporate cooperatives).
2. Individual proprietorships.
3. Partnerships.
4. Other types.

**Auxiliary establishments**—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

## KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.



In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

### **Building Materials and Garden Supplies Stores (SIC Major Group 52)**

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

**Lumber and other building materials dealers (SIC 521)**—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

**Paint, glass, and wallpaper stores (SIC 523)**—Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to

contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

**Hardware stores (SIC 525)**—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

**Retail nurseries, lawn and garden supply stores (SIC 526)**—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

**Mobile home dealers (SIC 527)**—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

### **General Merchandise Stores (SIC Major Group 53)**

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

**Department stores (SIC 531)**—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

1. Furniture, homefurnishings, appliances, and radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.



The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

**Conventional department stores (SIC 531 pt.)**—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. May have a catalog order service.
3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands.
2. Appliances which are serviced by another company.
3. Limited lines of merchandise through seasonal or special catalogs.

**Discount or mass merchandising department stores (SIC 531 pt.)**—Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
2. Provide centralized check-out service.
3. Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
4. Do not have a catalog order service.

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded.
2. Hard goods which are primarily nationally advertised brands.
3. Appliances which are serviced by another company.

**National chain department stores (SIC 531 pt.)**—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. Usually have a catalog order service.
3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded.
2. Appliances which are serviced by their own company.

**Variety stores (SIC 533)**—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

**Miscellaneous general merchandise stores (SIC 539)**—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

### **Food Stores (SIC Major Group 54)**

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.



**Grocery stores (SIC 541)**—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

**Meat and fish (seafood) markets (SIC 542)**—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

**Fruit and vegetable markets (SIC 543)**—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

**Candy, nut, and confectionery stores (SIC 544)**—Establishments primarily selling candy, nuts, and other confections.

**Dairy products stores (SIC 545)**—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

**Retail bakeries (SIC 546)**—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

**Miscellaneous food stores (SIC 549)**—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

### **Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)**

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

**New car dealers (SIC 551)**—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

**Used car dealers (SIC 552)**—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

**Tire, battery, and accessory dealers (SIC 553 pt.)**—Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

**Other auto and home supply stores (SIC 553 pt.)**—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

**Gasoline service stations (SIC 554)**—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.



**Boat dealers (SIC 555)**—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

**Recreational vehicle dealers [n.e.c.] (SIC 556)**—Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

**Motorcycle dealers (SIC 557)**—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

**Automotive dealers, n.e.c. (SIC 559)**—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

## **Apparel and Accessory Stores (SIC Major Group 56)**

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

**Men's and boys' clothing stores (SIC 561)**—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

**Women's clothing stores (SIC 562)**—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

**Women's accessory and specialty stores (SIC 563)**—Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

**Children's and infants' wear stores (SIC 564)**—Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

**Family clothing stores (SIC 565)**—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

**Men's shoe stores (SIC 566 pt.)**—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

**Women's shoe stores (SIC 566 pt.)**—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

**Children's and juveniles' shoe stores (SIC 566 pt.)**—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.



**Family shoe stores (SIC 566 pt.)**—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

**Miscellaneous apparel and accessory stores (SIC 569)**—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

### **Furniture and Homefurnishings Stores (SIC Major Group 57)**

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

**Furniture stores (SIC 5712)**—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

**Floor covering stores (SIC 5713)**—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

**Drapery and upholstery stores (SIC 5714)**—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

**Miscellaneous homefurnishings stores (SIC 5719)**—Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

**Household appliance stores (SIC 572)**—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

**Radio, television, and electronics stores (SIC 5731)**—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

**Computer and software stores (SIC 5734)**—Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

**Record and prerecorded tape stores (SIC 5735)**—Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

**Musical instrument stores (SIC 5736)**—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.



## **Eating and Drinking Places (SIC Major Group 58)**

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

**Restaurants and lunchrooms (SIC 5812 pt.)**—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

**Social caterers (SIC 5812 pt.)**—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

**Cafeterias (SIC 5812 pt.)**—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

**Refreshment places (SIC 5812 pt.)**—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

**Contract feeding (SIC 5812 pt.)**—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

**Ice cream and frozen custard stands (SIC 5812 pt.)**—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

**Drinking places (SIC 5813)**—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

## **Miscellaneous Retail Stores (SIC Major Group 59)**

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

**Drug stores (SIC 591 pt.)**—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

**Proprietary stores (SIC 591 pt.)**—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

**Liquor stores (SIC 592)**—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

**Used merchandise stores (SIC 593)**—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.



**General line sporting goods stores (SIC 5941 pt.)**—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

**Specialty line sporting goods stores (SIC 5941 pt.)**—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

**Book stores (SIC 5942)**—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

**Stationery stores (SIC 5943)**—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

**Jewelry stores (SIC 5944)**—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

**Hobby, toy, and game shops (SIC 5945)**—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

**Camera and photographic supply stores (SIC 5946)**—Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

**Gift, novelty, and souvenir shops (SIC 5947)**—Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

**Luggage and leather goods stores (SIC 5948)**—Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

**Sewing, needlework, and piece goods stores (SIC 5949)**—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

**Catalog and mail-order houses (SIC 5961)**—Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mail-order houses. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

**Merchandising machine operators (SIC 5962)**—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

**Direct selling establishments (SIC 5963)**—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"



is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

**Fuel oil dealers (SIC 5983)**—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

**Liquefied petroleum gas (bottled gas) dealers (SIC 5984)**—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

**Fuel dealers, n.e.c. (SIC 5989)**—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

**Florists (SIC 5992)**—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

**Tobacco stores and stands (SIC 5993)**—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

**News dealers and newsstands (SIC 5994)**—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

**Optical goods stores (SIC 5995)**—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

**Miscellaneous retail stores, n.e.c. (SIC 5999)**—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.





# APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS

## 1987 CENSUS OF RETAIL TRADE

OMB APPROVAL NO. 0607-0528; EXPIRES 08/89

**NOTICE** — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS  
1201 East Tenth Street  
Jeffersonville, IN 47134

**DUE DATE: FEBRUARY 15, 1988**

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

**NOTE** — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5502

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

### Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES

2 ☐ NO — Enter current EI No. \_\_\_\_\_ (9 digits)

### Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

**NOTE:** P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change. ☒

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES

3 ☐ No legal boundaries

2 ☐ NO

4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough

3 ☐ Other or don't know

2 ☐ Town or township

d. Name of county where physically located

### Item 3 — OPERATIONAL STATUS

Number of months

a. How many months during 1987 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 1 ☐ In operation

2 ☐ Temporarily or seasonally inactive

3 ☐ Ceased operation — Give date \_\_\_\_\_

4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below ☒

Figures only

Month Day Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

### Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 1 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association (taxable)

4 ☐ Cooperative association (tax-exempt)

5 ☐ Governmental — Specify \_\_\_\_\_

6 ☐ Corporation (Do not mark if any form of cooperative association.)

9 ☐ Other — Specify \_\_\_\_\_

### HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.  
Example: If a figure is \$1,125,628, report either

**PREFERRED**  
Acceptable

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	126	
1	126	628

### Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987

Sales of merchandise and other operating receipts EXCLUDING sales (or other) taxes collected

Mil. Thou. Dol.

010

### Item 6 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

(1) Total ANNUAL payroll

Mil. Thou. Dol.

030

(2) FIRST QUARTER payroll (Jan. — Mar.)

031

b. Employment in 1987

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

Number

032

### Item 9 — KIND OF BUSINESS

Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987.

(Categories appropriate to individual form)

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 →

<b>Item 11 — MERCHANDISE LINES</b> Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below).					<b>b. Does this company own or control any other company or companies?</b> 098    1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE  <div style="border: 1px solid black; height: 40px; width: 100%;"></div>																							
<b>HOW TO REPORT PERCENTS</b> If figure is 38.76% of total sales: • Report whole percents → 39 Not acceptable → 38.76					EI No. (9 digits) <div style="border: 1px solid black; width: 150px; height: 20px;"></div>					<b>c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1987?</b> → <div style="border: 1px solid black; width: 100px; height: 20px;"></div>																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th rowspan="2">Merchandise lines</th> <th rowspan="2">Census use</th> <th colspan="4">Estimated sales during 1987</th> </tr> <tr> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> <th>Per-cent</th> </tr> <tr> <td colspan="6" style="text-align: center;">(Categories appropriate to individual form)</td> </tr> </table>					Merchandise lines	Census use	Estimated sales during 1987				Mil.	Thou.	Dol.	Per-cent	(Categories appropriate to individual form)						If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format in REMARKS (or attach a separate sheet) if necessary.												
Merchandise lines	Census use	Estimated sales during 1987																															
		Mil.	Thou.	Dol.	Per-cent																												
(Categories appropriate to individual form)																																	
<b>NOTE</b> Answer item 13 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="4" style="width: 5%; text-align: center; vertical-align: middle;">1</td> <td style="width: 75%;">NAME, ADDRESS, AND ZIP CODE</td> <td style="width: 5%;">1987</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 10%;">Dol.</td> </tr> <tr> <td rowspan="3" style="height: 100px; vertical-align: middle;">KIND-OF-BUSINESS DESCRIPTION</td> <td>Sales</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td>Census use</td> <td>088</td> <td></td> <td></td> </tr> </table>					1	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.	KIND-OF-BUSINESS DESCRIPTION	Sales	081			Annual payroll	082			Census use	088							
1	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.																												
	KIND-OF-BUSINESS DESCRIPTION	Sales	081																														
		Annual payroll	082																														
		Census use	088																														
<b>Item 13 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION</b> <b>a. Is this company owned or controlled by another company?</b> 097    1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE  <div style="border: 1px solid black; height: 40px; width: 100%;"></div>					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="4" style="width: 5%; text-align: center; vertical-align: middle;">2</td> <td style="width: 75%;">NAME, ADDRESS, AND ZIP CODE</td> <td style="width: 5%;">1987</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 10%;">Dol.</td> </tr> <tr> <td rowspan="3" style="height: 100px; vertical-align: middle;">KIND-OF-BUSINESS DESCRIPTION</td> <td>Sales</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td>Census use</td> <td>088</td> <td></td> <td></td> </tr> </table>					2	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.	KIND-OF-BUSINESS DESCRIPTION	Sales	081			Annual payroll	082			Census use	088		
2	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.																												
	KIND-OF-BUSINESS DESCRIPTION	Sales	081																														
		Annual payroll	082																														
		Census use	088																														



# APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CB-
<b>52</b>	<b>BUILDING MATERIALS AND GARDEN SUPPLIES STORES</b>		<b>57</b>	<b>FURNITURE AND HOMEFURNISHINGS STORES</b>	
5211	Lumber and other building materials dealers .....	5201	5712	Furniture stores .....	5701
5231	Paint, glass, and wallpaper stores .....	5202	5713	Floor covering stores .....	5704
5251	Hardware stores .....	5203	5714	Drapery and upholstery stores .....	5705
5261	Retail nurseries, lawn and garden supply stores .....	5204	5719	Miscellaneous homefurnishings stores .....	5705
5271	Mobile home dealers .....	5205			
			5722	Household appliance stores .....	5702
			5731	Radio, television, and electronics stores .....	5702
			5734	Computer and software stores .....	5702
			5735	Record and prerecorded tape stores .....	5703
			5736	Musical instrument stores .....	5703
<b>53</b>	<b>GENERAL MERCHANDISE STORES</b>		<b>58</b>	<b>EATING AND DRINKING PLACES</b>	
5311 pt.	Conventional department stores .....	5301			
5311 pt.	Discount or mass merchandising department stores .....	5301			
5311 pt.	National chain department stores .....	5301			
5331	Variety stores .....	5302			
5399	Miscellaneous general merchandise stores .....	5301			
			5812 pt.	Restaurants and lunchrooms .....	5801
			5812 pt.	Social caterers .....	5801
			5812 pt.	Cafeterias .....	5801
			5812 pt.	Refreshment places .....	5801
			5812 pt.	Contract feeding .....	5802
			5812 pt.	Ice cream, frozen custard stands .....	5801
			5813	Drinking places .....	5801
<b>54</b>	<b>FOOD STORES</b>		<b>59</b>	<b>MISCELLANEOUS RETAIL STORES</b>	
5411	Grocery stores .....	5400			
5423	Meat and fish (seafood) markets .....	5400			
5431	Fruit and vegetable markets .....	5400			
5441	Candy, nut, and confectionery stores .....	5400			
5451	Dairy products stores .....	5400			
5461	Retail bakeries .....	5400			
5499	Miscellaneous food stores .....	5400			
			5912 pt.	Drug stores .....	5901
			5912 pt.	Proprietary stores .....	5901
			5921	Liquor stores .....	5902
			5931	Used merchandise stores .....	5903
			5941 pt.	General line sporting goods stores .....	5904
			5941 pt.	Specialty line sporting goods stores .....	5904
<b>55</b>	<b>AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS</b>				
5511	New and used car dealers .....	5501			
5521	Used car dealers .....	5501			
5531 pt.	Tire, battery, and accessory dealers .....	5502			
5531 pt.	Other auto and home supply stores .....	5502			
			5942	Book stores .....	5905
			5943	Stationery stores .....	5905
			5944	Jewelry stores .....	5906
			5945	Hobby, toy, and game shops .....	5907
			5946	Camera and photographic supply stores .....	5908
			5947	Gift, novelty, and souvenir shops .....	5905
			5948	Luggage and leather goods stores .....	5905
			5949	Sewing, needlework, and piece goods stores .....	5909
			5961 pt.	Department store merchandise—mail-order .....	5910
			5961 pt.	General merchandise, n.e.c.—mail-order .....	5910
			5961 pt.	Other mail-order houses .....	5910
			5962	Merchandising machine operators .....	5902
			5963 pt.	Furniture, homefurnishings, equipment—direct selling .....	5910
			5963 pt.	Mobile food service—direct selling .....	5910
			5963 pt.	Books and stationery—direct selling .....	5910
			5963 pt.	Other direct selling .....	5910
<b>56</b>	<b>APPAREL AND ACCESSORY STORES</b>				
5611	Men's and boys' clothing stores .....	5601			
5621	Women's clothing stores .....	5601			
5631	Women's accessory and specialty stores .....	5601			
5641	Children's and infants' wear stores .....	5601			
5651	Family clothing stores .....	5601			
			5983	Fuel oil dealers .....	5911
			5984	Liquefied petroleum gas (bottled gas) dealers .....	5911
			5989	Fuel dealers, n.e.c. .....	5911
			5992	Florists .....	5912
			5993	Tobacco stores and stands .....	5902
			5994	News dealers and newsstands .....	5902
			5995	Optical goods stores .....	5913
			5999 pt.	Pet shops .....	5914
			5999 pt.	Typewriter stores .....	5905
			5999 pt.	Other retail stores, n.e.c. .....	5916
5661 pt.	Men's shoe stores .....	5602			
5661 pt.	Women's shoe stores .....	5602			
5661 pt.	Children's and juveniles' shoe stores .....	5602			
5661 pt.	Family shoe stores .....	5602			
5699	Miscellaneous apparel and accessory stores .....	5601			





## **APPENDIX D.**

### **Metropolitan Statistical Areas**

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

#### **KANSAS**

##### **Kansas City, MO-KS MSA**

Johnson County, KS  
Leavenworth County, KS  
Miami County, KS  
Wyandotte County, KS  
Cass County, MO  
Clay County, MO  
Jackson County, MO  
Lafayette County, MO  
Platte County, MO  
Ray County, MO

##### **Lawrence, KS MSA**

Douglas County, KS

##### **Topeka, KS MSA**

Shawnee County, KS

##### **Wichita, KS MSA**

Butler County, KS  
Harvey County, KS  
Sedgwick County, KS

# THE HISTORY OF THE CITY OF BOSTON

FROM THE FIRST SETTLEMENT TO THE PRESENT TIME

BY  
JOSEPH NEALE  
OF THE BOSTON BAR



# APPENDIX E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	<b>Retail trade</b> .....	1	1	57	<b>Furniture and home furnishings stores</b> .....	1	1
52	<b>Building materials and garden supplies stores</b> .....	1	0	5712	Furniture stores .....	2	1
521, 3	Building materials and supply stores .....	1	0	5713, 4, 9	Home furnishings stores .....	2	1
521	Lumber and other building materials dealers .....	1	0	5713	Floor covering stores .....	2	1
523	Paint, glass, and wallpaper stores .....	2	1	5714	Drapery and upholstery stores .....	3	2
525	Hardware stores .....	2	1	5719	Miscellaneous home furnishings stores .....	1	0
526	Retail nurseries, lawn and garden supply stores .....	1	1	572	Household appliance stores .....	3	1
527	Mobile home dealers .....	3	1				
53	<b>General merchandise stores</b> .....	0	0	573	Radio, television, computer, and music stores .....	0	1
531	Department stores (incl. leased depts.)³ ⁴ .....	0	0	5731	Radio, television, and electronics stores .....	0	1
531	Department stores (excl. leased depts.)³ .....	0	0	5734	Computer and software stores .....	1	1
531 pt.	Conventional³ .....	0	0	5735	Record and prerecorded tape stores .....	0	0
531 pt.	Discount or mass merchandising³ .....	0	0	5736	Musical instrument stores .....	2	1
531 pt.	National chain³ .....	0	0	58	<b>Eating and drinking places</b> .....	1	1
533	Variety stores .....	0	0	5812	Eating places .....	1	1
539	Miscellaneous general merchandise stores .....	0	0	5812 pt.	Restaurants and lunchrooms .....	2	1
54	<b>Food stores</b> .....	0	1	5812 pt.	Cafeterias .....	0	1
541	Grocery stores .....	0	1	5812 pt.	Refreshment places .....	0	1
542	Meat and fish (seafood) markets .....	2	1	5812 pt.	Other eating places .....	0	1
546	Retail bakeries .....	2	2	5813	Drinking places .....	3	2
546 pt.	Retail bakeries—baking and selling .....	2	2	591	<b>Drug and proprietary stores</b> .....	2	0
546 pt.	Retail bakeries—selling only .....	2	1	591 pt.	Drug stores .....	2	0
543, 4, 5, 9	Other food stores .....	3	2	591 pt.	Proprietary stores .....	6	1
543	Fruit and vegetable markets .....	0	1	59 ex. 591	<b>Miscellaneous retail stores</b> .....	2	1
544	Candy, nut, and confectionery stores .....	3	2	592	Liquor stores .....	5	2
545	Dairy products stores .....	1	3	593	Used merchandise stores .....	0	2
549	Miscellaneous food stores .....	5	2	594	Miscellaneous shopping goods stores .....	1	1
55 ex. 554	<b>Automotive dealers</b> .....	1	1	5941	Sporting goods stores and bicycle shops .....	2	2
551	New and used car dealers .....	1	1	5941 pt.	General line sporting goods stores .....	1	2
552	Used car dealers .....	2	1	5941 pt.	Specialty line sporting goods stores .....	2	1
553	Auto and home supply stores .....	1	1	5942	Book stores .....	1	0
553 pt.	Tire, battery, and accessory dealers .....	2	1	5943	Stationery stores .....	2	1
553 pt.	Other auto and home supply stores .....	1	3	5944	Jewelry stores .....	1	1
555, 6, 7, 9	Miscellaneous automotive dealers .....	1	1	5945	Hobby, toy, and game shops .....	1	1
555	Boat dealers .....	2	1	5946	Camera and photographic supply stores .....	3	0
556	Recreational vehicle dealers .....	0	0	5947	Gift, novelty, and souvenir shops .....	1	1
557	Motorcycle dealers .....	2	2	5948	Luggage and leather goods stores .....	1	2
559	Automotive dealers, n.e.c. .....	2	2	5949	Sewing, needlework, and piece goods stores .....	0	0
554	<b>Gasoline service stations</b> .....	1	1	596	Nonstore retailers .....	0	0
56	<b>Apparel and accessory stores</b> .....	1	1	5961	Catalog and mail-order houses .....	0	0
561	Men's and boys' clothing stores .....	2	2	5962	Merchandising machine operators .....	0	1
562, 3	Women's clothing and specialty stores .....	0	1	5963	Direct selling establishments .....	0	0
562	Women's clothing stores .....	0	1	598	Fuel dealers .....	2	2
563	Women's accessory and specialty stores .....	0	0	5983	Fuel oil dealers .....	(D)	(D)
565	Family clothing stores .....	0	1	5984	Liquefied petroleum gas (bottled gas) dealers .....	1	2
566	Shoe stores .....	1	1	5989	Fuel dealers, n.e.c. .....	(D)	(D)
566 pt.	Men's shoe stores .....	0	3	5992	Florists .....	2	1
566 pt.	Women's shoe stores .....	0	0	5993	Tobacco stores and stands .....	0	1
566 pt.	Children's and juveniles' shoe stores .....	0	0	5994	News dealers and newsstands .....	2	1
566 pt.	Family shoe stores .....	1	1	5995	Optical goods stores .....	1	1
564, 9	Other apparel and accessory stores .....	2	2	5999	Miscellaneous retail stores, n.e.c. .....	2	2
564	Children's and infants' wear stores .....	3	2	5999 pt.	Pet shops .....	6	0
569	Miscellaneous apparel and accessory stores .....	1	3	5999 pt.	Typewriter stores .....	2	0
				5999 pt.	Other miscellaneous retail stores, n.e.c. .....	6	2

‡ Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.





## **APPENDIX F. Geographic Notes**

### **KANSAS**

**Bonner Springs** is in Johnson and Wyandotte Counties; it annexed into Johnson County in April 1983.

**Manhattan** is in Pottawatomie and Riley Counties.

**Mulvane** is in Sedgwick and Sumner Counties.





# APPENDIX G.

## Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		<b>Retail trade—</b>				
		Including used automobile parts and accessories stores <sup>1</sup> .....	16 845	17 256	15 279	15 984
		Excluding used automobile parts and accessories stores <sup>2</sup> .....	16 797	17 220	15 233	15 949
52	52	<b>Building materials and garden supplies stores .....</b>	<b>995</b>	<b>1 085</b>	<b>935</b>	<b>1 028</b>
521, 3	521, 3	Building materials and supply stores .....	560	602	533	571
521	521	Lumber and other building materials dealers .....	432	481	411	457
523	523	Paint, glass, and wallpaper stores .....	128	121	122	114
525	525	Hardware stores .....	258	295	240	276
526	526	Retail nurseries, lawn and garden supply stores .....	121	115	112	110
527	527	Mobile home dealers .....	56	73	50	71
53	53	<b>General merchandise stores .....</b>	<b>404</b>	<b>453</b>	<b>384</b>	<b>437</b>
531	531	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> .....	139	133	137	132
539 pt.	539 pt.	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> .....	118	(NA)	116	(NA)
		Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> .....	21	(NA)	21	(NA)
531	531	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> .....	139	133	137	132
539 pt.	539 pt.	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> .....	118	(NA)	116	(NA)
		Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup> .....	21	(NA)	21	(NA)
533	533	Variety stores .....	110	172	101	170
539	539 pt.	Miscellaneous general merchandise stores <sup>8</sup> .....	155	148	146	135
54	54	<b>Food stores .....</b>	<b>1 766</b>	<b>1 900</b>	<b>1 588</b>	<b>1 767</b>
541	541	Grocery stores .....	1 313	1 456	1 193	1 361
5422, 3	5421	Meat and fish (seafood) markets .....	91	96	85	88
546	546	Retail bakeries .....	206	189	171	176
5462	546 pt.	Retail bakeries—baking and selling .....	198	182	164	170
5463	546 pt.	Retail bakeries—selling only .....	8	7	7	6
543, 4, 5, 9	543, 4, 5, 9	<b>Other food stores .....</b>	<b>156</b>	<b>159</b>	<b>139</b>	<b>142</b>
543	543	Fruit and vegetable markets .....	8	11	7	11
544	544	Candy, nut, and confectionery stores .....	50	33	42	31
545	545	Dairy products stores .....	28	43	25	32
549	549	Miscellaneous food stores .....	70	72	65	68
55 ex. 554	55 ex. 554	<b>Automotive dealers .....</b>	<b>1 300</b>	<b>1 266</b>	<b>1 192</b>	<b>1 206</b>
551	551	New and used car dealers .....	408	470	380	458
552	552	Used car dealers .....	173	107	151	97
553	553	Auto and home supply stores .....	580	536	533	514
553 pt.	553 pt.	Tire, battery, and accessory dealers .....	487	454	444	438
553 pt.	553 pt.	Other auto and home supply stores .....	93	82	89	76
555, 6, 7, 9	555, 6, 7, 9	<b>Miscellaneous automotive dealers .....</b>	<b>139</b>	<b>153</b>	<b>128</b>	<b>137</b>
555	555	Boat dealers .....	34	28	31	24
556	556, 559 pt.	Recreational and utility trailer dealers <sup>9</sup> .....	43	43	40	41
557	557	Motorcycle dealers .....	52	73	50	64
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] .....	10	9	7	8
554	554	<b>Gasoline service stations .....</b>	<b>1 576</b>	<b>1 650</b>	<b>1 458</b>	<b>1 512</b>
56	56	<b>Apparel and accessory stores .....</b>	<b>1 429</b>	<b>1 658</b>	<b>1 320</b>	<b>1 547</b>
561	561	Men's and boys' clothing stores .....	154	226	140	216
562, 3, 8	562, 3	Women's clothing and specialty stores .....	564	602	524	551
562	562	Women's clothing stores .....	526	558	489	509
563, 8	563	Women's accessory and specialty stores <sup>10</sup> .....	38	44	35	42
565	565	Family clothing stores .....	202	289	184	258
566	566	Shoe stores .....	366	387	343	374
566 pt.	566 pt.	Men's shoe stores .....	28	32	26	31
566 pt.	566 pt.	Women's shoe stores .....	81	85	77	82
566 pt.	566 pt.	Children's and juveniles' shoe stores .....	6	6	5	6
566 pt.	566 pt.	Family shoe stores .....	251	264	235	255
564, 9	564, 9	Other apparel and accessory stores .....	143	154	129	148
564	564	Children's and infants' wear stores .....	68	78	60	76
569	569	Miscellaneous apparel and accessory stores .....	75	76	69	72

See footnotes at end of table.

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
57	57	Furniture and home furnishings stores -----	1 214	1 261	1 126	1 184
5712	5712	Furniture stores -----	340	379	321	347
5713, 4, 9	5713, 4, 9	Home furnishings stores -----	291	291	273	275
5713	5713	Floor covering stores -----	153	151	147	143
5714	5714	Drapery and upholstery stores -----	32	48	30	46
5719	5719	Miscellaneous home furnishings stores -----	106	92	96	86
572	572	Household appliance stores -----	180	210	165	194
573	573	Radio, television, computer, and music stores -----	403	381	367	368
5732	5732	Radio and television stores <sup>11</sup> -----	295	263	263	258
	5731	Radio, television, and electronics stores -----	251	(NA)	224	(NA)
	5734	Computer and software stores -----	44	(NA)	39	(NA)
5733		Music stores -----	108	118	104	110
	5735	Record and prerecorded tape stores -----	46	41	45	39
	5736	Musical instrument stores -----	62	77	59	71
58	58	Eating and drinking places -----	4 186	4 028	3 658	3 613
5812	5812	Eating places -----	3 671	3 442	3 246	3 101
5812 pt.	5812 pt.	Restaurants and lunchrooms -----	1 625	1 594	1 411	1 407
5812 pt.	5812 pt.	Cafeterias -----	91	81	82	71
5812 pt.	5812 pt.	Refreshment places -----	1 680	1 535	1 514	1 418
5812 pt.	5812 pt.	Other eating places -----	275	232	239	205
5813	5813	Drinking places -----	515	586	412	512
591	591	Drug and proprietary stores -----	551	589	520	566
591 pt.	591 pt.	Drug stores -----	533	568	504	545
591 pt.	591 pt.	Proprietary stores -----	18	21	16	21
59 ex. 591	59 ex. 591	Miscellaneous retail stores <sup>1</sup> -----	3 424	3 366	3 098	3 124
592	592	Liquor stores -----	779	863	667	784
593	593, 5015 pt.	Used merchandise stores <sup>1</sup> -----	215	211	200	197
594	594	Miscellaneous shopping goods stores -----	1 239	1 166	1 130	1 088
5941	5941	Sporting goods stores and bicycle shops -----	231	207	210	188
5941 pt.	5941 pt.	General line sporting goods stores -----	104	88	95	81
5941 pt.	5941 pt.	Specialty line sporting goods stores -----	127	119	115	107
5942, 3	5942, 3	Book, stationery stores -----	151	137	140	128
5942	5942	Book stores -----	106	91	101	87
5943	5943	Stationery stores -----	45	46	39	41
5944	5944	Jewelry stores -----	249	258	233	247
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	608	564	547	525
5945	5945	Hobby, toy, and game shops -----	106	108	99	91
5946	5946	Camera and photographic supply stores -----	26	32	24	30
5947	5947	Gift, novelty, and souvenir shops -----	334	253	298	240
5948	5948	Luggage and leather goods stores -----	15	17	14	16
5949	5949	Sewing, needlework, and piece goods stores -----	127	154	112	148
596	596	Nonstore retailers -----	267	315	261	293
5961	5961	Catalog and mail-order houses -----	105	138	102	128
5962	5962	Merchandising machine operators -----	57	76	55	68
5963	5963	Direct selling establishments -----	105	101	104	97
598		Fuel and ice dealers -----	131	124	125	119
5983	5983	Fuel oil dealers -----	22	19	20	19
5984	5984	Liquefied petroleum gas (bottled gas) dealers -----	100	96	96	91
5982	5989 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup> -----	9	9	9	9
5992	5992	Florists -----	347	327	306	307
5993	5993	Tobacco stores and stands -----	8	5	5	5
5994	5994	News dealers and newsstands -----	14	9	10	9
5999	5995, 5999 pt. (pt.)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] -----	424	346	394	322
5999 pt.	5995	Optical goods stores -----	121	95	115	90
5999 pt.	5999 pt.	Pet shops -----	51	33	47	27
5999 pt.	5999 pt.	Typewriter stores -----	8	14	7	14
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	244	204	225	191

<sup>1</sup>Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

<sup>2</sup>Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

<sup>3</sup>Includes sales from catalog order desks.

<sup>4</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

<sup>5</sup>Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

<sup>6</sup>Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

<sup>7</sup>Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

<sup>8</sup>Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

<sup>9</sup>Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

<sup>10</sup>Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.

<sup>11</sup>Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

<sup>12</sup>Includes ice dealers classified in SIC 5982 based on 1972 SIC.



# APPENDIX H.

## Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)		1972 SIC (used for 1972, 1977, and 1982 census reports)	
Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more] ----- Department stores [with 25 to 49 employees] -----	5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores -----	5399	Miscellaneous general merchandise stores
5421	Meat and fish (seafood) markets <sup>1</sup> -----	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries -----	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers ----- Utility trailer dealers -----	5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores -----	5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics stores ----- Computer and software stores -----	5732	Radio and television stores
5735 5736	Record and prerecorded tape stores ----- Musical instrument stores -----	5733	Music stores
5932 5015 pt.	Used merchandise stores ----- Motor vehicle parts, used <sup>2</sup> -----	5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c. ----- Ice dealers -----	5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores <sup>1</sup> -----	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	5982 pt. 5999 pt.	Ice dealers Other miscellaneous retail stores, n.e.c.

<sup>1</sup>No change in content.

<sup>2</sup>Classified in retail trade prior to the 1987 census.



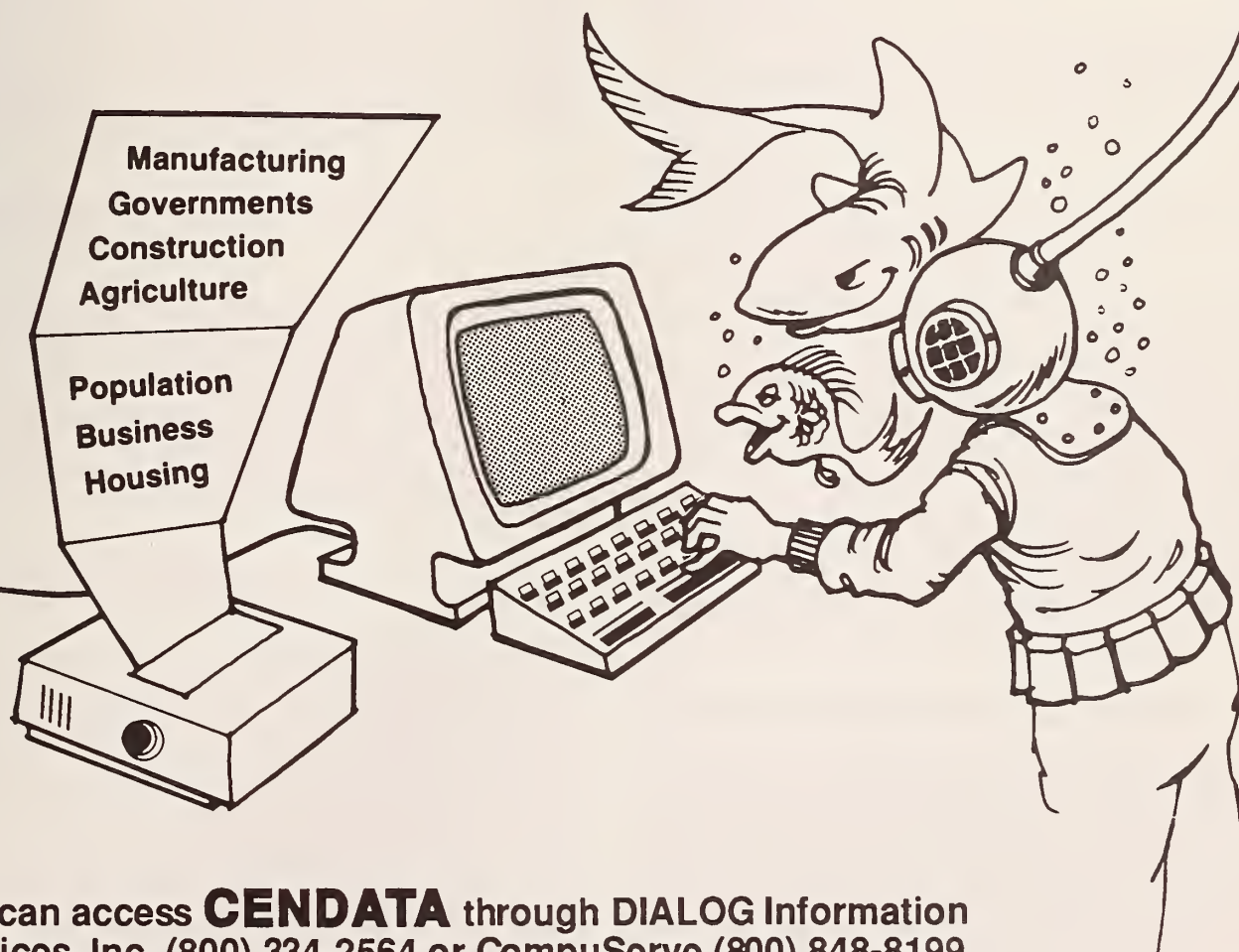


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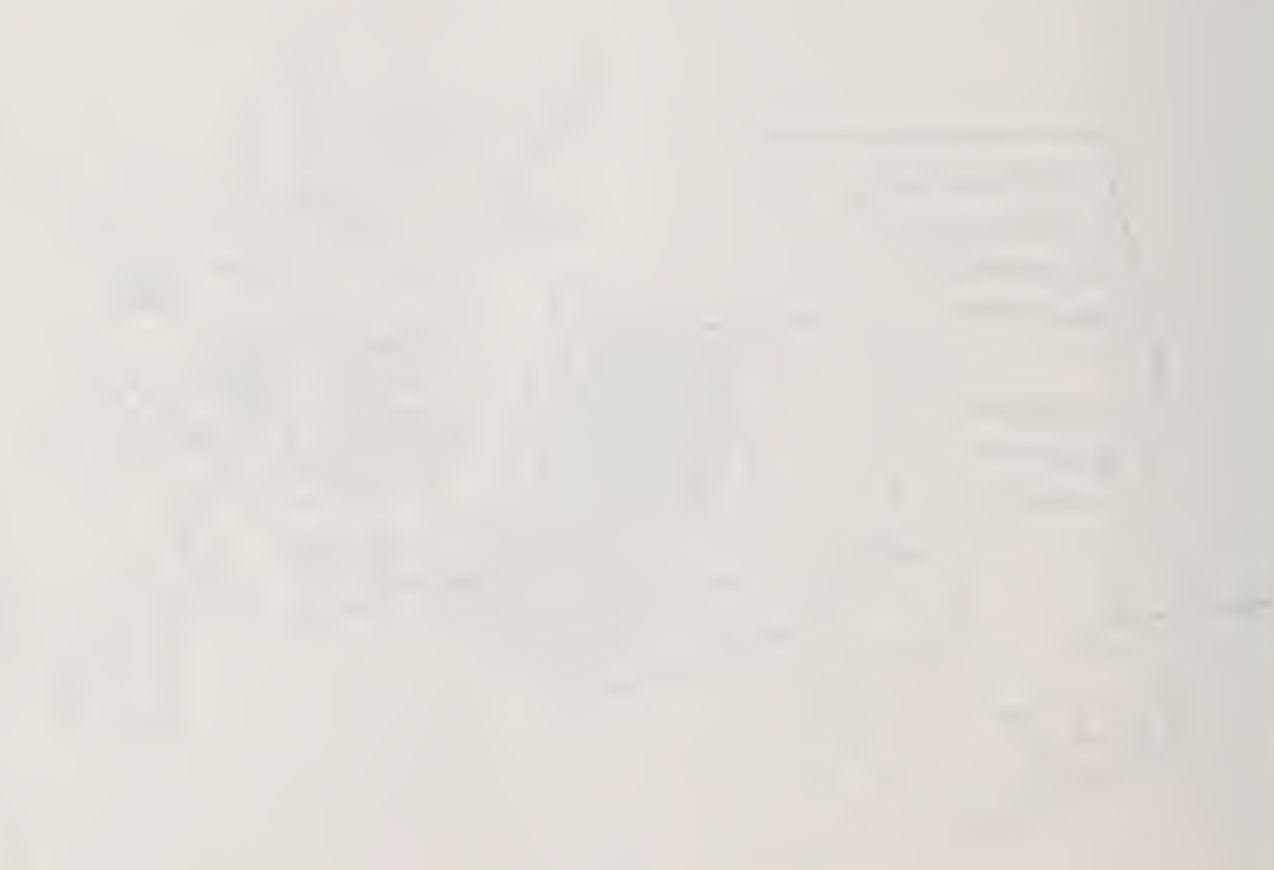
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# PUBLICATION PROGRAM

## 1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

### Final Reports

#### Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

#### Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

#### Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

#### Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

### Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

### Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

### OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.





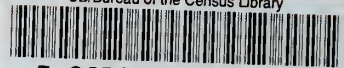








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